



A group of eight people, seven men and one woman, are posing for a photo outdoors. They are dressed in casual attire like hoodies and jackets. The background is a bright, overcast sky. A blue banner is overlaid at the bottom of the photo.

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# CloudAcademy

Learn Cloud Computing

**\$350,000** ARR

**1,200+** customers

**DATAPIPE**

accenture





## New paying subscriptions



Cloud is a **\$200B** market

# Huge skill gap





Vendor independent

**Continuous training**

Focus on cloud tech

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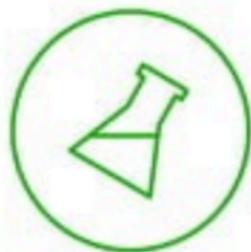
The first choice for Cloud training worldwide



COURSES



QUIZZES



HANDS-ON LABS

Content Engine

# **Cloud Score algorithm**

Content and UX/UI

- Developers
- System Administrators
- IT Managers/Consultants
- Sales people



Completed his training in 2 months

Got a promotion worth \$9,000/year

Investment: \$390 (annual plan)



- 90% margin
- SaaS model



## Stefano

### CEO

Computer Engineer  
3rd time entrepreneur  
7+ years in this industry



## Giacomo

### CTO

Computer Engineer  
10+ years as Lead Developer  
Python Ninja

## Investors and Advisors



**Anthony Russell**  
former AWS Technology  
Partner Manager



**Simone Brunozzi**  
former AWS Evangelist US  
VP at VMware Inc.



**Jonathan Siegel**  
Founder, RightScale,  
Partner at RightVentures



**\$350,000** ARR

**1,200+** Customers

**90%** Margin

Among our customers

***DATAPIPE***

**Deloitte.**

accenture

**CSC**



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