

THE TEAM

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Michael Rumiancau
CEO & Co-founder



Alex Zaytsav
CTO & Co-founder



Alexey Zenovich
Architect & Co-founder



Alexey Vertsol
Head of NLP research



**Combined
experience**



TECHNOLOGY

www.friendlydata.com
support@friendlydata.com



Ask a question



Customer's DB with
FriendlyData API



Get Answer



ORACLE
DATABASE



PostgreSQL

MySQL



FriendlyData

**Communicate With
Databases Like A Human**

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**Combined
experience**

Walmart 

 **BARCLAYS**

Google

 **Cornerstone**



THE OPPORTUNITY

angel.co/friendlydata
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\$17.1B

**Business Intelligence
market in 2016**

OUR APPROACH

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find companies located in SF that raised over \$200K



Name	Founded	Funding	Markets	Employees	City
FriendlyData	2016	\$280K	Business Intelligence, Natural Language Processing, Database, Artificial Intelligence, SaaS	4	San Francisco
Uber	2009	\$11.5B	Public Transportation, Mobile Apps, Transportation	10000	San Francisco
Airbnb	2008	\$4B	Travel Accommodations, Sharing Economy, Marketplace	5000	San Francisco
Twitter	2006	\$1.2B	SMS, Blogging Platforms, Messaging, Social Media	5000	San Francisco
Instagram	2010	\$57.5M	Photo Sharing, Social Media, Photography, Mobile	500	San Francisco



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ORACLE®
DATABASE



PostgreSQL



PROGRESS

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Launched in March, 2017



\$17K
ACV

1st Customer



50+
Qualified
Leads

Pipeline

THANK YOU



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