



SHARING HITS HOME

Millions “share”

Humans cause friction
Gaps in Trust Safety & Quality

Crossover Risk

It's not Awesome!





2 MARKETS NEED EACH OTHER



Sharing



Growing triple digits

Insurance/Guarantee

TRILLION dollar market



INSURANCE IS PEACE OF MIND

Real World Example: BBY

\$42.0B annual sales

Peace of Mind

\$2.4B Warranty/Services





TRUSTSCORE USES 4 DATA LAYERS

Verification
Background
Behavior
Transaction





TRUSTCARD ON A PROFILE

TrustScore
Universal Virtues



Tom Cumulus
Retail Manager, Traveler,
Go Hawk-eyed Snowboarder



Verified Sources
Weighted



Powered by TrustCard

Trust Badges
Give context &
color to baseline score





0-90 DAYS: WINNING PLATFORMS

ebay HIRE

Rover.com



Lend
SQUARE



Partnered/ Up and running

Platforms for dog walkers, babysitters, home services...

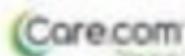
Largest Portable, Independent Dataset

Solves crossover risk





GATEKEEPERS BETWEEN GIANTS



match.com

Angie's list



HomeAway



Insurance

Eats half the margin-- Why? Silos!

Our Score

Drives partnership with A+ Carrier
Insures Satisfaction with our Platforms

Our process

Covers crossover/ Unlocks markets



TEAM: VETERAN ENTREPRENEURS





VISION

Fico

For sharing platforms

Insuring

Trust, Safety & Quality





Ensuring Trust, Safety & Quality

Miles Spencer

founders@trustcloud.com



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USE A CARD



006

Miles Spencer
Angel, entrepreneur and
explorer. Sometimes all at
once.

[f](#) [t](#) [in](#) [+](#) [+](#)

[Shield](#) [Globe](#) [Person](#) [Lightbulb](#)

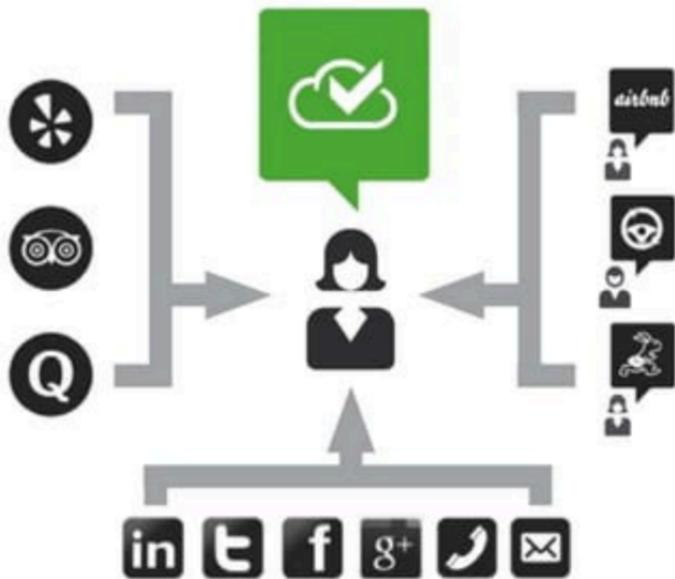
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860



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EXAMPLE: TIER ONE PLATFORM

First Tier One

LOI in legal

15,000

Qualified jobs per week

\$2.0M

ARR (that's per platform)



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