

hello,

It's nice to meet you.
We are **RoadRunner**.

who we are

We are an innovative & sustainable material management company built on world-class technology **For the Greener Good.™**

material management simplified



Our customers value seamless sustainable material management programs that fit their business

CUSTOMER BENEFITS

GUARANTEED
COST SAVINGS
– 15% ON
AVERAGE TO
DATE

INCREASED
RECYCLING –
10X INCREASE
VS. SOLID
WASTE
COMPANY

IMPROVED
SERVICE
QUALITY
VS. LEGACY
STANDARD

our company

RoadRunner is fueled by passion and purpose to reinvent recycling and transform the waste industry with sustainability top of mind. We do this through dedication, care, and expertise.



350

EMPLOYEES
AND COUNTING



17

MARKETS + EXPANSION



17

RECYCLING STREAMS
FLEETHAULED



\$40M+

SAVED FOR BUSINESSES



160K+

TONS RECYCLED

why we are different

We power the transformation of recycling systems that propel the waste industry, and our world, toward **a more sustainable future.**

ROADRUNNER™

an \$80b industry is broken



LACK OF
INNOVATION



CAPITAL-INTENSIVE
MODEL



CUSTOMER
EXPERIENCE GAPS



5 COMPANIES CONTROL
65% OF MARKET



ALL DEPENDENT ON LANDFILL FOR PROFIT



**\$35+ TRILLION
GLOBAL
INVESTMENT**



**FORTUNE 500
COMPANIES
WITH AGGRESSIVE
CARBON GOALS**



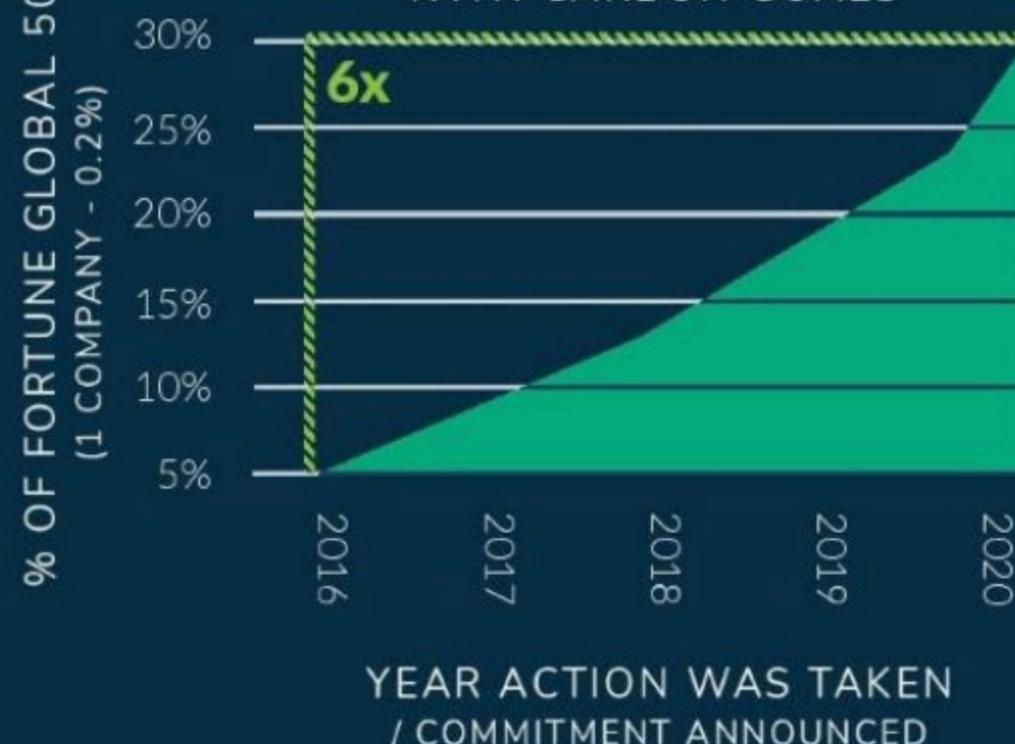
**RISING SUSTAINABILITY
INVESTMENTS &
GROWTH IN U.S.**

**sustainability
is now
required
vs. preferred**

**SUSTAINABLE INVESTING
IN THE UNITED STATES**



**FORTUNE 500 COMPANIES
WITH CARBON GOALS**



why we are different



CURRENT STATE:
NO RECYCLING



NATIONAL
AVERAGE
EFFECTIVE
RECYCLING RATE



ROADRUNNER AVERAGE
EFFECTIVE RECYCLING RATE



FUTURE STATE:
CIRCULARITY



traditional approach



collection
Traditional waste haulers often use inefficient compaction trucks that get less than ~3 mpg to pick up the mixed recycling materials.

sorting/materials recovery facility

- \$90/ton in direct sorting costs
- Additional transportation costs and emissions

landfill

- Recyclables sent to landfill due to contamination

recycling center

- We estimate that **just 20% of original** volume is recycled
- Recycling facility buys materials at spot market rate

ROADRUNNER™

RoadRunner approach



collection
Emphasis on **pre-sorting of materials** to reduce need for sorting

direct routing

- Improve margins and reduced emissions.
- RoadRunner will also use smaller vehicles that are less expensive to operate

recycling center

- RoadRunner claims that **99% of original** volume is recycled
- Recycling facility buys materials at spot market rate

thanks'

Please reach out with any questions:

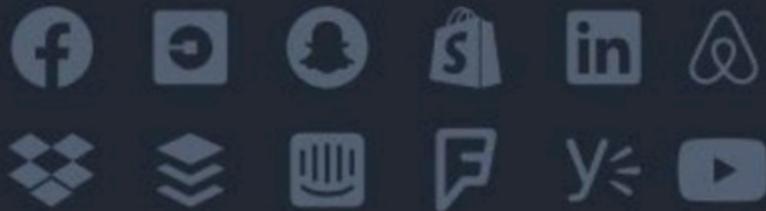
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LET'S DO THIS TOGETHER

ROADRUNNER™



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