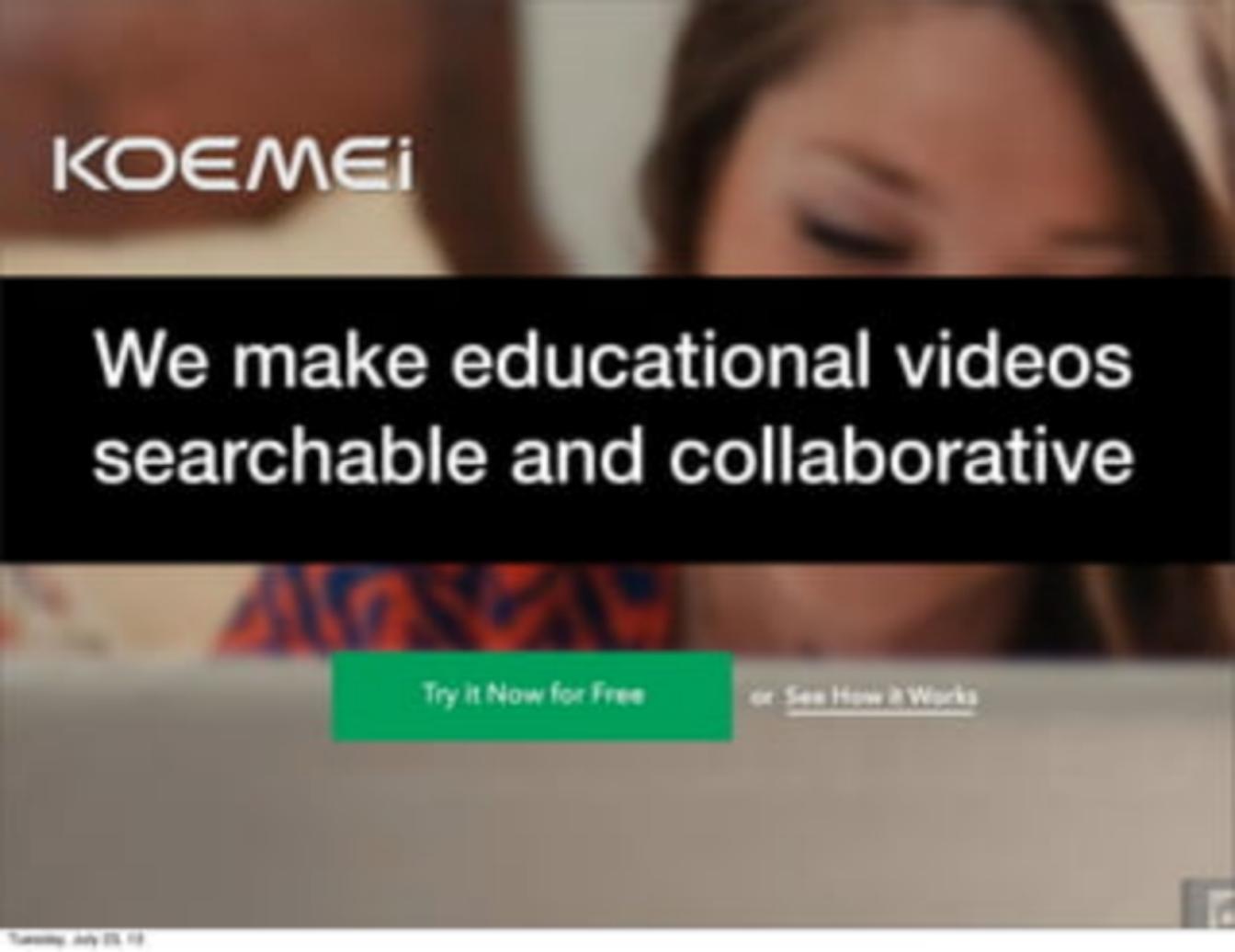


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- 00:01 You will never find a target that probably has all the characteristics
- 00:11 to make tradeoffs but in general would you be looking for,
- 00:21 and that's an interesting one because this may be counterintuitive
- 00:35 to a management team, you want people already in the company
- 00:41 because somehow the whole idea about stretching it's about buying

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1 COMMENT AT 02:27

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Ben - I am not even halfway through the video yet & has inspire me so much. Amazing.

John - I was an unhappy Employee for a long time, as I jumped into Entrepreneurship.

John - It's less about "convincing" someone, and more about having someone make the association between you and between being high value, and creating a need within them, from you.

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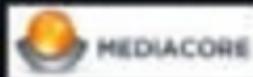
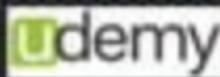
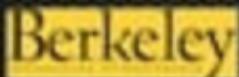
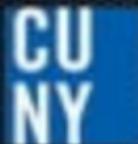


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5 COMMENTS AT 02:27

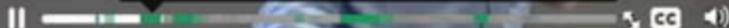
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