



# Secure DevOps for Cloud-Native Applications

Investor Pitch

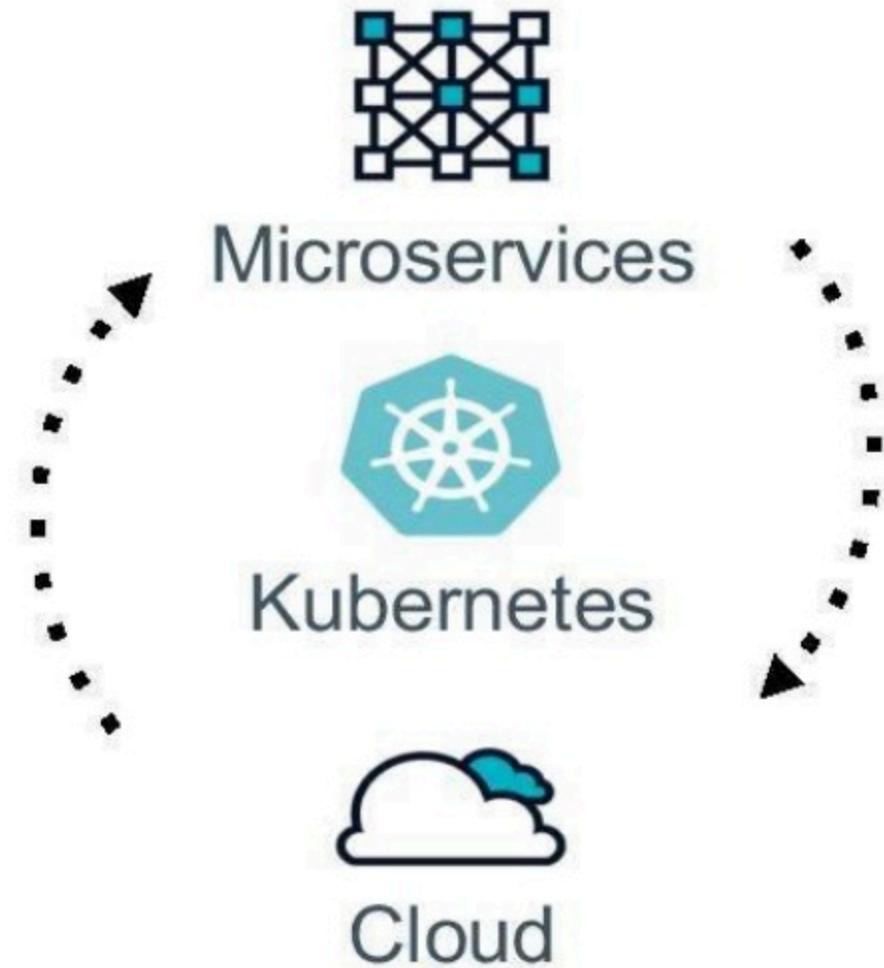
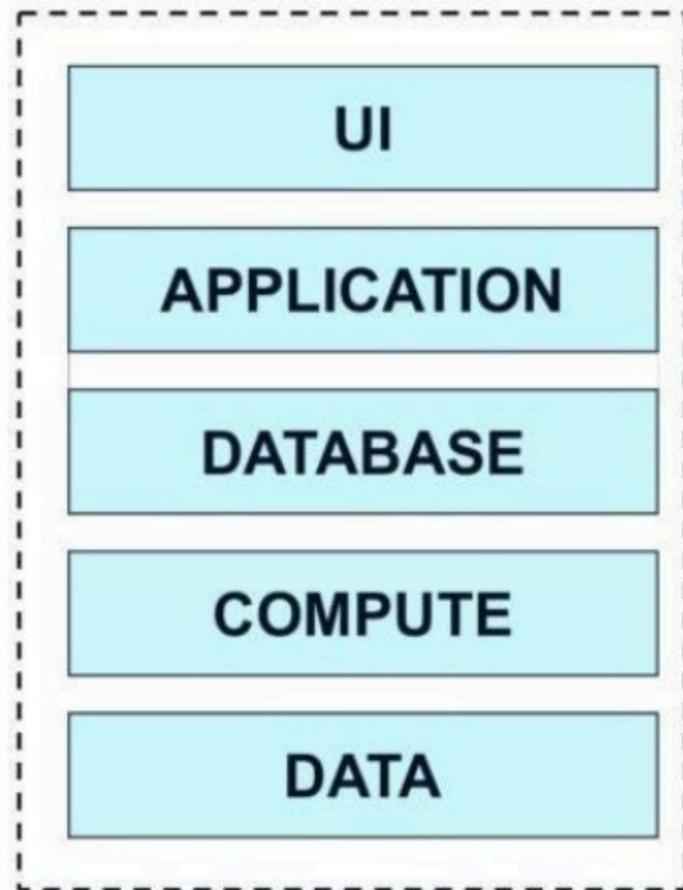
# Kubernetes Creates Massive Opportunity

- 40% of enterprise companies are running Kubernetes in production<sup>1</sup>
- Security and monitoring are top challenges<sup>2</sup>
- IDC forecasts the worldwide DevOps software tools market will reach \$15B in 2023<sup>3</sup>

***Kubernetes has emerged as the de facto standard for container orchestration.***

*- Gartner*

# Kubernetes: Default OS for Cloud



# Cloud Platform Teams Define Full Stack

## Roles driving tool selection:



- **Kubernetes platform choice**
- **CI/CD tools**
- **SRE / monitoring**
- **Security tools**

Director of engineering, Continuous delivery platform

Architect, cloud platforms

VP, PaaS Centre of Excellence

VP and CTO, Cloud Platform

Head of Cloud Operations

Director of engineering, cloud delivery

Director, Cloud & Container Tech and Ops

# Scaling Production Expands DevOps Role



**Secure DevOps converges security and monitoring functions**

# Secure DevOps Across Cloud-Native Lifecycle

Build

- Image Scanning
- Configuration validation

Run

- Runtime Security
- Vulnerability Reporting
- Infrastructure Monitoring
- Application Monitoring

Respond

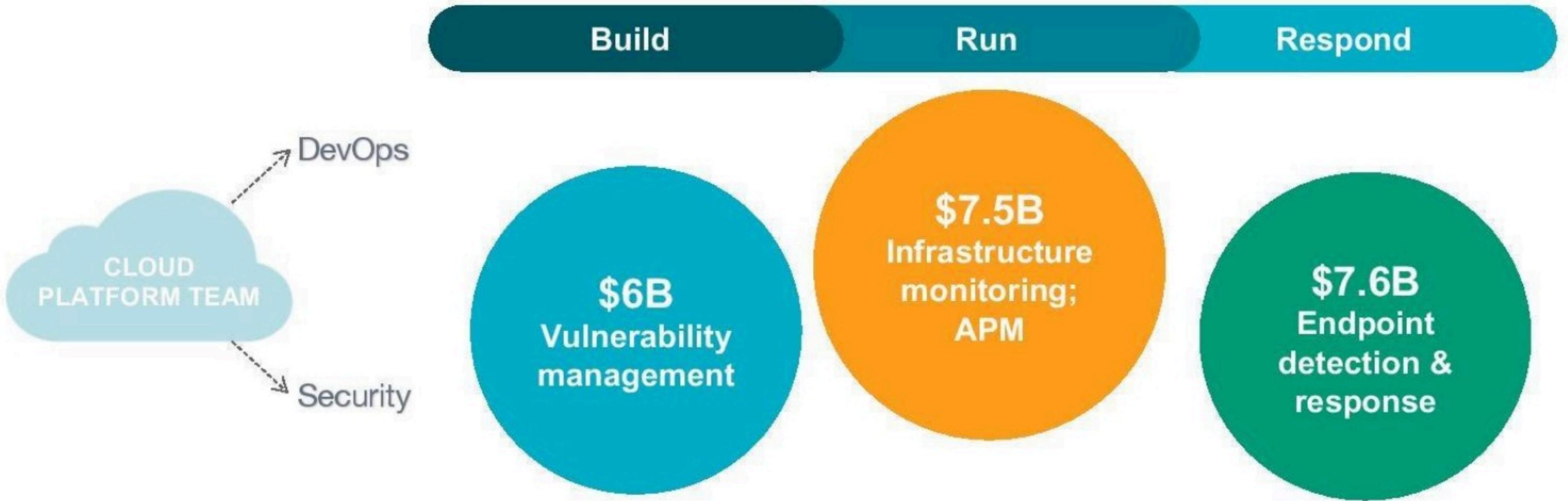
- Incident Response
- Forensics
- Audit
- Troubleshooting



← Continuous Compliance (PCI, NIST, CIS, etc.) →

Unified platform for security and DevOps use cases

# Opportunity to Disrupt a \$20B+ TAM



**Containers and Kubernetes leave existing visibility and security tools blind**

# Unique Technology Advantages

## Deep visibility

- Provides kernel-level container, network, application and system activity
- Minimizes impact with low-touch, non-invasive instrumentation

## Automatic service-level context

- Uses cloud and Kubernetes metadata
- Ties service context to kernel level data

## Cloud scale collection, analysis and queries

- Supports the largest global deployments without compromising performance & stability
- Delivers a single source of truth, avoiding data silos

**Unified performance and security insights**

# Built on an Open Source Foundation

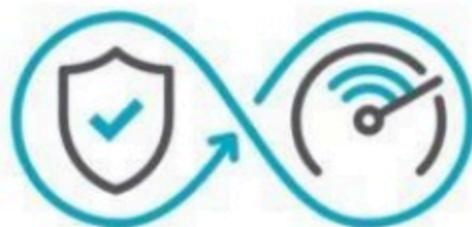
Build

Run

Respond

## Sysdig Secure DevOps Platform

Adds scale, workflow, K8s, and cloud context



**a**

**Image scanning**  
Vulnerability analysis



 **Prometheus**

**Monitoring**  
Infrastructure and  
application metrics



 **Falco**

**Runtime security**  
Detection rules  
and alerts

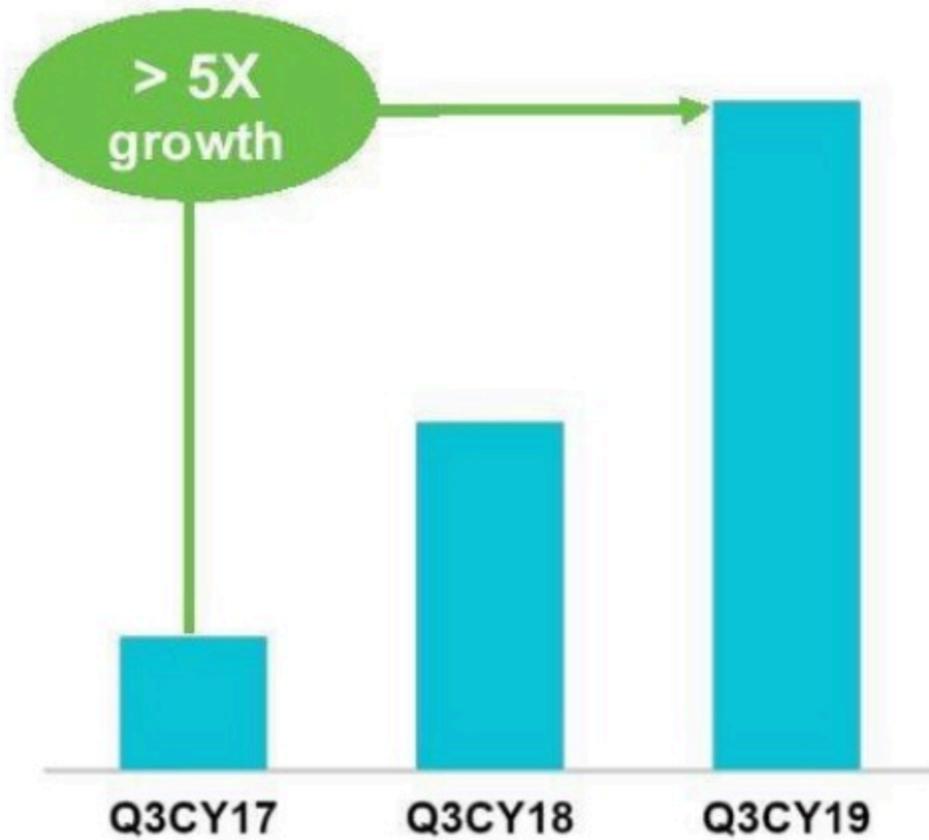


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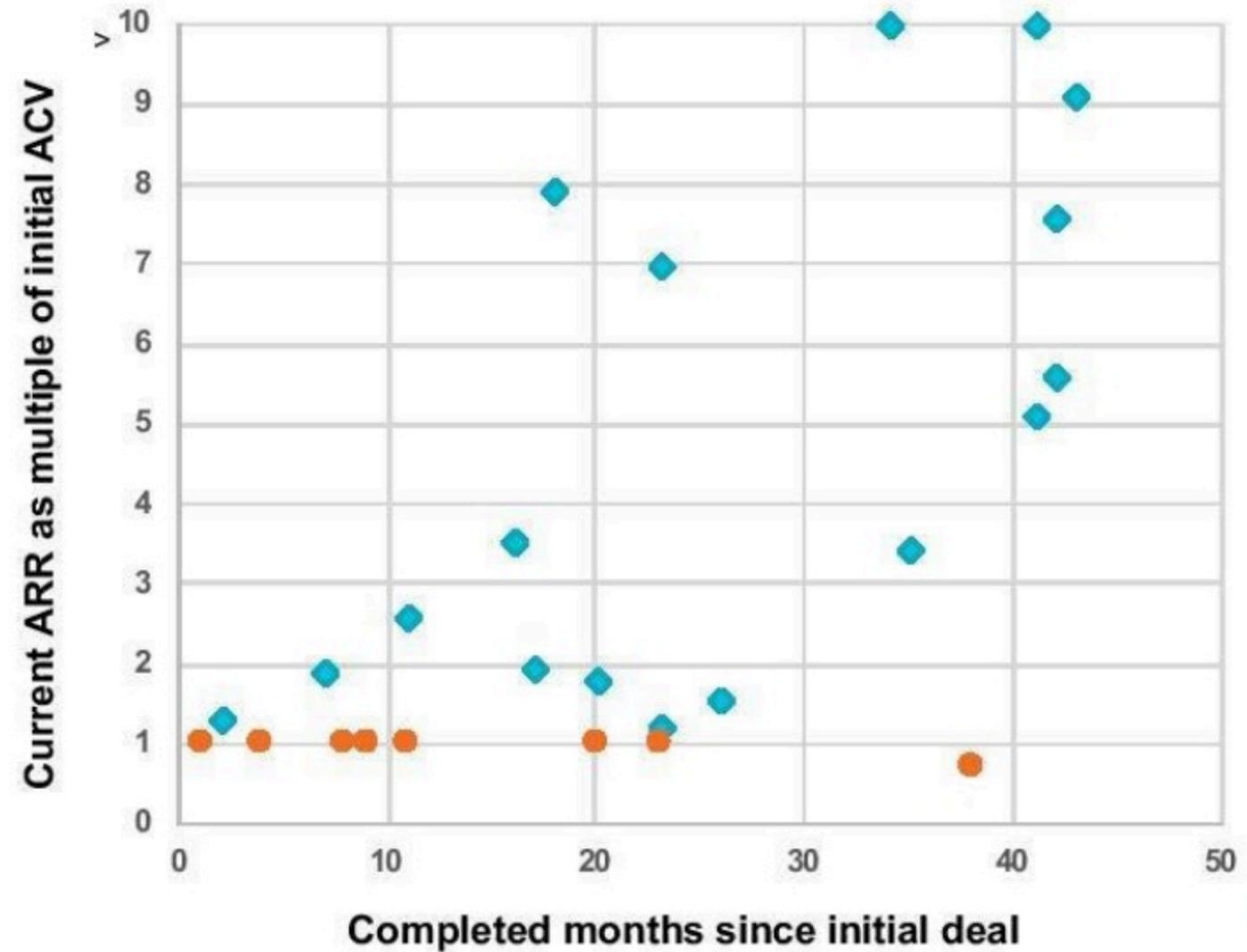
**Forensics/troubleshooting**  
Deep visibility into  
container activity

# Global Enterprises Accelerate Momentum

## Rapid ARR growth



## Enterprise ARR expansion pattern



# Sysdig: The Secure DevOps Leader

## Massive opportunity

- Disrupt existing \$20B TAM
- Address \$15B DevOps software tools market

## Unique technology

- Deep visibility
- Automatic service-level context
- Enterprise-grade scale
- Built on open source foundation

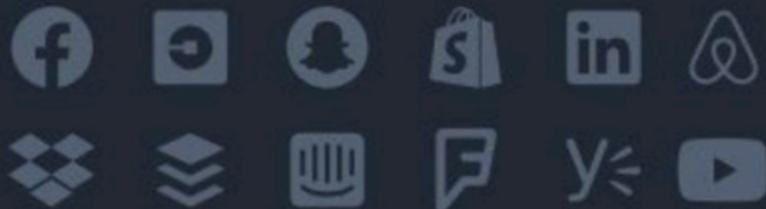
## Strong momentum

- Large enterprise adoption
- Proven land and expand model
- Open source leaders endorse model



**sysdig**

Dig deeper



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