

Transcarent

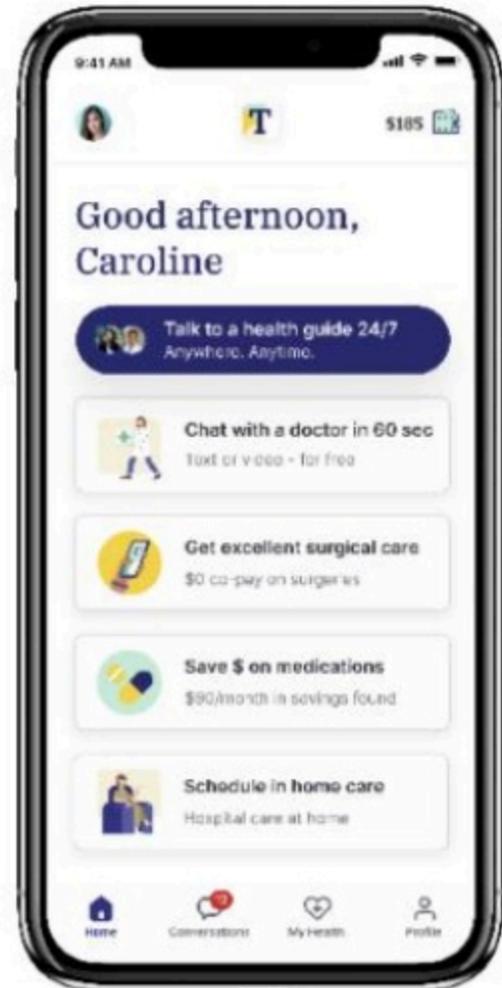
Series C Investor Presentation

December 2021



We are creating a new, different, and better
health and care **experience**
that puts people back in charge and creates
alignment with health consumers

Creating a New Category in Consumer-Empowered Digital Health



We empower Members to stay healthy by providing them with unbiased **information**, trusted **guidance**, and easy access to **high value care**



We do that by combining **technology**, predictive **data science**, live **guides**, and our integrated **network** of high-value Providers and digital solutions into a singular health experience



We tackle **top areas of Member need and spend**, including core services (like pharmacy and urgent care) and specialty services (like surgery, hospital at home, and complex care)



We currently serve health consumers who receive benefits through their employer and we sell to **self-funded employers, governments, unions, and health plans** who provide that coverage



We **align incentives** to deliver experiential, clinical, and financial results for our Clients and Members by offering **full-risk performance-based** pricing options and **transparent** analytics



Our Members love having an easy, one-stop-shop for **understanding and accessing quality care in seconds, 24/7** and digital and live support that enables self-guided care journeys



Our Clients love having an **aligned, integrated solution** that delivers high-quality, affordable care with simplified administration - one contract, implementation, and analytics package



Our Providers love having a **scalable platform for direct contracting** where they get paid in advance and get access to more patients locally and from across the country with one contract

Bringing the Experience Era to Health and Care

Transportation

Uber

Riders and drivers

Travel

Travelocity

Flyers and flights

Entertainment

Netflix

Viewers and content

Health and Care

Transcarent

Health consumers and providers

With technology, data science, live guides, and our integrated network of high-value providers and digital solutions, we **directly connect consumers and providers** for a comprehensive health experience

Delivering a Comprehensive Member Experience in Top Health Areas



- Tackling top Member health needs and spend areas, including **core** (pharmacy, urgent) and **specialty** (musculoskeletal, surgery, hospital at home) services
- **Value-based network** of providers and digital solutions delivering integrated, high-quality care virtually, at home, or in the Member's community
- Intuitive, transparent **technology and data science** to enable Members to self-navigate their health journeys with dedicated **live guidance** available 24/7
- **One-stop access** via mobile, desktop, and phone with data-driven personalization and empowerment
- **Additive** to Member's existing benefits and can be launched anytime of year with turnkey implementation

Serving as the One-Stop-Shop for Health and Care Needs



Single Stop for Health

Access Transcript 24/7 via mobile app, web, or phone



Trusted Guidance

Digital Tools

Find and connect directly with quality care and health information

Live Guidance

Dedicated support available 24/7 for coaching and support

Expert Second Opinions

Connect with expert doctors to confirm diagnoses and treatment plans for complex conditions like cancer or surgery



High-Value Care

Urgent Care

Chat or video with a doctor in 60 seconds or get care at home

Pharmacy Care

Find lower cost medications for home delivery or local pick-up

Musculoskeletal Care

Complete virtual physical therapy from comfort of home

Surgery Care

High-quality surgical care and coordination support

Hospital at Home

At-home care for post-acute needs



Achieving Measurable Clinical and Financial Results for Members and Clients



Net Promoter Score



Reduction in urgent and emergency room visits



Reduction in unnecessary surgeries



Reduction in readmissions and complications



Reduction in cost of care from shift to high-value providers

Based on book of business results for Transcarent, Transcarent partners, and national research.

Led by an Experienced Team Delivering Results for Health Consumers



Glen Tullman
Chief Executive Officer
Livongo, Allscripts, 7wire



Snezana Mahon
Chief Operating Officer
Express Scripts, Evernorth



Stephanie Peng
Chief Financial Officer
Teladoc, Livongo, KPMG



Jamie Hall
Chief Commercial Officer
BCBSA, BridgeHealth



Jeff Dobro, MD
Chief Innovation Officer
Mercer, One Medical, WTW



Steve Schwartz
EVP, Corporate Development
Livongo, Healthways



Caitlin Fleming
Chief of Staff
Haven, Optum, White House



Praful Kaul
Chief Technology Officer
Rally Health, Zynga



Erica Davila
General Counsel
Zocdoc, Haven, JPMC



David Zieg, MD
Chief Medical Officer
Mercer, Lockheed Martin



John Hallock
SVP, Communications
Livongo, athenahealth



Jennifer Pratt
Chief People Officer
Hewlett Packard

Tackling a Large and Growing Addressable Market

162M

Consumers covered by employers

\$1.1T

Annual health spend by employers¹

20%

Share of health spend covered by Transcarent²

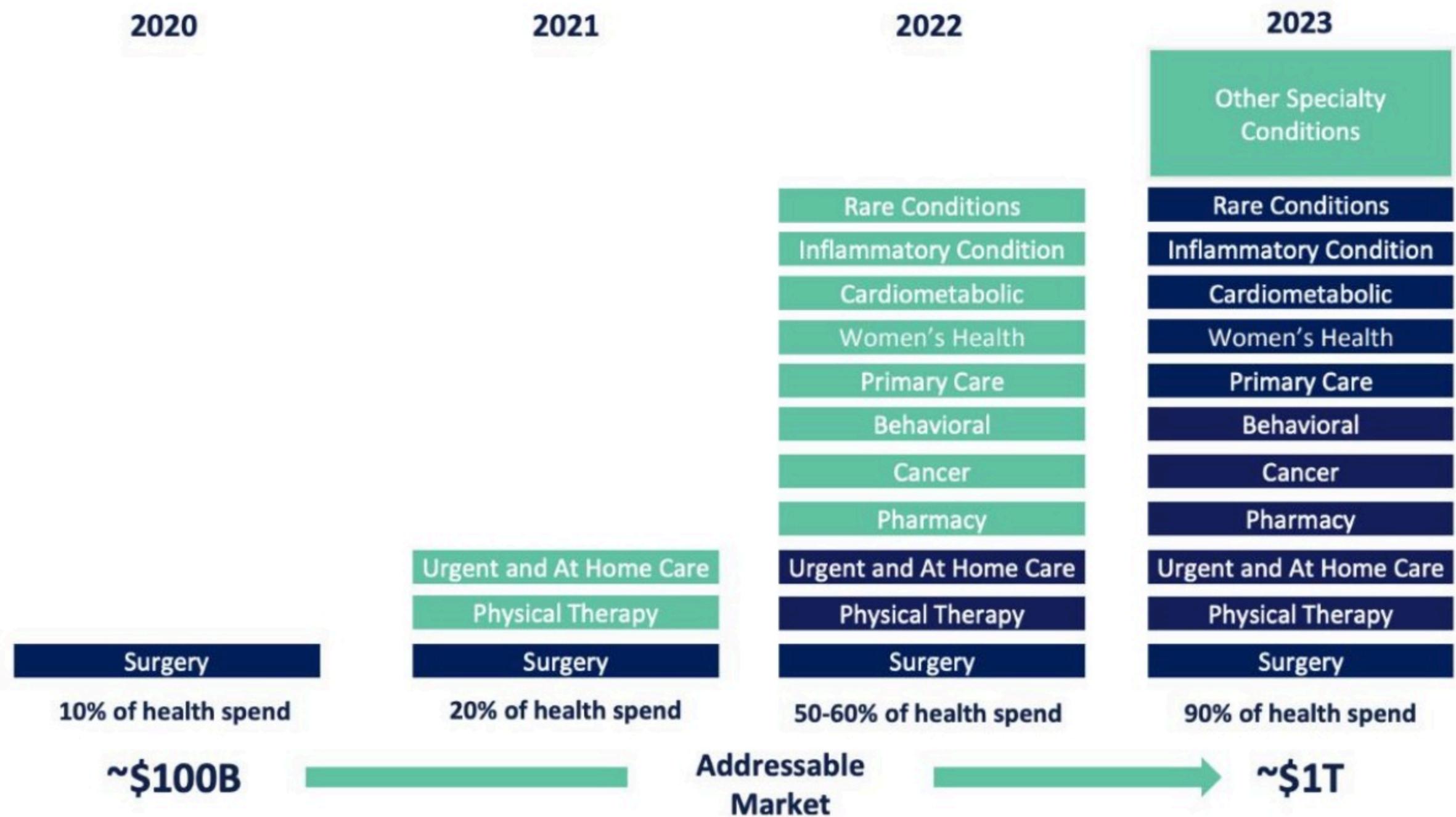
\$226B

Immediately Addressable Opportunity

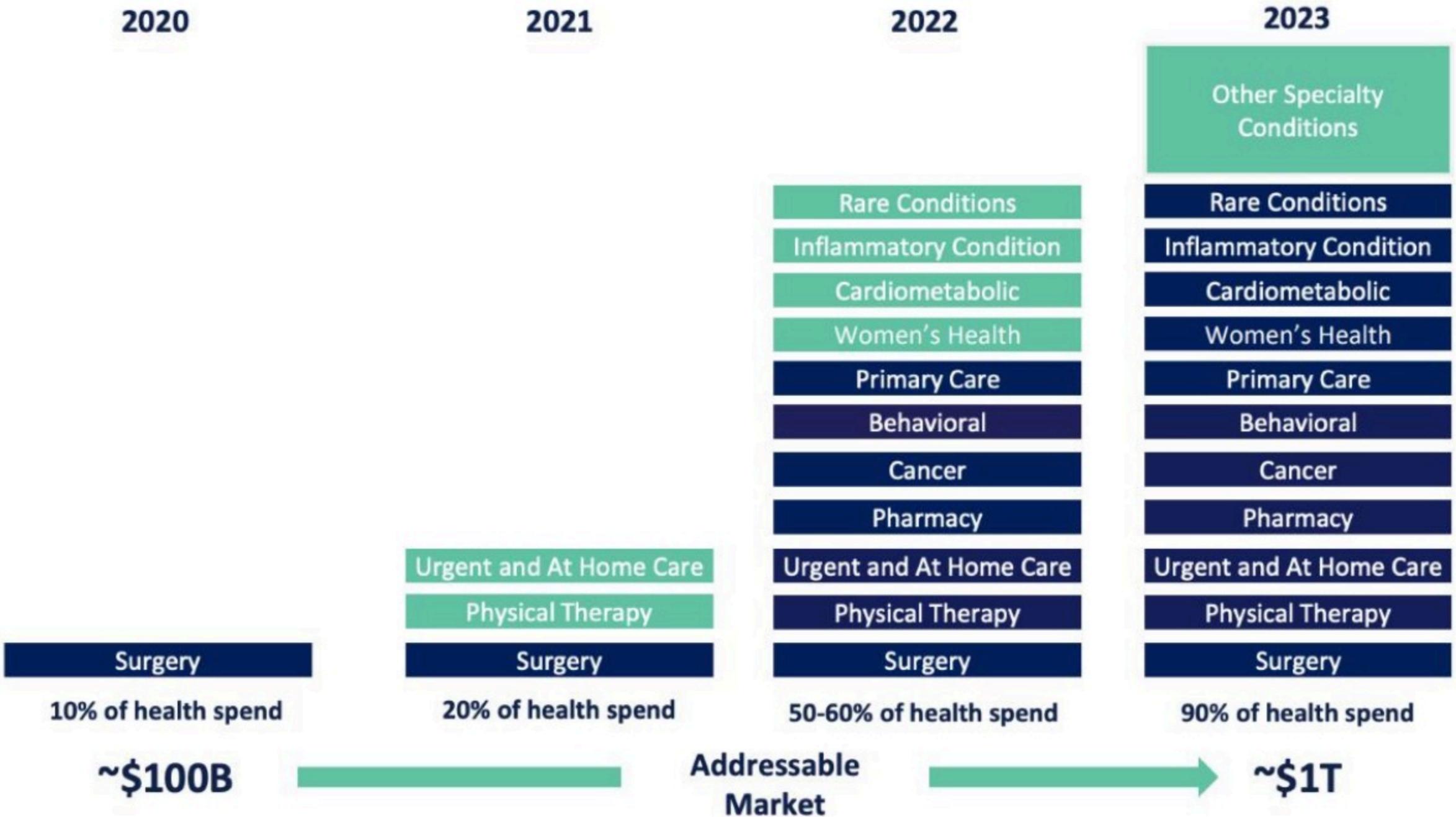
¹ Assumes \$7,000 per person per year spend.

² Reflects currently live services including urgent care, musculoskeletal, and surgery. Plans to expand significantly in 2022.

Expanding to Cover 90% of Member Health Spend by 2023



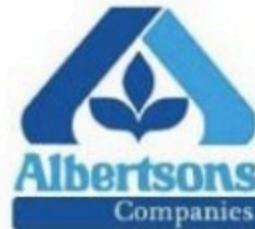
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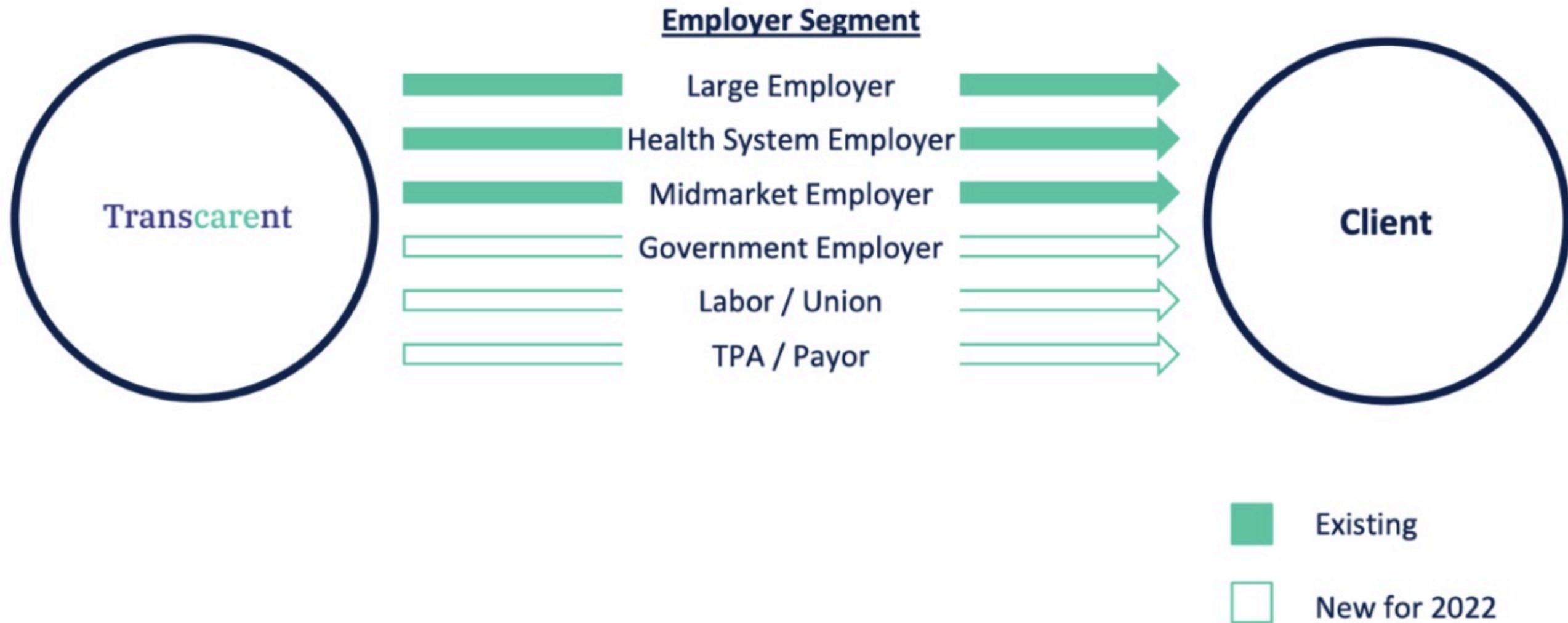
Serving a Diversified and Growing Base of Clients

1M Covered Lives

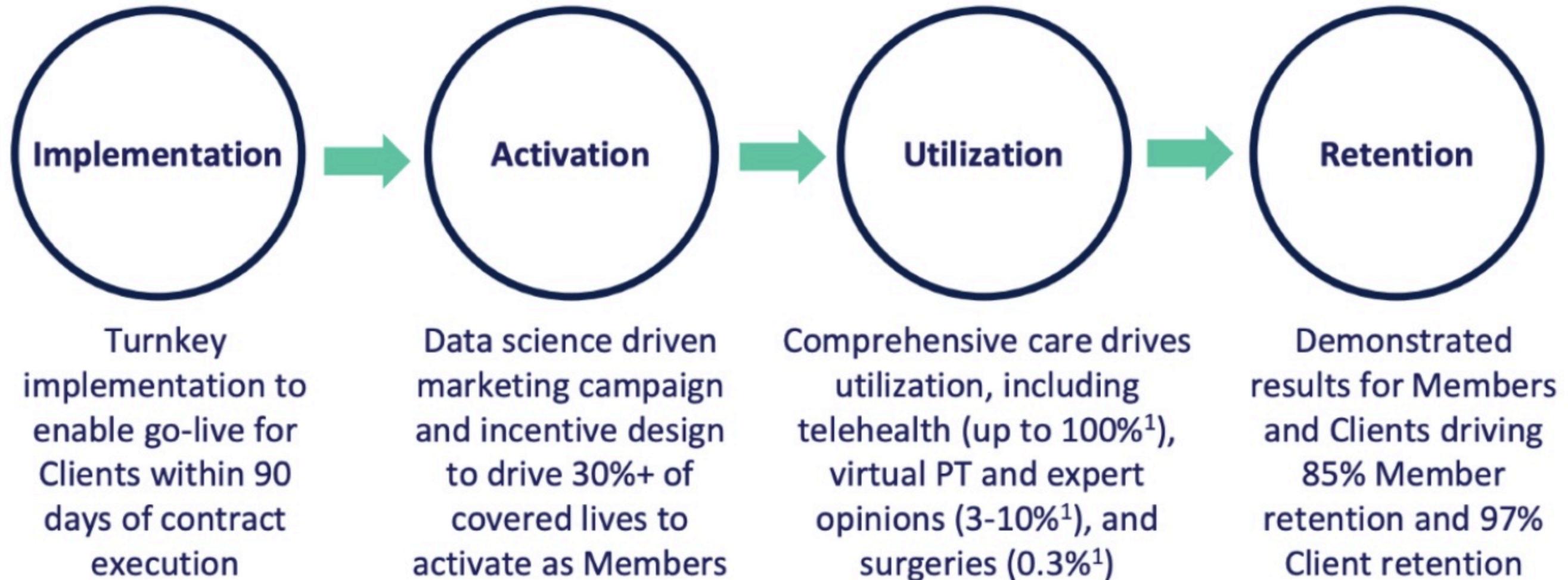
80+ Clients



Accelerating Sales Velocity through a Multichannel Ecosystem



Activating and Serving Members with a Consumer Directed Approach



¹ Expressed as a percentage of activated Members.

Offering a Flexible and Aligned Pricing Model

We offer a flexible pricing model that includes subscription, utilization-based, and performance-based components and enables consistent revenue while aligning incentives to delivery of results



Subscription
Per Employee Per Month
(PEPM)



Utilization-Based
Case rates for care
delivered



Full-Risk Performance-Based
Subscription fees at-risk¹ or
Shared Savings²

¹ Subscription fees at-risk are based on achievement of savings, experience, and outcome goals.

² Paid 30% of actual savings realized quarterly and annually.