



Employees sign up online also in 5 minutes only!



Employee creates an account
by entering name, email and password



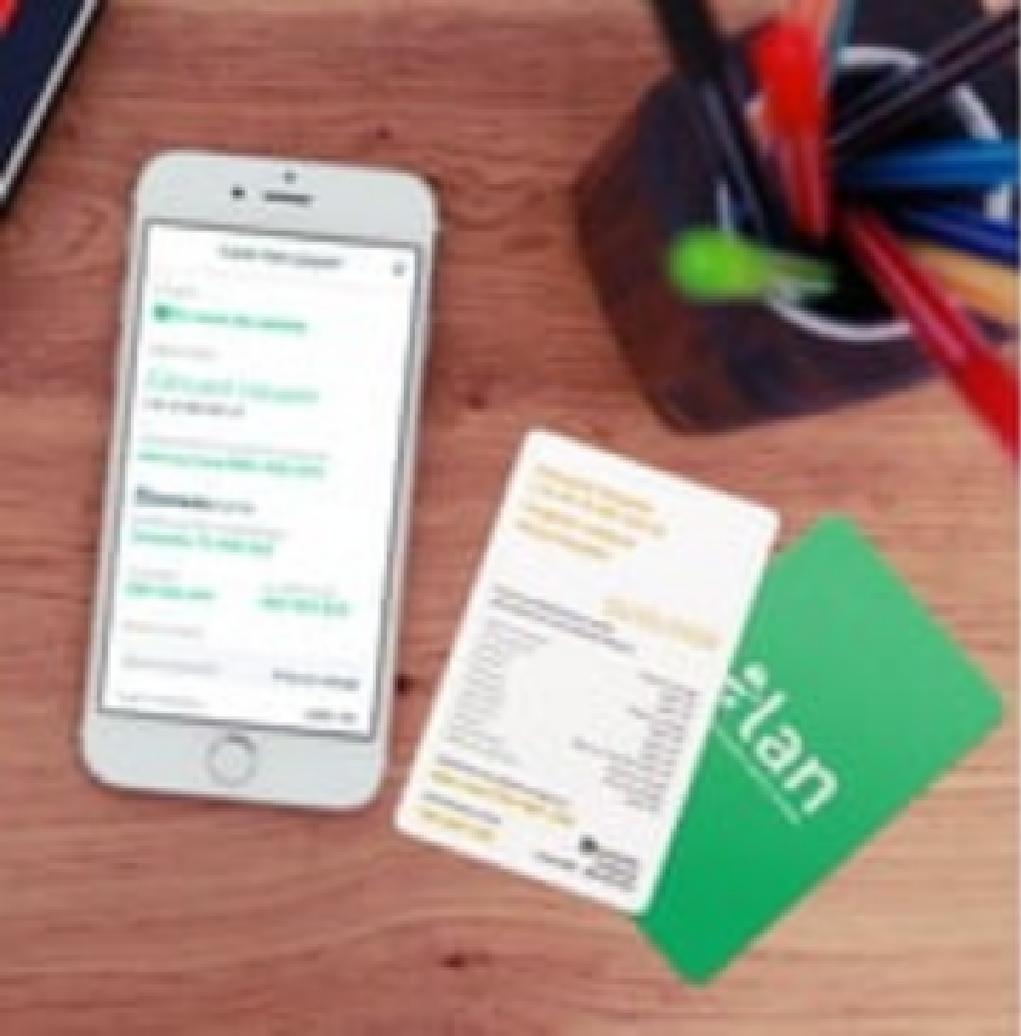
Enters their IBAN number
to receive reimbursements



Gives their Social Security number
and their address to receive their Alan card



Welcome to Alan!



We pay directly for you
with the Alan card

no reimbursement required

In your wallet or
on your smartphone





A market with seasonality: growth efforts in Sept. & Oct.

Almost all companies with a legacy insurance contract have to **cancel it before October 31st** for a new contract starting on January 1st



Brand awareness campaign billboards

September-October
Paris underground and Île-de-France
S&TJ networks

Offline



Facebook & LinkedIn ads campaign +
retargeting

First results were not super effective so online
ad need to iterate

Online



Sales Strategy

Sales team necessary for 20+ employees
companies and we are going to set-up a team
dedicated to those targets

Sales



A leading **product and engineering team** building insurance

Serial entrepreneurs founders

CEO founded and exited with Expedia
world's lightest aircraft seats
COO worked at Facebook, Instagram &
Twitter

Top-level Engineering and Design team

Senior software engineers and designers
from Facebook, WhatsApp, Microsoft,
Bloomberg, Square

Expertise in Insurance

A total of 40+ years of experience
in Insurance (AAA, General, ACPIS)



Jean-Charles Samuelian - CEO & co-founder

Prior to Alan, Jean-Charles cofounded & exited from Exilevent, which has revolutionized access to quality care for economy class through new breakthrough technologies now flying in several cities all over the world.

He programmed his first website at 12.

Samuelian holds a MSc in Engineering from Ecole des Hautes Etudes, a MBA from Collège des Ingénieurs and is a member of the French Institute of Actuaries.

Charles Curmon - CTO & co-founder

Charles is a French technologist with experience as a data science leader at fast-growing social networks Facebook, Instagram, and Twitter.

He has a background in financial engineering and machine learning and loves using math and data to solve hard problems.

Curmon holds

- a Masters degree from Ecole des Hautes Etudes in Mathematics and Computer Science.
- a Masters degree from EPFL Paris-Saclay in Machine Learning
- a Masters of Financial Engineering from IESE Business School of Business.