

OSO



Thursday, May 28, 2020

Why Developers Don't Care about Security



Hosted by
Bill S. and Constance M.

Details

Clearly this is a mess, but we are making the best of it. We are meeting virtually on Google Meet.

<https://meet.google.com/cvo-orfp-cva>

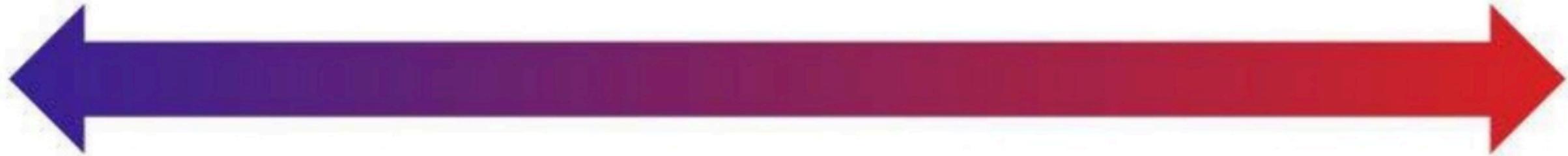
Security conversations with application teams don't have to be an uphill battle. In this compelling session, we will discover the underlying challenges app teams face that cause them to seemingly dismiss security concerns, and we will collaboratively find solutions to those problems.

To us as Information Security professionals, it can certainly feel like app teams don't care about security. That seems clear in those moments when they proceed with a production deployment despite poor static code analysis results or when they hesitate to add a high-priority security remediation to the product roadmap. However, it's a lot more difficult to understand why they

stripe

twilio

aws



Low Friction

Security products **were not** built for developers

stripe

twilio

aws

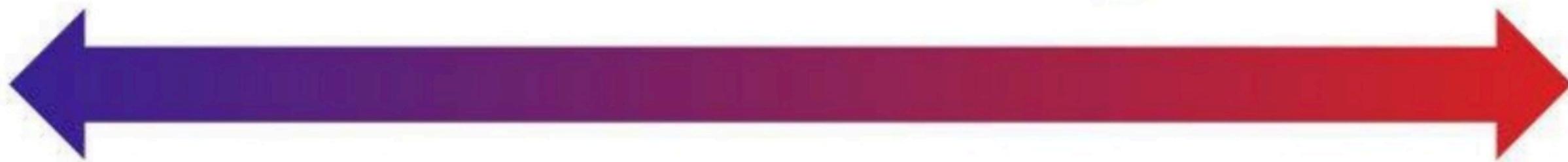
SAML

OpenLDAP

aws



IAM



Low Friction

High Friction

We put **security** in the hands of the **makers**

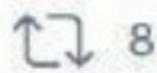
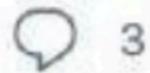


Charity Majors
@mipsytipsy



Replying to @mipsytipsy

"Consumer-quality developer tools" is how I think of it.



Tweet your reply

Authorization

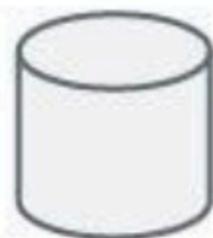
Authorization is a **mess**

```
export class UserMetadataComponent implements OnInit {  
  metadata = {};  
  
  // Inject both AuthService and HttpClient  
  constructor(public auth: AuthService, private http: HttpClient) {}  
  
  ngOnInit(): void {  
    this.auth.user$  
    .pipe(  
      @app.route('/articles/<int:ident>', methods=['GET', 'PUT'])  
      @login.logged_in  
      def single_article(ident):  
        article = db.session.query(Article).filter_by(id=ident).first()  
        if not article:  
            raise NotFound  
        if request.method == 'GET':  
            if not authorize.read(article):  
                raise Unauthorized  
            return jsonify(id=article.id, name=article.name), 200
```

```
# We check  
self._cr.e
```

```
post('/create',requireAdmin, function (req, res) {  
/.....
```

```
tion requireAdmin(request, response, next) {  
if (request.decoded.role != 'admin') {  
  response.json({message: 'Permission denied.' });
```



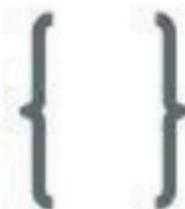
Database



Active Directory

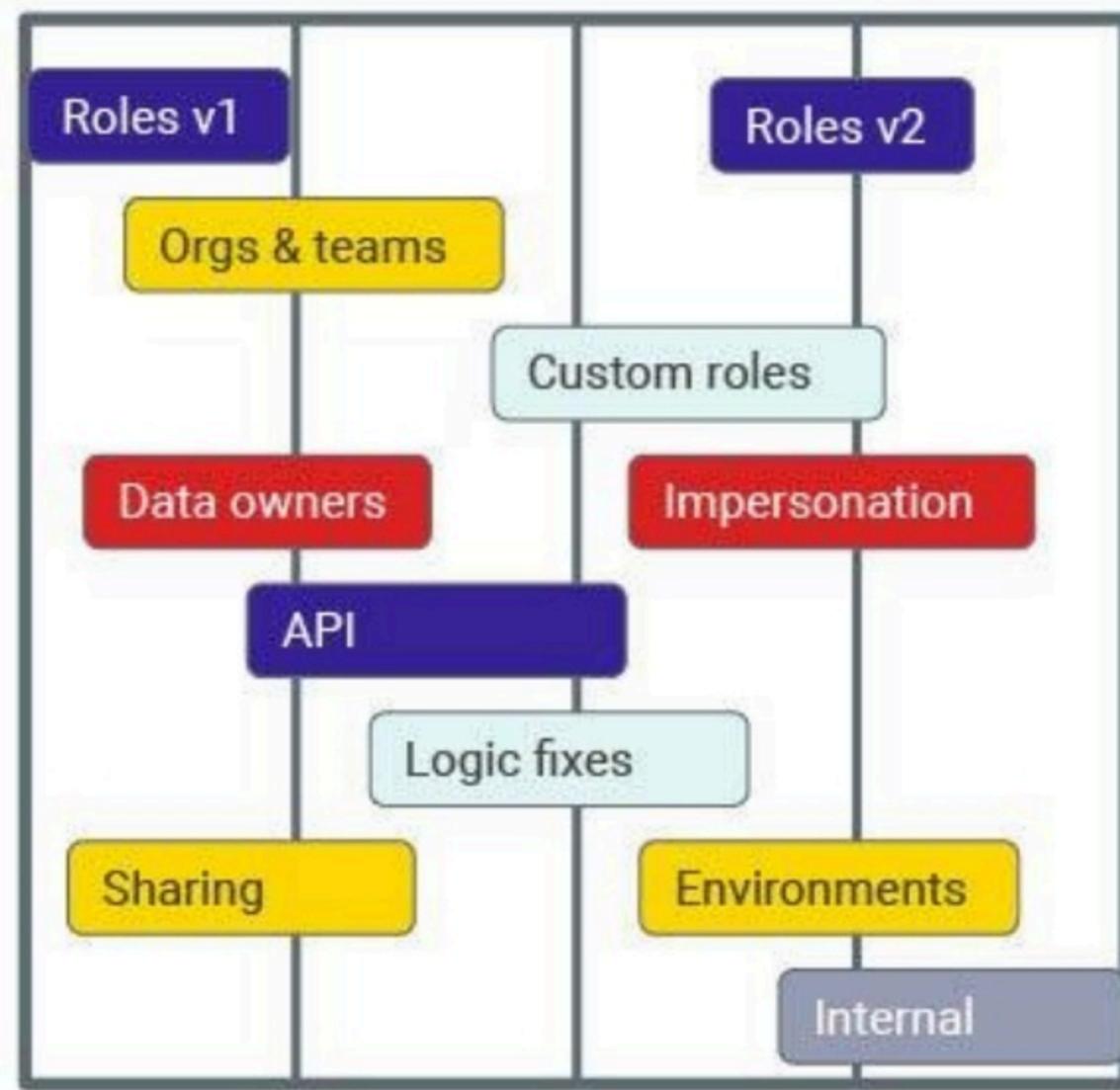
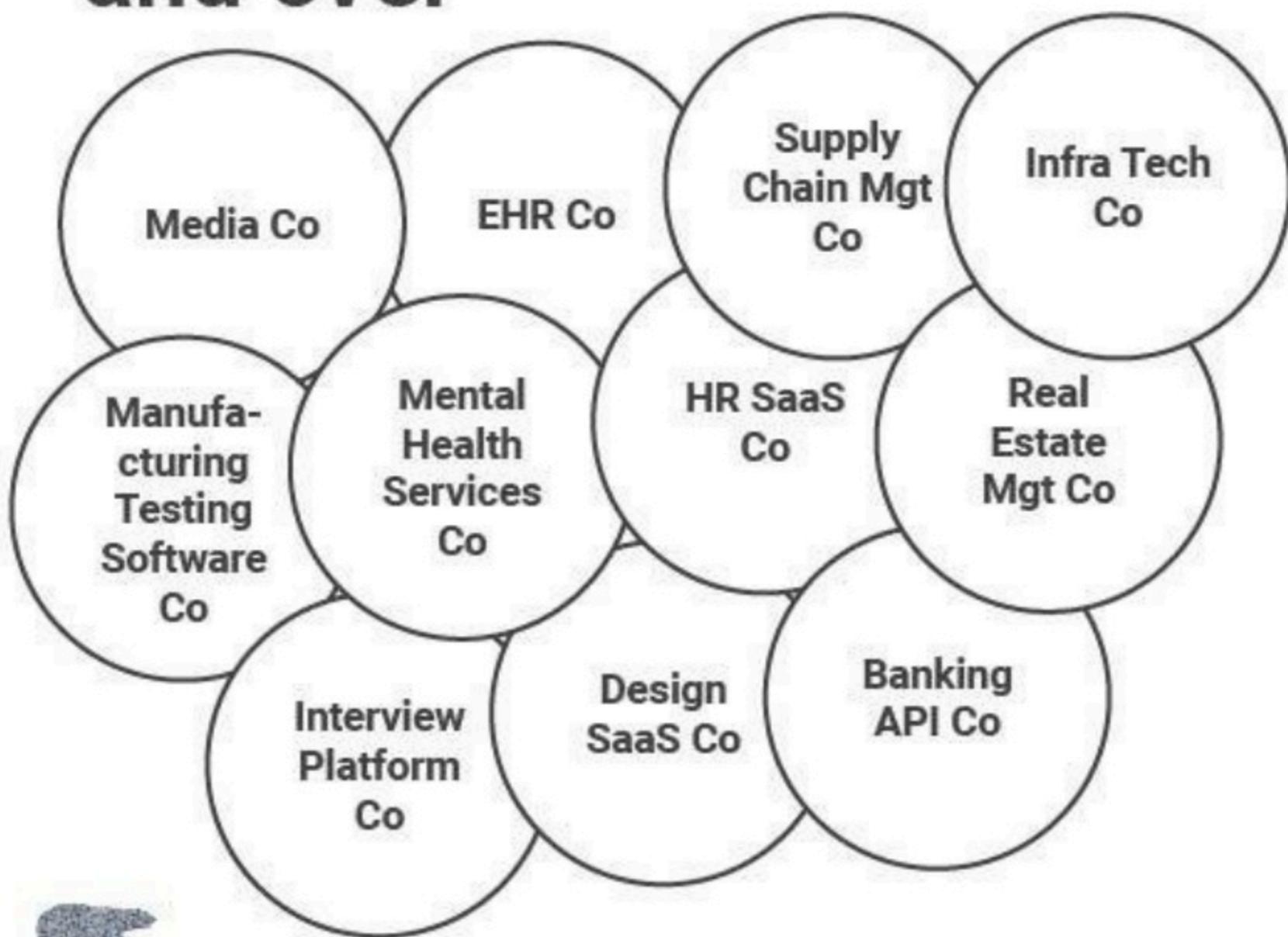


Auth0, Okta, et al

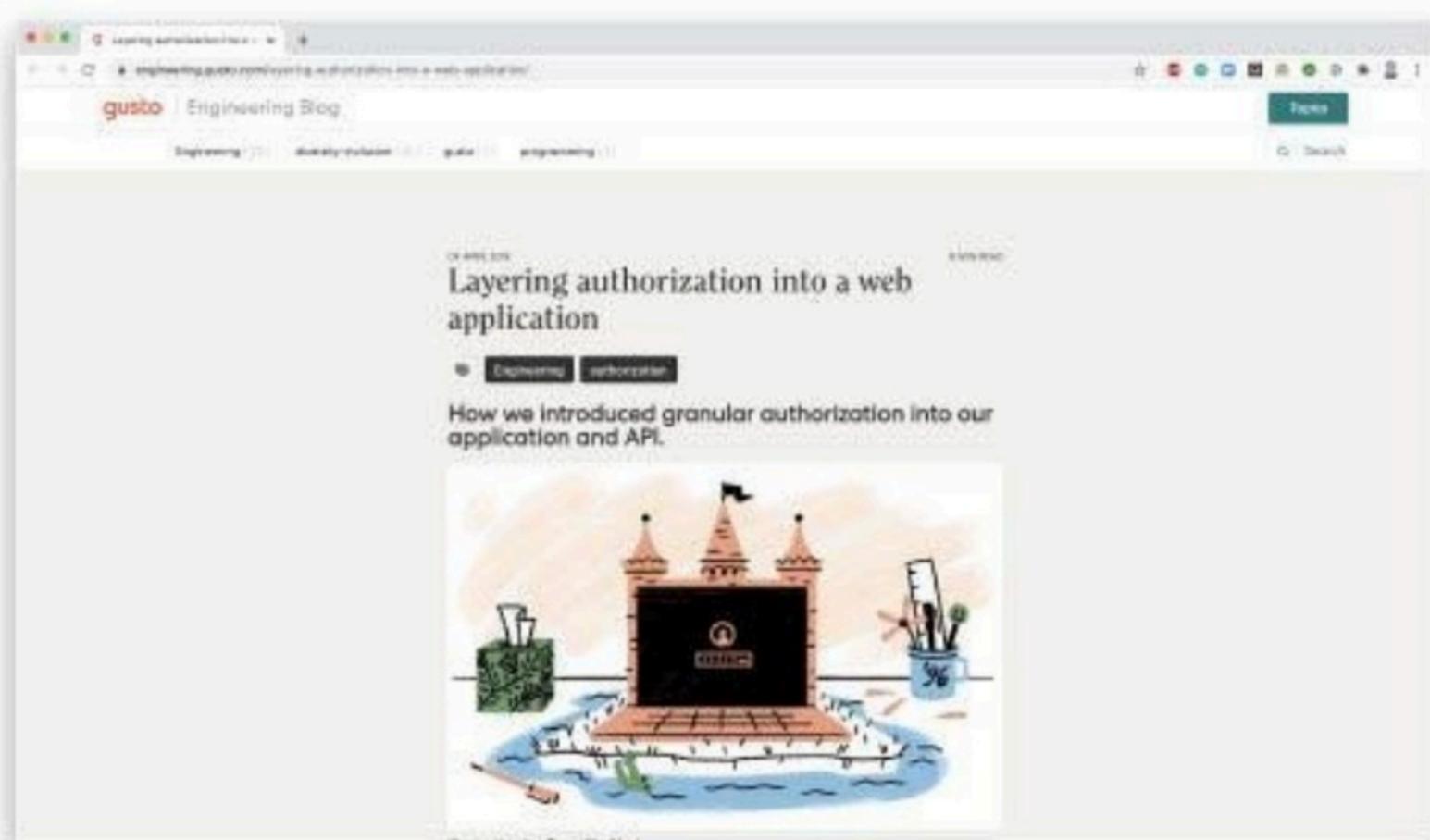


Open Source
(e.g., Pundit)

Dev teams repeat this **undifferentiated** work over and over



Then hit a wall and do a big **refactor**



gusto



"This is a journey that I expect **many software engineering teams** embark on. My team worked on this project for about **10 months**"

Oso **fastracks** authorization for developers

What is Oso?

Why anything?

- Delegate to experts
- Write less authZ code
- Focus on core product

```
# Example VC policy
allow(you: VC, "catch_up", oso: Company) if
  "developer tools" in you.interests and
  you.desired_outcome >= $1,000,000,000;
```

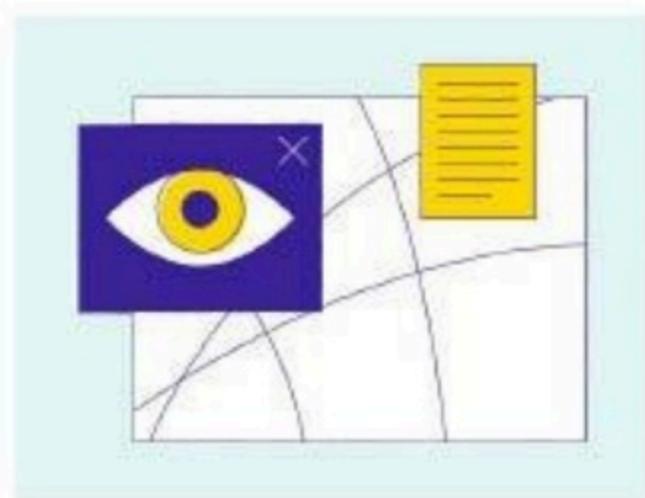
Why Oso?

- Single place for authorization
- Like writing natural language
- Deploy library in seconds



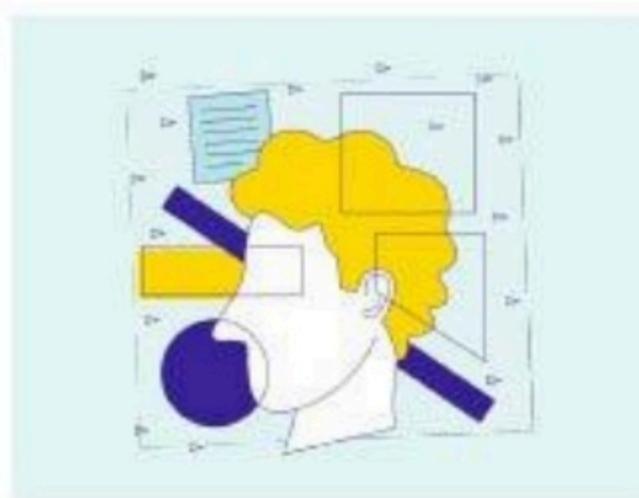
The security company that prioritizes **developer experience**

Single place for authorization



Embedded policy engine that can reach into application

Like writing natural language



Best of prolog and web 100+ iterations

Deploy library in seconds



Cross-platform, cross-language built on Rust core

Ability to address both **greenfield** and **brownfield**

Greenfield



- **<Redacted>**
 - 1st use case: core authorization engine
- **<Redacted>**
 - 1st use case: basic RBAC
 - Next use cases: GraphQL

Brownfield



- **<Redacted>**
 - 1st use case: export control
 - Next use cases: RBAC migration, IoT, GraphQL
- **<Redacted>**
 - 1st use case: invoice authorization
 - Next use cases: core RBAC migration, per-customer policies
- **<Redacted>**
 - 1st use case: v3 RBAC, internal CSM app
 - Next use cases: v1 & v2 migration

Strong signs of **engagement** after 14 weeks and ~no marketing investment

"We love Oso because it lets us manage the chaos of access across our models, endpoints and users. We got up to speed and into production with **1 engineer in 3 weeks**, and we're planning to expand to **more use cases** already."

- Karan Talati, CEO at First Resonance

"Oso is awesome. It has made it much easier for us to represent crazy logic in our EHR application and to add new features. It **sped up our authZ roadmap 4x**."

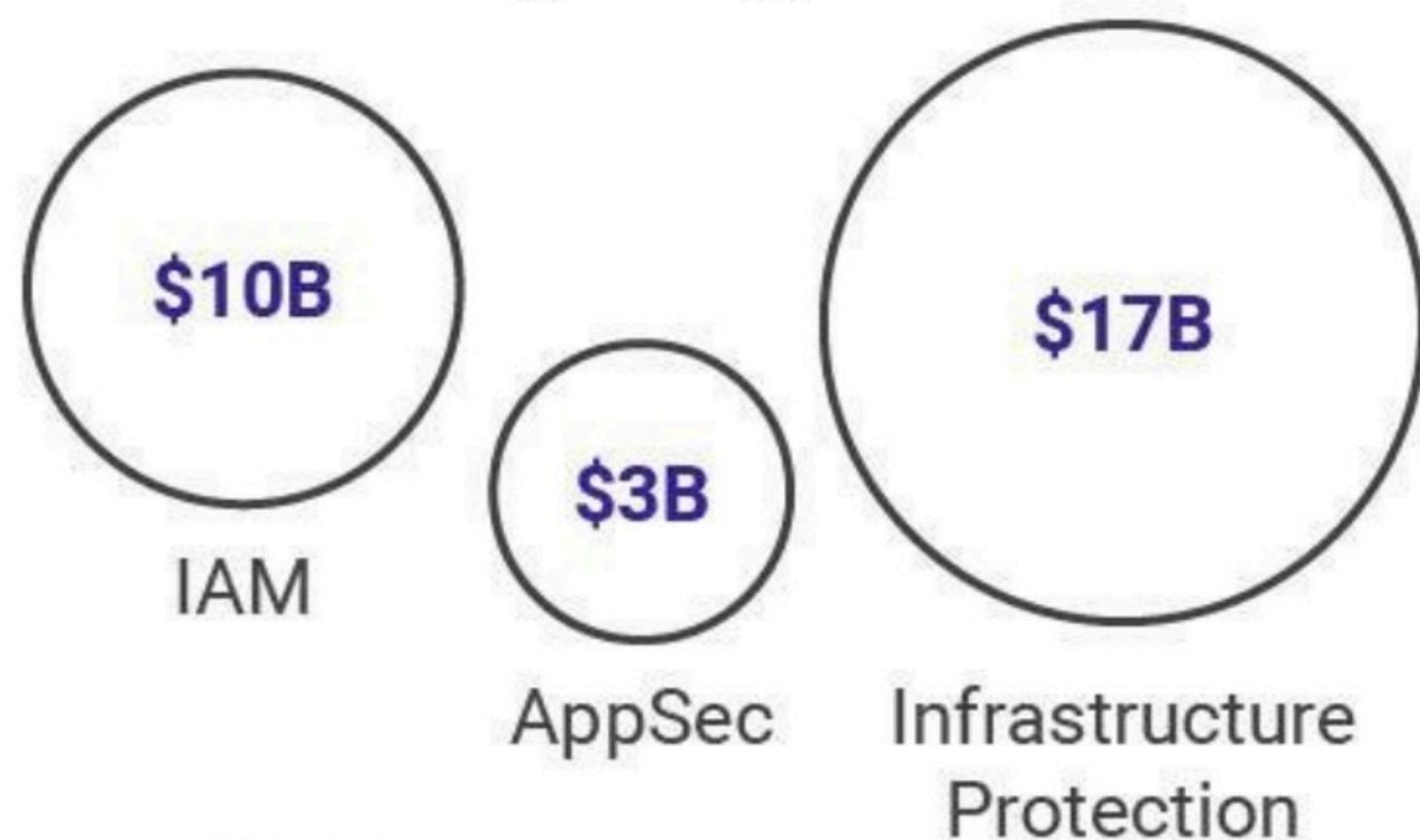
- Gaurub Pandey, CTO Dhi



Multi-billion dollar opportunity

Related Markets

6% growth/yr



Source: Gartner

App Authorization - 1 Project Spend

gusto \$1M

 \$1.2M

Financial Planning
SaaS Co

 \$1.8M

Endpoint
Security Co

 \$1.8M

Infra Tech
Co