



# GitLab

How companies work  
on software together



More than 100,000 organizations  
use GitLab on-premises



NASDAQ



Microsoft



**open source:  
more relevant features  
shipped faster**

**bootstrapped  
profitable  
team of 10**

**10x more  
affordable**

**Doubled  
every month  
during YC**

**\$1mm annual  
run rate**

## Monthly sales



## Open source beat closed source

- ~~Movable Type~~ → Wordpress
- ~~Windows Server~~ → RedHat Linux
- ~~GitHub~~ → GitLab



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