



THE FLIGHT SHARING PLATFORM

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MAKING PRIVATE AVIATION  
ACCESSIBLE TO EVERYBODY

# The private aviation sector is still "stuck in the 90's"...

## Why?

1



It is **not leveraging the internet** to grow

2



It is **misperceived** as reserved to only the wealthy elite

3

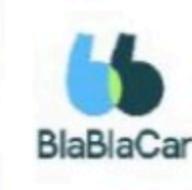


It is **difficult to book flights** as it goes through brokers



# ...in a world where technologies evolve very fast bringing new opportunities

Internet community based start-ups have shown their power and haven't stopped improving



Air mobility has seen great breakthroughs in the past 2 years with drones and new propulsion systems



# We are combining the best of both worlds to be the next revolution in transport.

## Aviation

Good experience  
New propulsion  
Electric aviation

Fast  
Comfortable  
Drones



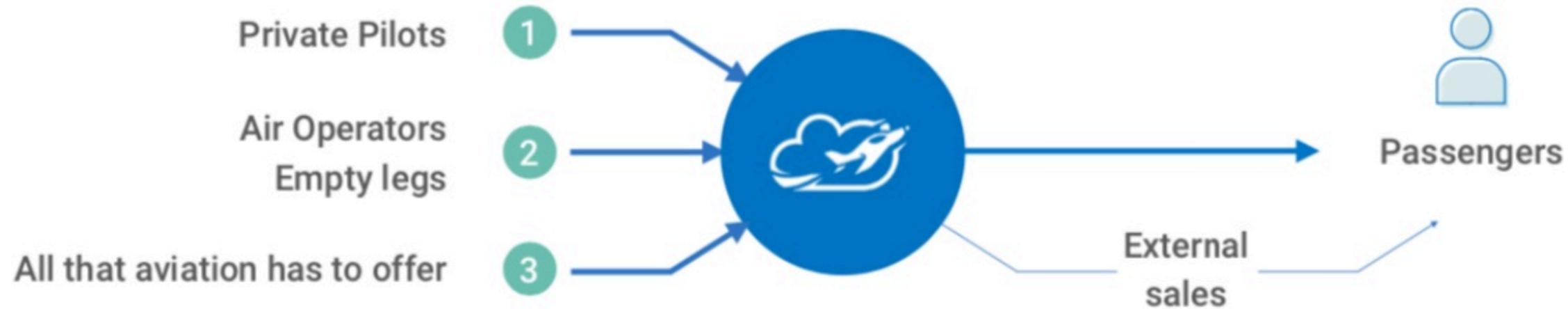
## Internet

Mass market  
Low prices

Pricing algorithm  
Smart matching  
Process automation



# By creating a central player in private aviation to connect all aviation suppliers with passengers



# With a product based on 3 pillars

1



Largest flight offering

2



The easiest fully integrated UX

3



Transparency, trust and safety



# 1 Largest flight offering

People are looking for brands they can find everywhere with a broad choice of offers and availabilities



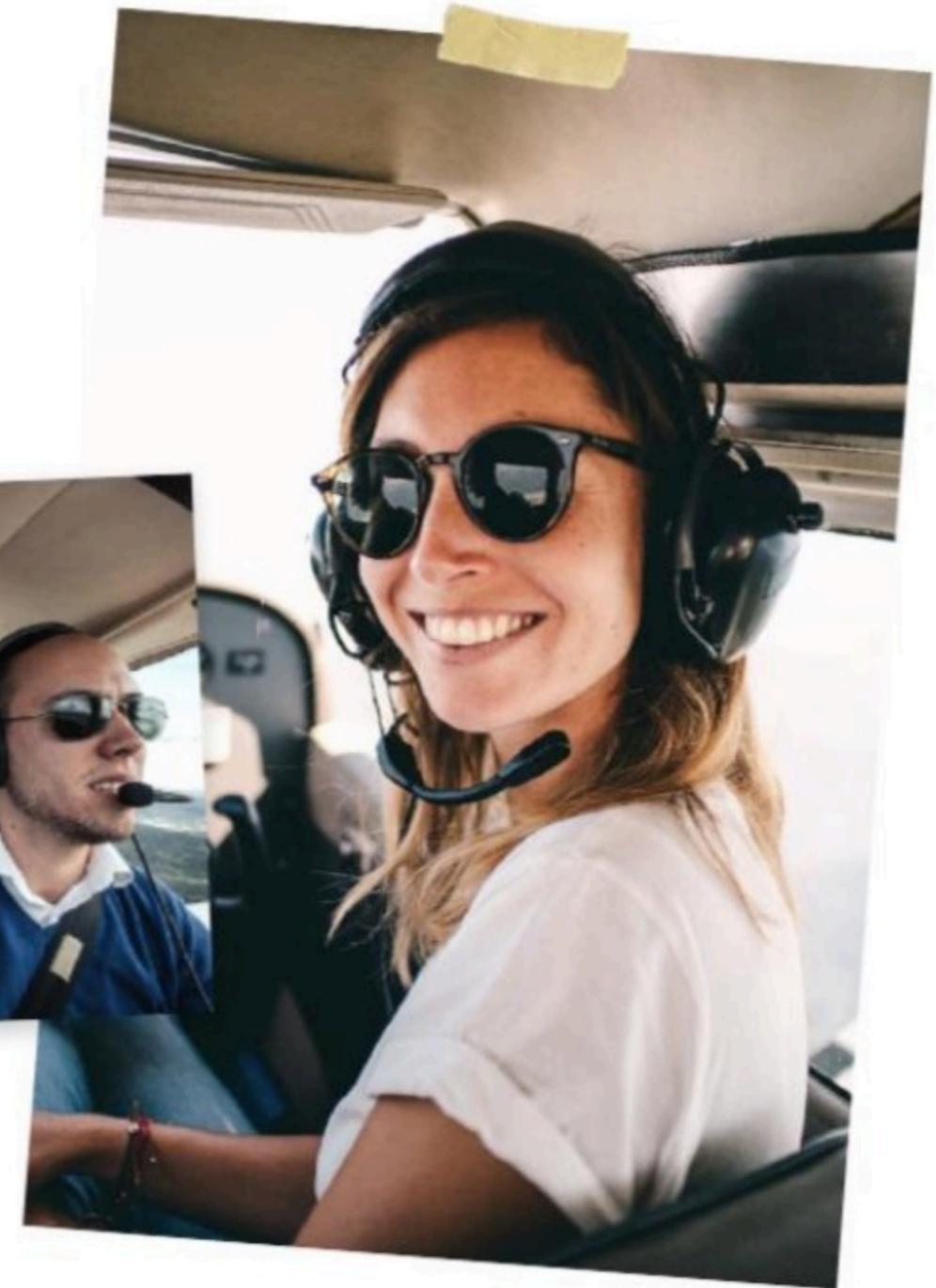
A community of  
17,000 pilots



3 countries and  
more coming

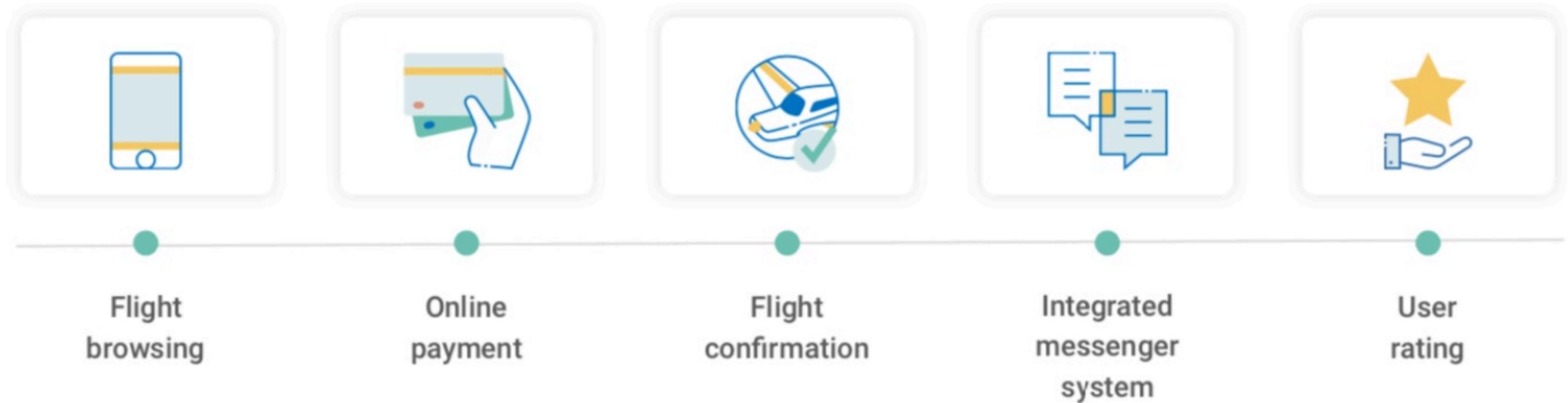


500+ cities  
covered



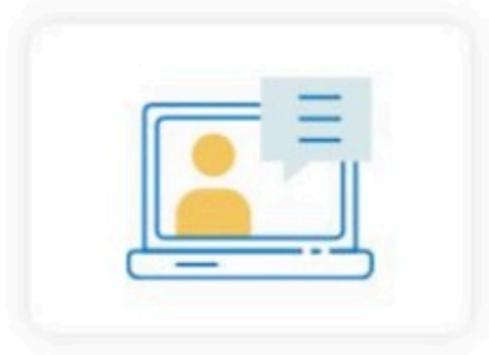
## 2 The easiest fully integrated UX

People want a process where they can do it all in one place and receive immediate answers and confirmations.

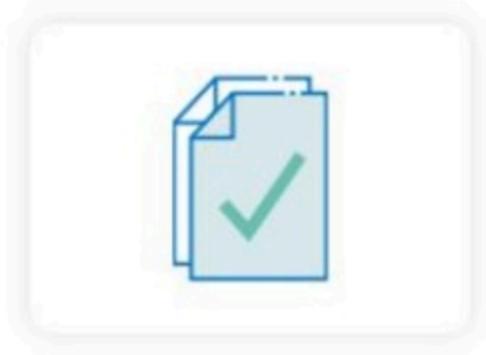


### 3 Transparency, trust & safety

People want to receive all information transparently and have a high safety standard.



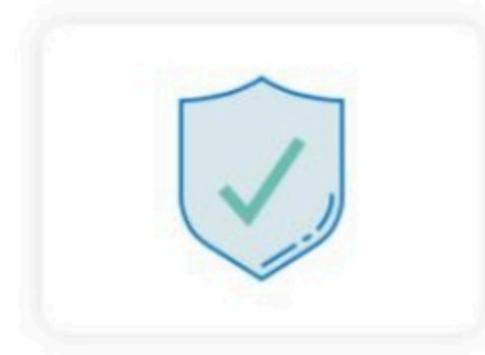
All information displayed on the flight page and pilot profile



All pilots documents are checked on a regular basis to stay in the community and they are vetted



Certified by the EASA and approved by all national regulators in Europe, UK & Switzerland



All flights re-insured by Allianz



# And the right team to build this product



**Bertrand Joab-Cornu**

COO



**Emeric de Waziers**

CEO



**Lars Klein**

CTO



**Philipp Rösler**  
Former Vice-Chancellor of Germany



**Felix Haas**  
Serial Entrepreneur, founder of Bits & Pretzels



**Thibaud Elzière**  
Founder of Fotolia, eFounders



**Stéphane Mayer**  
CEO of Nexter

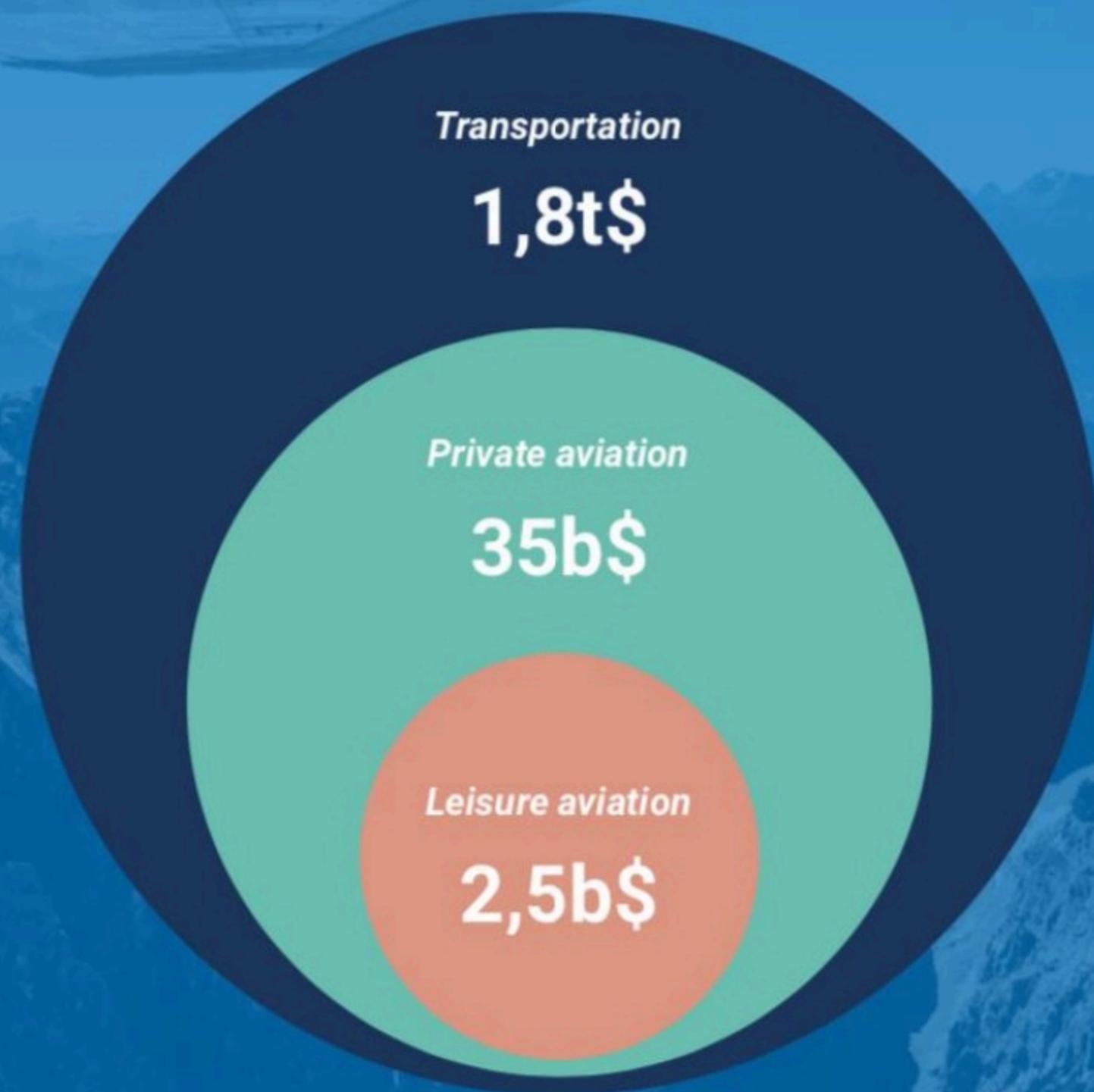


AXEL SPRINGER  
PLUG AND PLAY  
ACCELERATOR

**HOWZAT**  
PARTNERS

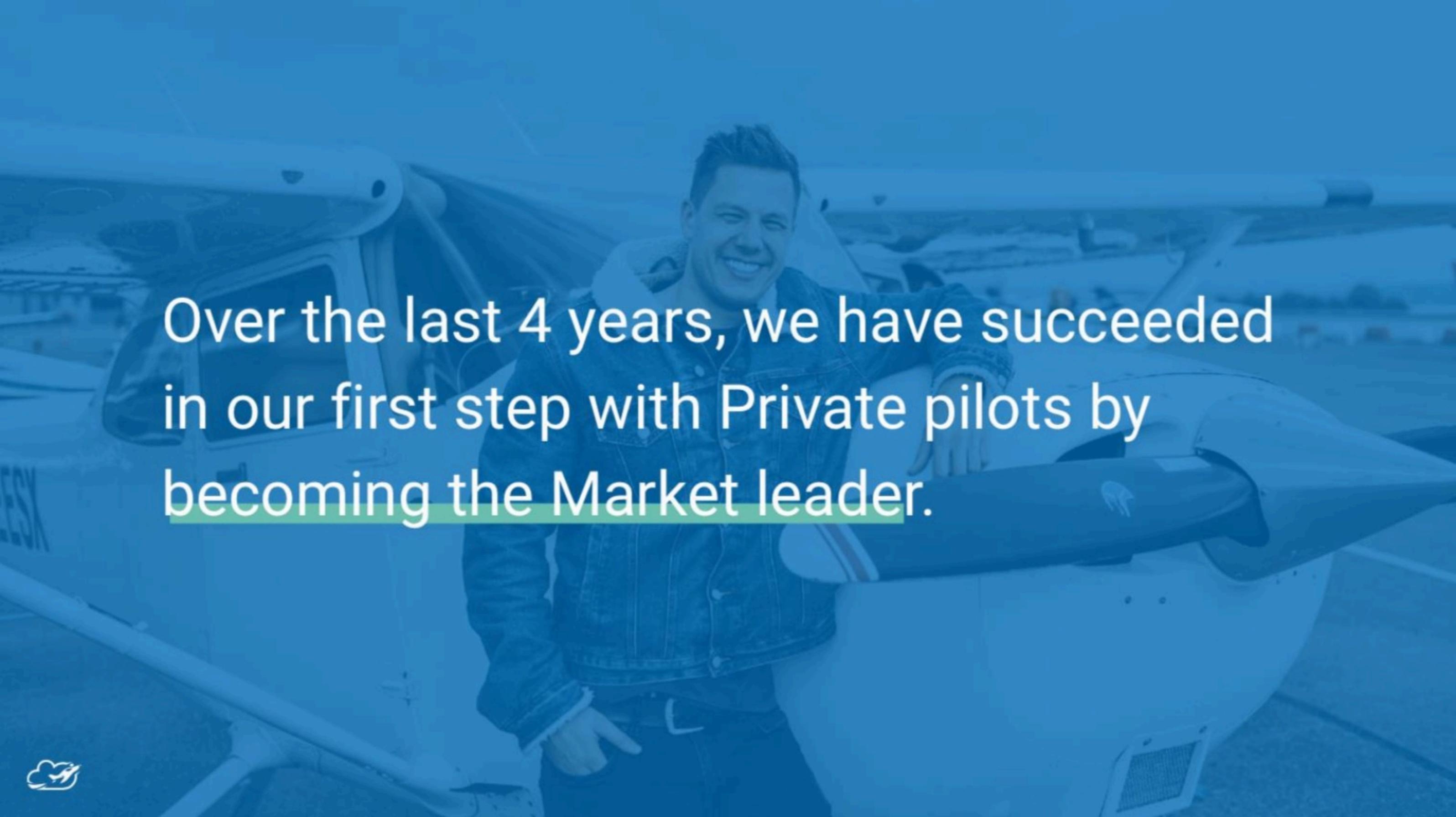


Leading the  
change in a  
huge market



# With a plan in several steps





Over the last 4 years, we have succeeded in our first step with Private pilots by becoming the Market leader.



# We have:



A community of  
more than  
**300,000 members**



Live in  
**3 countries**



Monthly **GMV**  
of **450k€**



Platform **certified by**  
**the EASA**



A team of **22 people**  
of **11 nationalities**



Great NPS score of  
**89 for passengers &**  
**75 for pilots**



On which we  
earn profit  
through  
commission

