



Remote development environments and
previews for teams developing modern
applications



FRONT

API

DB



LaunchDarkly,
Replicated,
and **Monday.com**

use **Okteto** to provide a
modern development
experience to their
engineering organizations



LaunchDarkly

 **monday.com**

REPLICATED



Production and development are moving in opposite directions



For the **last 10 years**, production has evolved towards a distributed services and heavy automation.



Development still happens **on a laptop**, where everything is configured by hand.

The problem

Onboarding a new engineer can take weeks.



Development environments are too complex to manage.



Production issues caused by the mismatch between

development

staging

production

costs 30% increase in engineering time.

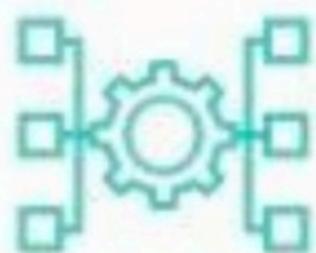


Tech-forward companies are looking for a modern development experience



Replicable:

everyone can
deploy a **high
fidelity** environment
with one **click**.



Realistic:

use the same
infrastructure
and configuration
everywhere.



Fast:

developers are
not constrained
by their local
resources.



The Solution

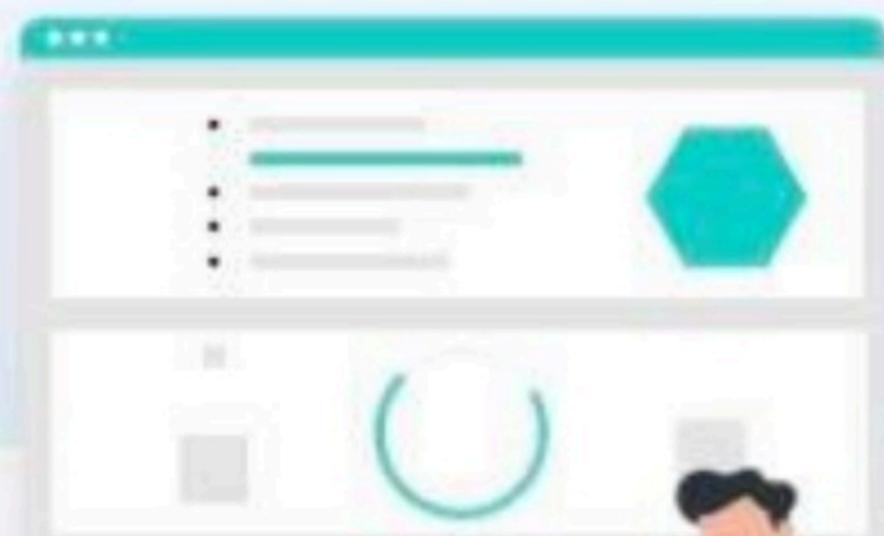
Deploy your development environment in the cloud.

Use your local IDE.

Develop with one component at a time.

Generate environments for every pull requests.

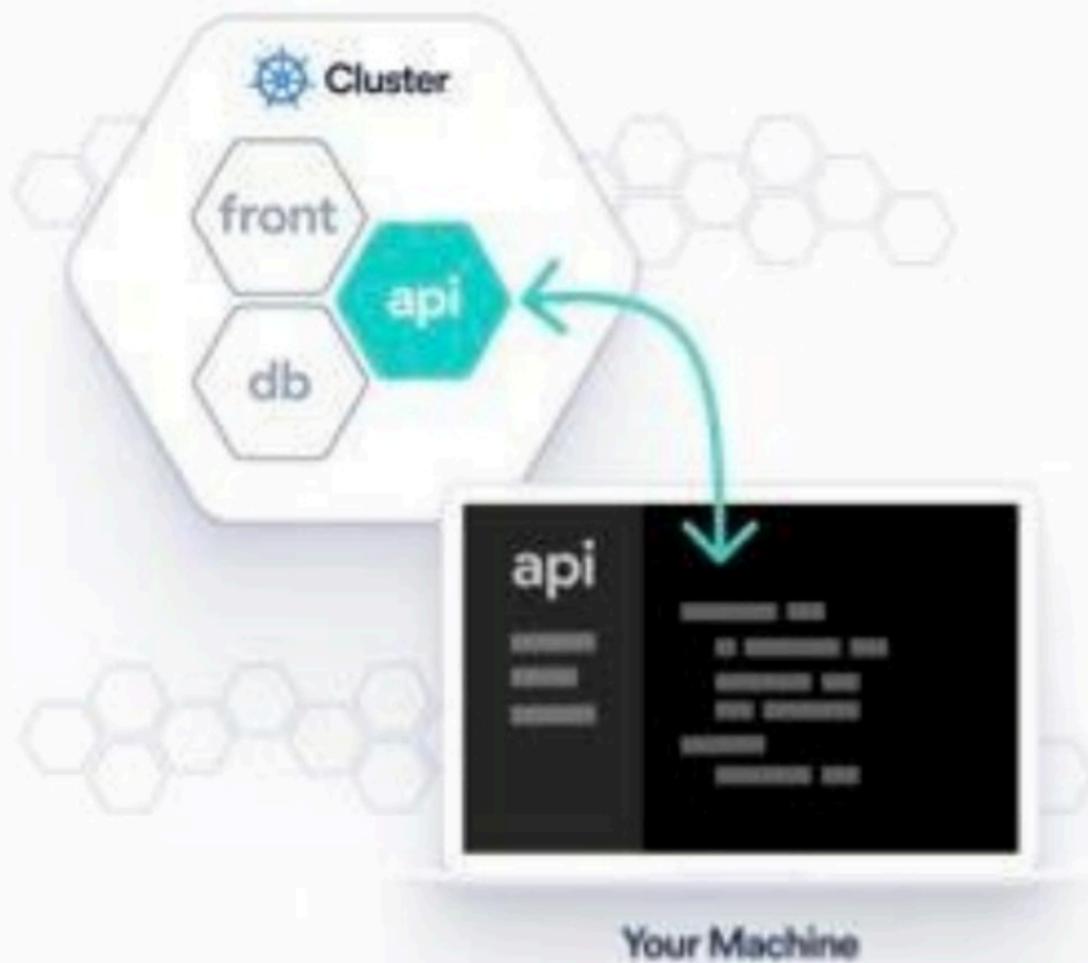
Environments are automatically deleted when not needed.



Developers love Okteto

> They can deploy a remote ephemeral environment in seconds.

> They are not constrained by their local resources.



< They use their favorite IDE to interact with the remote environment.

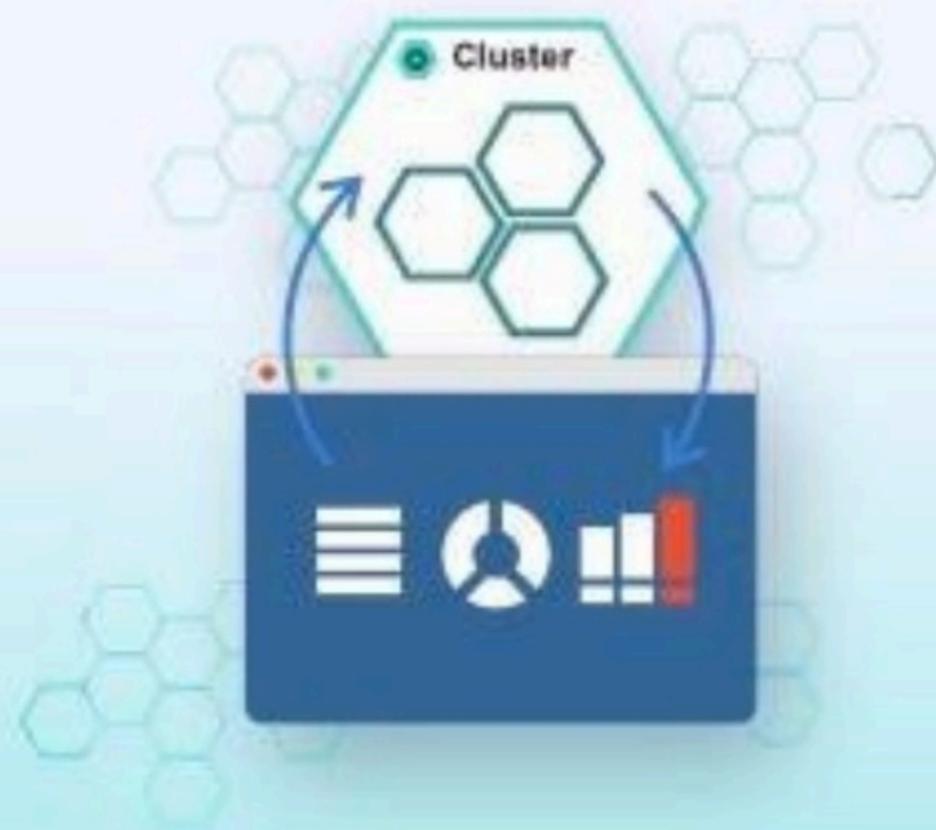
< They know that their code works in production since their development environment looks and feels like production.



Platform Teams love Okteto

> Engineers are on boarded automatically.

> Realistic development environments cut down production issues.



< Security and access policies are automatically enforced.

< Unused resources are cleaned up automatically.



We are helping define the remote development environment category

Today we are focusing on customers who already understand the benefits of remote development environments.



We first build an open source community around this topic.



We invested heavily in content to reach this audience.





Okteto changes the way teams build software



▼

Okteto starts with the platform team, and then expands to other teams in the engineering organization.

▼

Once a team moves to Okteto, they use it every day as part of their core development workflows.

▼

Development velocity and confidence increases, while error rates diminish.



Okteto is already
top of mind in the
**Remote
Development
Environments
category**



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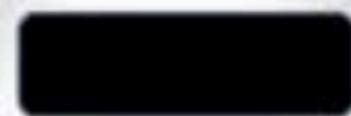


Privacy Dynamics

sonar



SIRONA



PULSAR



Our team has Developer Experience DNA



Ramiro Berrelleza
CEO

Principal Engineer @ Atlassian; built one of the first managed services @ Microsoft Azure; second engineer @ ElasticBox.



Pablo Chico de Guzmán
CTO

Created one of the first Container as a Service platforms @ Tutum (acquired by Docker); First engineer @ ElasticBox; PhD in Advanced Compilation Techniques from Universidad Politécnica de Madrid.



Ramon Lamana
CPO

Engineering @ Google; Helped build EyeOS, a pioneer in the virtualization of workspaces in the browser; Frontend lead @ Elasticbox.

We're expanding our development platform

- › Simplify project onboarding.
- › Strengthen our open source offering.
- › Native integration with IDEs.
- › Integrations with Github and Gitlab
- › Enterprise readiness and compliance.





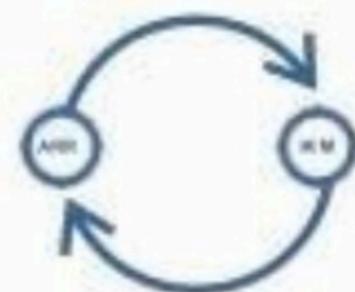
We are raising funds to fuel our growth

in the next 18-24 months we will:



Build our
marketing and
customer success
organizations

Support the biggest
community around
Remote Development
Environments.



Get to \$ [REDACTED]
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APPENDIX