ORBITAL WITNESS

THE UNIVERSAL RISK RATING FOR REAL ESTATE ASSETS...

...allowing anyone to understand property risk

Problem

Property due diligence is complex, slow and costly. It relies on **manual review of paper documents** once lawyers are instructed on a deal.

This means that issues that could impact valuation, liquidity or intended use of property cannot be taken into account from the outset.

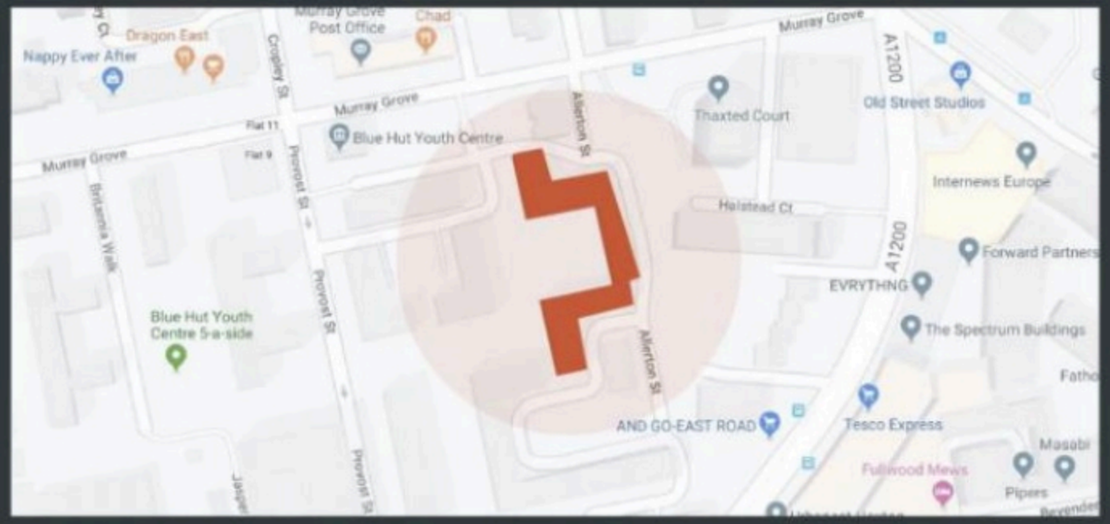
Risk profile

An instant risk rating for any property or portfolio available on-demand.

'A credit check for land and property'

Property development
Office Space
-
One Heron Square

Prop Co Ltd



Risk Score

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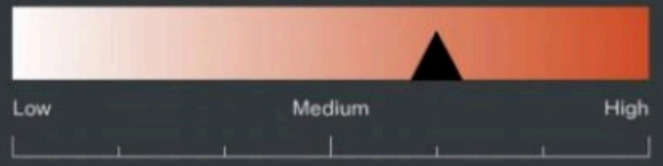

Summary Development Risk: **Medium**

Save Risk Score Pdf | Xml Save

Compare Properties Compare

Share Property Share

Property Address:

One Heron Square
London
E1 OHS

Occupational Rights

01. Occupational Right

View more information +

Development Constraints

01. Rights of Light
02. Restricted Access

View more information +

Planning Constraints

No Obvious Risks

View more information +

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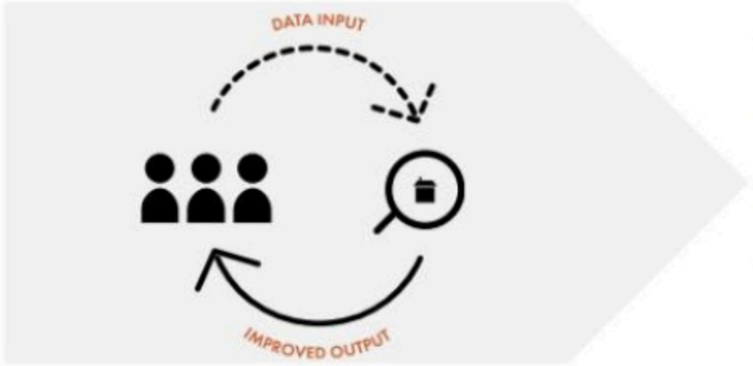
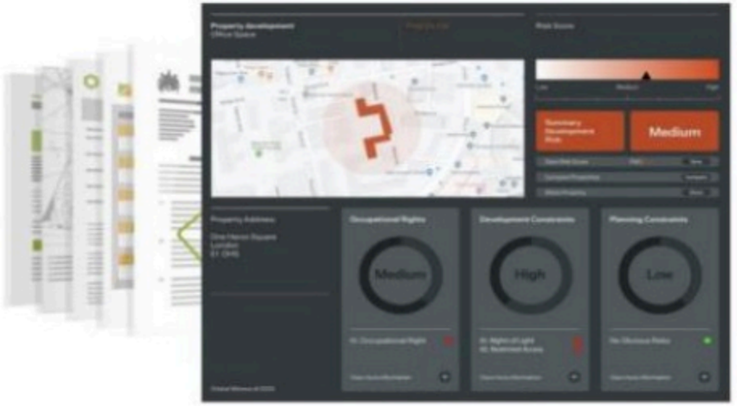
Our strategy to achieve this...





EXPERT USER BASE

We've brought real estate lawyers and insurers onto our property data platform

MACHINE LEARNING

Expert users train OW to recognise risks in property data through consistent use on deals

INSTANT RISK PROFILE

Our trained system automatically profiles risk on real estate transactions

Team

We've hustled to build an exceptional team.

MEET THE FOUNDERS

Ed is a Rhodes Scholar law graduate from Oxford University who has presented in-front of the United Nations.

Will is an economics graduate from Warwick University who has sailed across the Atlantic.

We've worked together for 4 years having previously advised tech companies in the space industry.

THE FOUNDERS

EDMOND BOULLE

CO-FOUNDER

CEO

WILL PEARCE

CO-FOUNDER

COO

PAUL PECHEY

HEAD OF PRODUCT

JUST EAT doctorlink

AISHA TUMMON

BUSINESS DEVELOPMENT DIRECTOR

TESSIAN

FERGUS DOYLE

INTERIM CTO

onefinestay

IRAM COOK-MONIE

CUSTOMER SUCCESS MANAGER

patsnap

SAYALEE KALUSKAR

SENIOR PRODUCT DESIGNER

honestbee

+ Data science & data engineering, and software development team of an additional 7

Summary

- **HUGE MARKET (£4bn+ in UK alone)** for real estate due diligence. Problem extends to real estate worldwide.
- **BLUE CHIP CLIENTS** incl. Clifford Chance, Slaughter & May, Dentons, TfL , M&S…
- **DEFENSIBLE AI STRATEGY** combining NLP and user engagement to improve data capture and risk evaluation capability with each interaction.
- **NEGATIVE CHURN** every account has grown at end of its first term. 120% Net Revenue Retention.
- **USERS LOVE OUR PRODUCT** - 65% of all users log in each week – excellent NPS score of 75.

JLLSpark Seedcamp

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