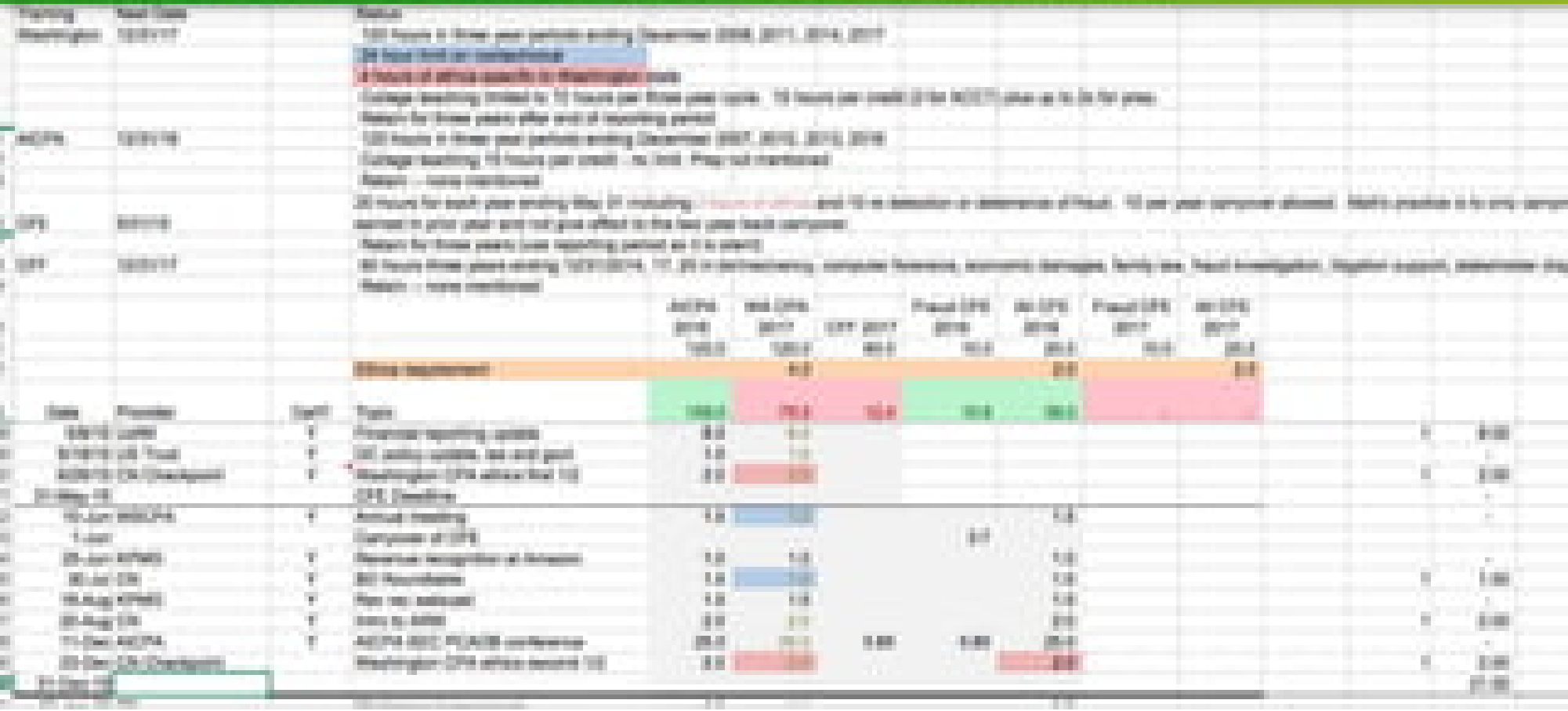
ONE SPREADSHEET TO RULE THEM ALL



evan@projara.com

DEATH BY 1,000 SPREADSHEETS

angel.co/prolaera

SaaS

$5
user/month

+

Courses

40%
Revenue Share

TRACTION

angel.co/proliera

1,500
Courses

1,800
Users

TEAM

angel.co/prolaera

Evan Hiner
CEO & Founder

Teagan Wrest
Lead Developer

Chris Hansen
Head of Product

BOEING · ZODIAC AEROSPACE · galvanize · metricstory

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evan@prolaera.com

Prolæra

Professional Learning. Simplified.

OUR CUSTOMER

Claire, CPA

evan@prolaera.com

MANAGING A LICENSE

Complete 40 hours/year

Track requirements

Keep 5 years of records

ONE SPREADSHEET TO RULE THEM ALL

Training	Next Date		Status
Washington	12/31/17		120 hours in three year periods ending December 2008, 2011, 2014, 2017
			24 hour limit on nontechnical
			4 hours of ethics specific to Washington state
			College teaching limited to 72 hours per three year cycle. 15 hours per credit (3 for ACCT) plus up to 2x for prep.
			Retain for three years after end of reporting period
AICPA	12/31/16		120 hours in three year periods ending December 2007, 2010, 2013, 2016
			College teaching 15 hours per credit - no limit. Prep not mentioned
			Retain -- none mentioned
CFE	5/31/15		20 hours for each year ending May 31 including 2 hours of ethics and 10 re detection or deterrance of fraud. 10 per year carryover allowed. Matt's practice is to only carryo earned in prior year and not give effect to the two year back carryover.
			Retain for three years (use reporting period as it is silent)
CFF	12/31/17		60 hours three years ending 12/31/2014, 17, 20 in bk/insolvency, computer forensics, economic damages, family law, fraud investigation, litigation support, stakeholder disp
			Retain -- none mentioned

				AICPA 2016	WA CPA 2017	CFF 2017	Fraud CFE 2016	All CFE 2016	Fraud CFE 2017	All CFE 2017		
				120.0	120.0	60.0	10.0	20.0	10.0	20.0		
			Ethics requirement		4.0			2.0		2.0		
Date	Provider	Cert?	Topic	159.0	75.5	12.4	10.6	39.0	-	-		
5/8/15	UofW	Y	Financial reporting update	8.0	8.0						1	8.00
5/19/15	US Trust	Y	DC policy update, tax and govt	1.0	1.0							-
6/26/15	CN Checkpoint	Y	Washington CPA ethics first 1/2	2.0	2.0						1	2.00
31-May-15			CFE Deadline									-
10-Jun	WSCPA	Y	Annual meeting	1.5	1.5			1.5				-
1-Jun			Carryover of CFE				3.7					
25-Jun	KPMG	Y	Revenue recognition at Amazon	1.0	1.0			1.0				-
30-Jul	CN	Y	BD Roundtable	1.5	1.5			1.5			1	1.50
18-Aug	KPMG	Y	Rev rec webcast	1.5	1.5			1.5				-
20-Aug	CN	Y	Intro to ARM	2.0	2.0			2.0			1	2.00
11-Dec	AICPA	Y	AICPA SEC PCAOB conference	25.0	25.0	5.85	5.85	25.0				-
23-Dec	CN Checkpoint		Washington CPA ethics second 1/2	2.0	2.0			2.0			1	2.00
31-Dec-15												21.00

DEATH BY 1,000 SPREADSHEETS

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THE MARKET

evan@prolaera.com

SIMPLE LICENSE TRACKING

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COURSES MADE EASY

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BUSINESS MODEL

angel.co/prolaera

SaaS

$5
user/month

+

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40%
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JOIN US

angel.co/prolaera

Simplifying required compliance

Big market, slow competition

Accelerating adoption

evan@prolaera.com