



MedArrive

Introducing MedArrive

*Helping **Payors** and **Providers**
pair EMS + telemedicine to
seamlessly extend care into
the home*

CONFIDENTIAL



Our mission is to improve people's lives by bringing more humanity to healthcare.

We pair telehealth physicians with a national network of Paramedics and other Field Providers who deliver care in the home. This powerful combination allows our partners to seamlessly extend care services into the home, unlocking access to high-quality healthcare for more people at a fraction of the cost.

Payors and Providers choose MedArrive to improve outcomes.



MedArrive's technology allows healthcare providers to better meet the needs of older adults by providing them with care in the safest, most convenient location for them—their homes.



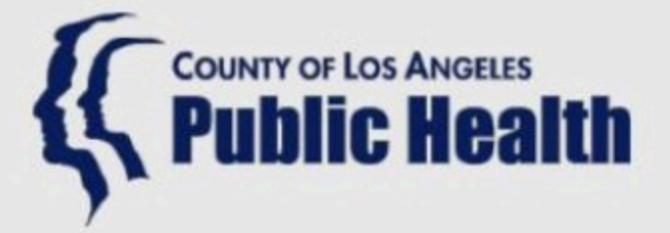
Dr. Sachin Jain
CEO, SCAN Health Plan



Virtual care can only do so much as there is nothing better than the human touch. MedArrive provides convenient, at-home visits while Bright HealthCare gets a better understanding of which members may need more advanced care coordination.



Patrick Mobley
President, Mid-Atlantic at Bright HealthCare



WE NEED BETTER
IN-HOME CARE
SOLUTIONS

Dramatically lower cost to treat our aging population in the home creates a long growth runway...



Daily Cost of Care by Setting



65+ Years Old U.S. Population (millions)



Global Home Healthcare Market Size & Growth

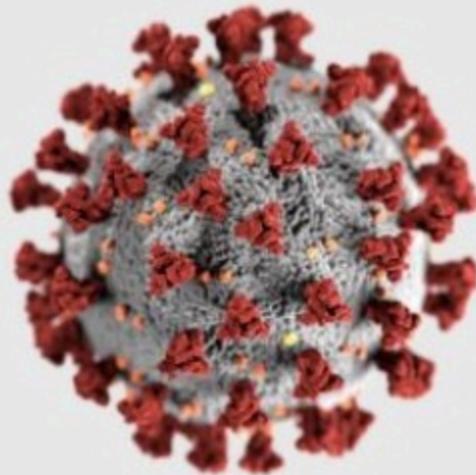


Source: Wall Street research, U.S. Census Bureau, U.S. Government Accountability Office, Centers for Medicare and Medicaid Services. [Decentralized Trials: Trends & Technology Propelling Home Healthcare Services](#), June 15, 2021.

...and a confluence of factors creates the opportunity for change.



Proliferation of remote healthcare tools and technology allows a greater range of care outside the hospital.



COVID-19 pandemic created widespread awareness and adoption of more creative healthcare models and an aversion to care in acute settings.

**VALUE
BASED
CARE**



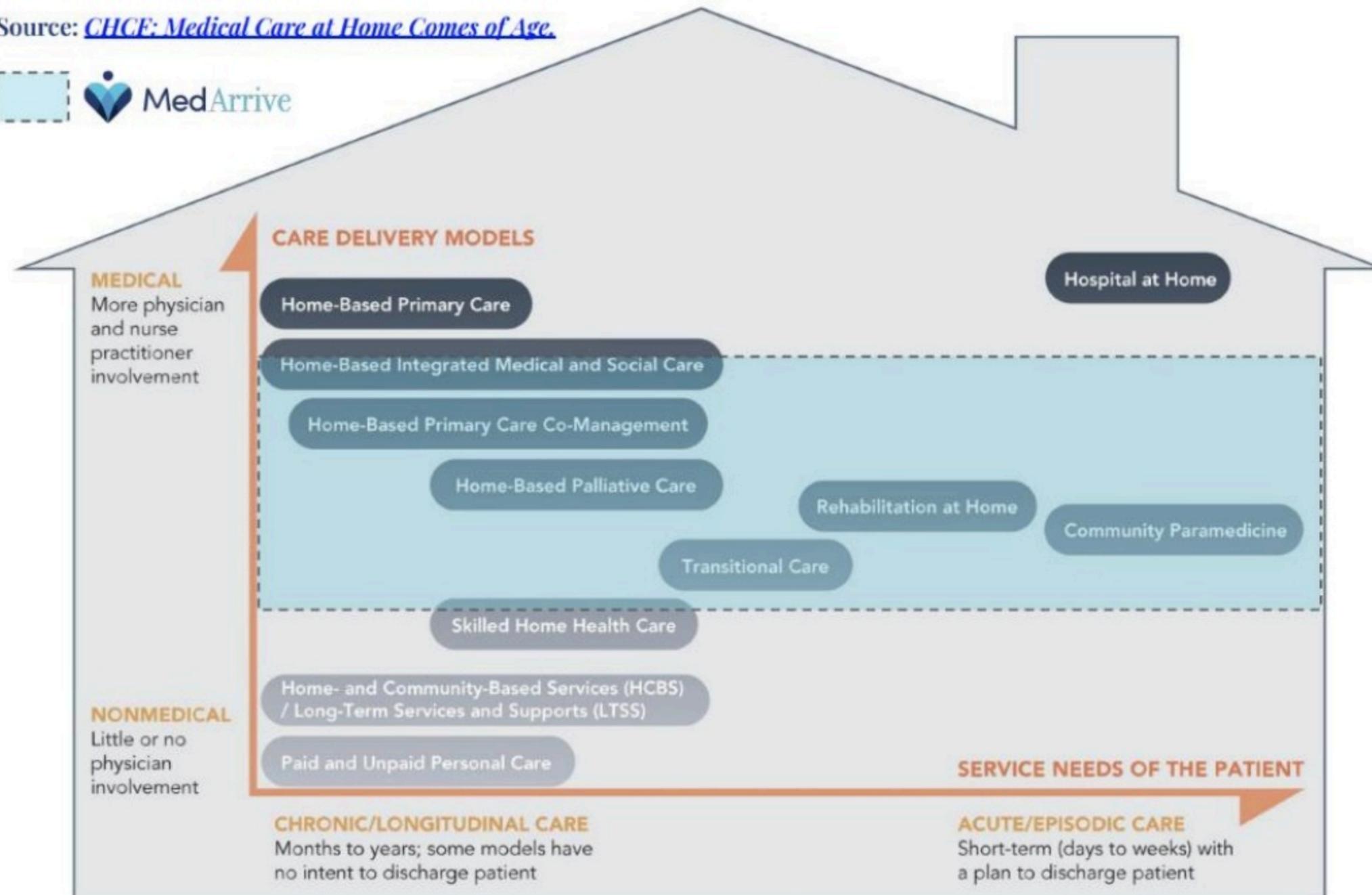
Continued shift to value-based care prioritizes greater outcomes and lower cost alternatives.



Regulatory tailwinds continue to make it easier to access, and get reimbursement for, telehealth and remote patient monitoring.

Home-based care as a true non-facility-based continuum.

Source: [CHCF: Medical Care at Home Comes of Age](#).



Home-based medical care encompasses a variety of care models that often serve the most medically complex and socially vulnerable people.

MEDARRIVE IS THE
RIGHT SOLUTION

Our team.



Dan Trigub
CEO & Co-founder



Inna Plumb
COO & Co-founder



Jonathan D'Souza
CTO



Dr. Megan Thomasch
VP, Clinical Operations



Baylee Mabe, MHA, CSM
Lead Product Manager



Bo Cross
Operations Lead



Joy Malbrough, PhD, LMSW
Program Manager



Bryant Hutson
VP of Business Development



Greer Rios
Head of Implementation



World-class advisers and investors.



Sarah Fenn, *Legal & Regulatory*

- 5 years leading Regulatory Counsel at Uber, including as US Legal Director and Regulatory Head for Uber Health
- 6 years in The White House (Obama), as Deputy Associate White House Counsel and on the Affordable Care Act health reform team



Louis Mendiola, *EMS & Ops*

- 12+ years of experience in EMS and Health Systems
- Led BD for first CMS Center for Innovation backed CP/MIH program
- Director of Retail and Telehealth services for a health system in S. Central Montana



Dr. Andrey Ostrovsky, *Gov. Strategy*

- Former Chief Medical Officer of US Medicaid Program
- Expertise includes population health, value-based payment, social determinants of health, care coordination, and home and community-based services (HCBS)
- Practicing physician



David Ross, *VCISO*

- Founder and CEO of 1bigthink's and directly advises clients on cybersecurity, privacy and innovation.
- 1bigthink's cybersecurity practice areas include strategic cyber advisory services, virtual CISO (VCISO) services and Cyber Monitoring Services



Pat Songer, *EMS & Healths Systems*

- 28+ Years in EMS / EMS Chief / Paramedic
- COO of Cascade Medical Hospital/Former Administrative Director Humboldt General Hospital
- Exec. Dir. of the National EMS Mgmt. Assoc.
- Early executive team member of Ready Responders



Bill Sullivan, *Vice Chair, Redesign Health*

- 25+ years building and investing in healthcare companies
- Current Chairman of Brighton Health Group, owner and operator of Privia Health, and Brighton Health Plan Solutions serving over 1 million consumers.
- Founding member of the management team of Oxford Health Plans (acq. United Healthcare) from 1987 to 2000, his last four as President.

Investor
Backing.



By powering the in-home visit, Medarrive's platform is critical infrastructure.

PATIENTS



HEALTH PROVIDERS
AND PAYORS



FIELD PROVIDERS
(EMTs, PARAMEDICS, RNs, Nurses,
Community Health Workers,
Phlebotomists, etc.)

Demand and supply partners depend on MedArrive.

PATIENTS



Why they need MedArrive

Patients get preventive, convenient care without risk of exposure, and communities get healthier through extension of access to in-person care.

HEALTH PROVIDERS & PAYORS



Why they need MedArrive

Providers see more patients and can serve more remote visits with high acuity patients, expanded capabilities of remote care by partnering with EMS in-person.

Payors reduce costs and improve quality ratings by being more proactive about hospitalizations and readmissions, increased data from in-home visit.

FIELD PROVIDERS

(EMTs, PARAMEDICS, RNs, Nurses, Community Health Workers, Phlebotomists, etc.)



Why they need MedArrive

Increase labor utilization and maximize profit, diversify and expand revenue streams, allow providers to practice at the top of their scope.

Thank you!



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RIDE ALONGS

A Visit With SCAN Health Plan [\[LINK TO VIDEO\]](#)

