



**Powerful automation,
made simple.**

What is Tines?

Tines is a platform that enables users to prioritize high-impact work by automating their repetitive manual processes.

- Start from templates
- Build complex workflows
- Connect any tools

Co-founded by industry insiders, who previously led security teams at companies like eBay, PayPal, and DocuSign. They acutely understand the challenges of:

Growing tech stacks, increased workloads, and not enough staff

High-profile security incidents difficult to prevent at scale.

Frustrated by the lack of flexibility, the complexity, and the brittleness of other automation software, they built an advanced, contextually aware platform that is:

-  Flexible
-  Lightweight
-  Robust
-  Easy to implement
-  Enjoyable to use



Why now?

Cambrian Explosion of Software

The average employee uses **35** job-critical apps more than **1,100** times every day, decreasing productivity

Typical AWS application connected to **60%** more services in 2020 than in 2019

Incredible growth in software and services is creating additional operational burden

Technical Skills Gap

32% of organizations say filling a cybersecurity position takes six months, up from **26%** last year, and more than **60%** of organizations say positions sit vacant for at least three months, up from **55%**.



Why now?

Evolving Threat Landscape

- Security breaches have increased by 67% since 2014
- 1.5 million new phishing sites are created every month
- Increasingly difficult and expensive to identify and resolve breaches
- Remote workers have caused a security breach in 20% of organizations

Alert Fatigue

- 83% of security teams report struggling with the constant barrage of security alerts and complex SIEM tools
- 95% of breaches caused by human error
- Staff churn between 10%-50% annually

• OpenTable

“The thing we like about Tines is the flexibility of the product. We can hook it up to any of our tools. Rather than having to buy a specific tool that works with Tines, it works with whatever we already have. If it has an API, Tines can integrate with it.”

Joel Perez-Sanchez, Security Engineer



Solution

Traditional SOAR platforms require advanced programming skills, offer suboptimal extra features, and take months to build integrations.



Easy to Use

Tines empowers those closest to the work to build powerful automation independently, without the need for code.



Increase efficiency

Security analysts spend 25% of their time chasing false positives. Tines eliminates these repetitive, low-value manual processes.



Supercharge your stack

Tines helps you get the most from the technology you have already invested in instead of forcing you to replace it or buy new tools you don't need.



Use Cases

Phishing Response

End Detection Response Alerts

Chat Bots

Threat Intel Enrichment

Fraud Response

Vulnerability Management

Suspicious Login Alerts

Abuse Response

Employee Onboarding/Offboarding

Asset provisioning

Processing software request approvals
and provisioning

Customers

box



Auth0



snowflake

MCKESSON

Chainalysis

INTERCOM

coinbase

OpenTable

SOPHOS

databricks



The screenshot displays the 'Spam Analysis - TheHive' interface. On the left, there are sections for 'Actions' (Trigger, Event Reaction, Send to Story) and 'Private Templates' (listing various providers like BitMex, greynoise, etc.). The main workspace shows a workflow diagram with a text box titled 'Reading Mails with o365' and several action nodes: 'Trigger if Additional Mails', 'o365 Get Mails', 'Explode Mail Array', 'Get Individual Email', and 'Read Mail'. On the right, the 'Story Status' is 'Enabled', and the 'Description' includes a checklist of API keys and resources.

Reading Mails with o365
The first Action here will connect to the Microsoft Graph API and retrieve a list of all unread mails.
We're including a pagination loop here will repeat the 'Get Mail' query if there are more available.

Story Status
Enabled

Name
Spam Analysis - TheHive

Description
Phishing Story Checklist
Here's some things to double check are set up to ensure this story works smoothly!
*** Credentials ***
- URLScan.io API Key named 'urlscan.io'
- VirusTotal API Key named 'virustotal'
- HybridAnalysis API Key named 'HybridAnalysisAPI'
- emailrep.io API Key named 'emailrep'
- IPQualityScore API Key named 'ipqualityscore'
- Maxmind Licence Key named 'maxmind'
- The Hive API Key named 'the_hive_api_key'
- OAuth, JWT, or Text credential used to access the specified mailbox.
*** Resources ***
- Array Resource named 'known_good_domains' used to store domains that should not be scanned
- Array Resource named 'known_good_email_domains' used to store email domains that should not be scanned
- Text Resource named

Actions perform different steps linked by **Events** to complete your workflow **Stories**



The Automation Advantage

Tines is built to adapt to your needs

Laser-focused on automation:

No suboptimal case management, threat intelligence, or chat tools.

Quick & easy to implement:

No engineering support or coding skills required, just seven actions to learn; anyone can build and maintain their own workflows

Flexible beyond expectations:

Vendor agnostic, connects to any REST API or web application in minutes, visible ROI in hours

Today, used by security. Tomorrow, used by all teams:

The same platform can be used by DevOps, IT, HR, Marketing, etc.

MCKESSON

"We've found that just one of our earliest implementations frees up 1.5 analysts per week. That's a lot of human hours that we can put into more complicated and professionally rewarding work. Our success is built on automation, and that success is built on Tines."

John McSweeney, Director of Active Defence



Market Opportunity

\$4.26 Billion

workflow automation
market valued 2016

\$18.45 Billion

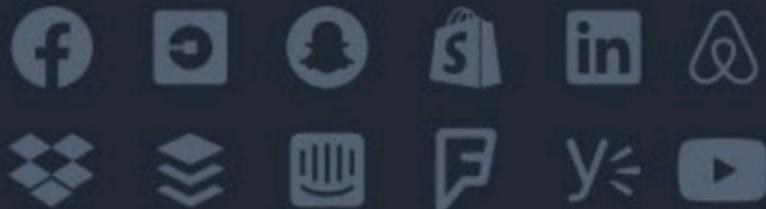
workflow automation
market valued by 2023

23.56%

CAGR between 2017
and 2023.

(Source: [Markets and Markets Workflow Automation Market Global Forecast to 2023](#))





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