

## Team: World class engineers tackling a global opportunity



James O'Connell  
3 ex's before (2 exits, 1 profit)



Fred O'Connell  
Former APJ head \$100M  
exit by PayPal



Tony O'Connell  
Former head of  
Kustomer/number  
in the APJ



Deepak O'Connell  
Exited 2x's



Ravin O'Connell  
Former CEO  
FIS International  
Chennai



Sam O'Connell MS  
Machine Learning 10+  
years

## Companies previously worked at:



facebook



PayPal



airtelworld



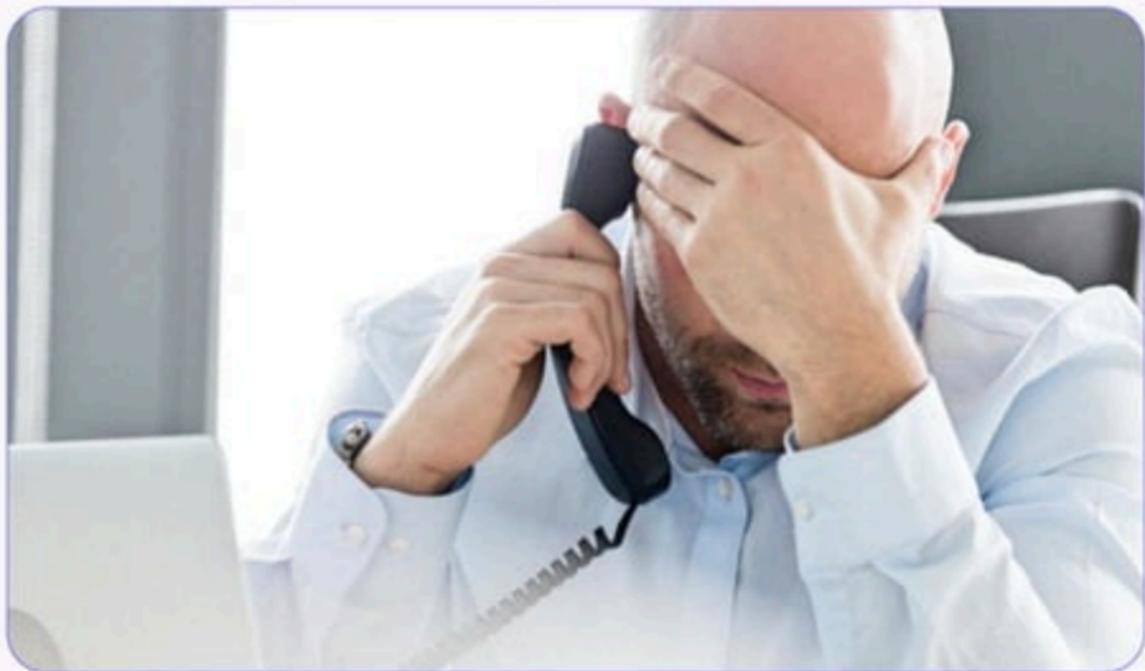
AI that improves  
relationships with your  
customers over chat

Javier Mata - founder/ceo

[yalochat.com](http://yalochat.com)



"Let me put you on hold"



BUSINESS WASTE

1.5

Trillion Dollars

Source: TechCrunch, 2017





PEOPLE SPEND

84%

time on  
Messaging Apps



WhatsApp



Messenger

Source: Global "Facebook Messaging Survey" by Nielsen

LARGE ENTERPRISES  
WANT TO CHAT

BUT

Don't have the  
tech to do so



Our AI connects enterprises and their customers over messaging



ONLY

3 weeks

to get STARTED





HANDLE THEIR ENTIRE

# Customer

Relationship

REDUCE COSTS BY

70%

per interaction





INCREASE SALES

2X

vs. other channels

## 6X increase in contract value



Monthly subscription revenue

Reaching USD  
2 million ARR



with largest  
enterprises





1) ARR = 2M

2) Bigger than slack

3) Never wait on hold again



Monthly subscription revenue

Growing steadily over last months



Revenue sources



One time fees  
USD 8 to 50K



Subscription tiered pricing  
from USD 84K to 1MM ACV



Javier (CEO)  
3 co's before (1 sale,  
1 profit)



Fred (CTO)  
Former Eng. lead XOOM  
(acq by Paypal)



Ivan (Head of AI)  
Machine Learning 10+  
years



Deepak (Country  
Manager India)  
Exited 3 co's in  
messaging space

[javier@yalochat.com](mailto:javier@yalochat.com)