NIUM

Connecting the World to a Modern Payments Infrastructure **with one API**

July 2021

Nium Unlocks Access to the World's Payment Infrastructure in One API

Payouts in **100 countries**

Licensed in **11 jurisdictions**

Card Issuance in **40 countries** and **24 currencies**

Modern suite of **composable APIs**

We are at **Scale**

$8bn+ volume processed annually	**$XX** Dec-21 run-rate net revenue	**30m** total virtual cards issued
11 Jurisdiction licenses	**200+** clients globally	**100+** countries & territories
600+ Colleagues	**130m+** End customers	**$XX** Capital raised [1]

Note: Pro-forma financials for the combination of Ixaris and NIUM shown from January 2021 onwards
(1) Series D being closed by July 2021

NIUM is the market leader in embedded FinTech solutions
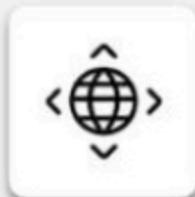
We embed our global products... → **... into each of our client's systems**

NIUM

Pay-out
Bank transfers, wallets,
VISA direct, cash

Issuance
Card issuing, card processing,
Card-less cash withdrawal

Pay-in
Bank transfers, cards,
wallets, cash

Reporting / Compliance as a service
Global account ledger system, KYC, KYB, FX and hedging

API

FinTech companies & PSPs

Established banks

Corporates launching digital Financial Services offerings

We enable any company or bank to launch or optimize their international Fintech journey by leveraging our next-generation, all encompassing platform

We don't aggregate networks – we built and own our own through extensive licensing

100+
countries & territories

11
licensed jurisdictions

24
card issuing currencies

USA
Money Transmitter Licenses

India
Facilitation of Overseas Remittances

Canada
Money Services Business (MSB)

Hong Kong
License for Operating Money Services

EU and UK
Electronic Money Institution License. Visa card issuing license

Japan
Remittance License (FTSP)

Malaysia
Upgrading to EMI from Class B Money Transfer Business License

Singapore
Upgraded to MPI from Remittance & SVF. Visa card issuing license

Indonesia
Remittance License

Australia
Australian Financial Services License. Visa card issuing license

Note: SVF: Stored Value Facility; EMI: Electronic Money Institution; MPI: Major Payment Institution

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(1) Unlock multiple markets across the globe using the same model

AMERICAS

- Anguilla
- Antigua
- Argentina
- Aruba
- Bahamas
- Barbados
- Belize
- Bermuda
- Bolivia

AMERICAS

- Brazil
- Canada
- Chile
- Colombia
- Costa Rica
- Dominica
- Dominican Rep.
- Ecuador
- El Salvador
- Grenada
- Guatemala
- Guyana
- Honduras
- Jamaica
- Mexico
- Paraguay
- Peru
- Puerto Rico
- Suriname
- Trinidad and Tobago
- Uruguay
- USA

EUROPE

- Andorra
- Austria
- Belgium
- Bulgaria
- Croatia
- Cyprus
- Czech Rep.
- Denmark
- Estonia
- Finland
- France
- Germany
- Greece
- Hungary
- Iceland
- Ireland
- Italy
- Latvia
- Lithuania

EUROPE

- Liechtenstein
- Luxembourg
- Malta
- Monaco
- Netherlands
- Norway
- Poland
- Portugal
- Romania
- Slovakia
- Slovenia
- San Marino
- Spain
- Sweden
- Switzerland
- Turkey
- U.K.
- Ukraine
- Albania
- Azerbaijan
- Belarus
- Kosovo
- Macedonia
- Moldova
- Montenegro
- Russia
- Serbia

Legend

↗ Pay-Out   ↘ Pay-In   ▭ Card Issuance   Real-time send (bank payments)

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(2) Unlock multiple markets across the globe using the same model

AFRICA

↗ Algeria		↗ Chad	
↗ Angola		↗ Comoros	
↗ Benin		↗ Congo	
↗ Botswana		↗ DRC	
↗ Burkina Faso		↗ Djibouti	
↗ Burundi		↗ Eq. Guinea	
↗ C. African Rep		↗ Eritrea	
↗ Cameroon		↗ Ethiopia	
↗ Cape Verde		↗ Gabon	

AFRICA

↗ Gambia	↗ Malawi	↗ Rwanda	↗ Uganda
↗ Ghana	↗ Mali	↗ Senegal	↗ Zambia
↗ Guinea	↗ Mauritania	↗ Seychelles	↗ Zimbabwe
↗ Guinea-Bissau	↗ Mauritius	↗ Sierra Leone	
↗ Ivory Coast	↗ Morocco	↗ South Africa	
↗ Kenya	↗ Mozambique	↗ Swaziland	
↗ Lesotho	↗ Namibia	↗ Tanzania	
↗ Liberia	↗ Niger	↗ Togo	
↗ Madagascar	↗ Nigeria	↗ Tunisia	

Legend

↗ Pay-Out ↘ Pay-In ▤ Card Issuance **Real-time send (bank payments)**

(3) Unlock multiple markets across the globe **using the same model**

ASIA

↗ Armenia		↗ Guam	
↗ Bahrain		↙↗ Hong Kong	
↗ Bangladesh		↙↗ India	
↗ Bhutan		↙↗ Indonesia	
↗ Brunei		↗ Israel	
↗ Cambodia		↗ Japan	
↗ China		↗ Jordan	
↗ East Timor		↗ Kazakhstan	
↗ Georgia		↗ Kuwait	

ASIA

↗ Kyrgyzstan	↗ Pakistan	↗ Thailand	
↗ Laos	↗ Philippines	↗ Turkmenistan	
↗ Lebanon	↗ Qatar	↗ UAE	
↗ Macau	↗ Saudi Arabia	↗ Uzbekistan	
↙↗ Malaysia	▤↙↗ Singapore	↗ Vietnam	
↗ Maldives	↗ South Korea		
↗ Mongolia	↗ Sri Lanka		
↗ Nepal	↗ Taiwan		
↗ Oman	↗ Tajikistan		

OCEANIA

▤↙↗ Australia	
↗ Fiji	
↗ New Zealand	
↗ Palau	
↗ Papua New Guinea	
↗ Samoa	
↗ Tonga	
Tuvalu	

Legend

↗ Pay-Out ↙ Pay-In ▤ Card Issuance   Real-time send (bank payments)

Our platform connects the world to global payments with one API

We don't just aggregate networks – we built it and we own it – translating to exemplary client experiences and better economics

We have built a white-label app that our customers leverage

Proprietary track record in building best-in-class AML/KYC controls

- Regulatory compliance across the globe
- Technology and fraud monitoring
- KYC-as-a-Service to our clients and set it up for them

We replace layers of providers with a single API

- Swap in or swap out any component
- Developer friendly
- 100% project success, 90%+ go live in under 6 months

We remove the complexity of creating financial services products and have built the rails our customers use every day

100+	1M+	60%	24	99%
Countries	API calls per day	Payments made within less than 15 mins	Issuing currencies	Uptime

Summary

Global license portfolio

Identity/ KYC

Payment data and tracking

AML/ Enhanced due diligence

Customer support SLAs

Regulator filing and reporting

Global Payment processing
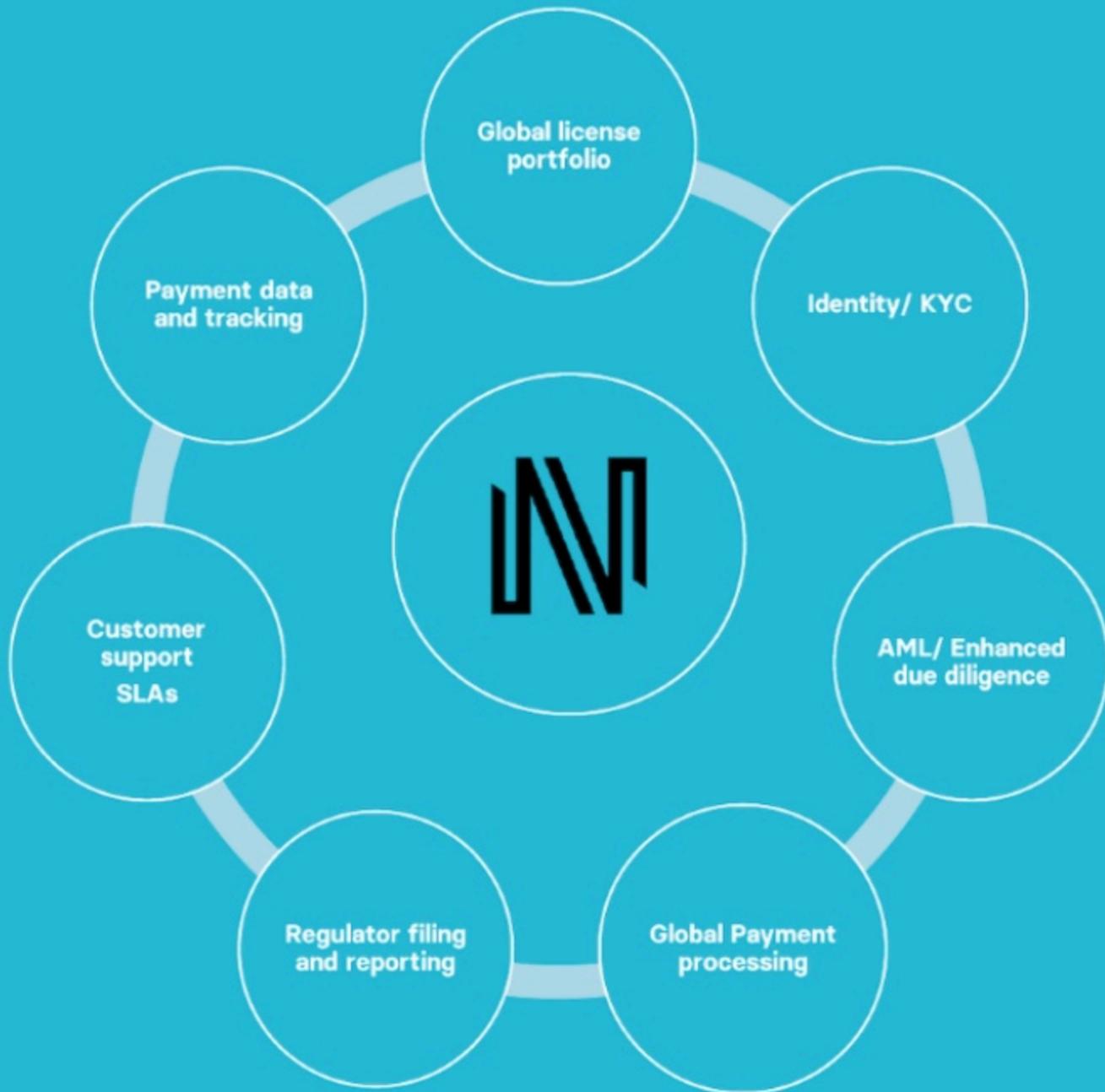
Get to market faster
Avoid the time-consuming process of acquiring licenses and developing your own remittance infrastructure

Choose your experience
Launch fast with our turnkey web solution or build a custom experience with our APIs

Leverage our network
Tap into our global payments network to provide a complete solution for your customers

Reduce complexity
Let NIUM take on the operations, compliance and regulatory requirements to reduce your costs.

Technology
Real time payment message interpretation for smart transaction routing to reduce costs.

Proven management team with deep experience across technology and financial services
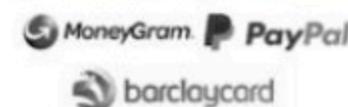
Prajit Nanu
CEO and Co-Founder
TMF Group · WNS · CAPITA

Pratik Gandhi
Chief Operating Officer
Fullerton India · Citi · Standard Chartered

Frederick Crosby
Chief Revenue Officer
WU · ebay · PayPal

Yogesh Sangle
Head of Consumer Business
MoneyGram · PayPal · barclaycard

Nilesh Pathak
Chief Tech Officer
J.P.Morgan · isobar

Rajesh Venkatesh
Chief Product Officer
Grab · ebay · PayPal

Joaquin Ayuso de Paul
Head of LABS
BBVA · accenture

Katie Mitchell
Head of Government Relations
VISA

Dana Nino
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Chief Compliance Officer
WorldRemit · earthport · MoneyGram
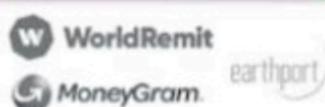
Spencer Hanlon
Head of Travel
BRITISH AIRWAYS · AirPlus INTERNATIONAL

Nareg DerManuelian
Head of Corporate Development
BBVA · citi ventures
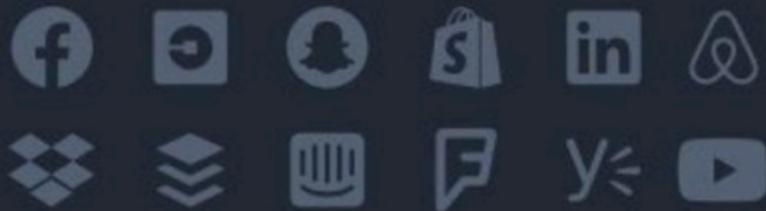
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