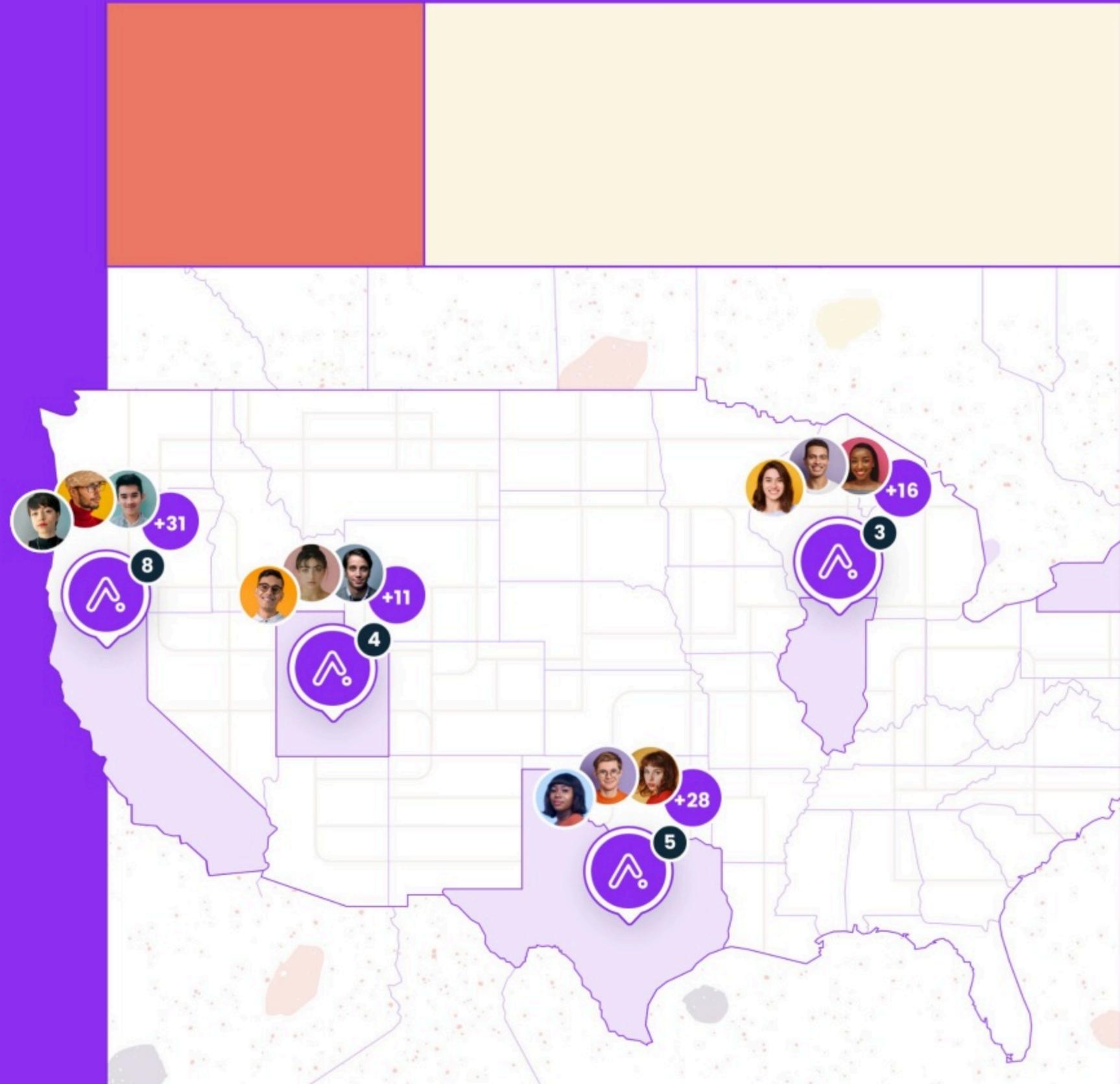


Gable Overview

September 2022



Meet the team

Liza Mash Levin
Co-founder & CEO



Omri Haviv
Co-founder & CTO



Taylor Basham
Partner Operations &
Success Manager

BOND



Zach McCall
Customer
Success Lead



Lou Haidous
Head of Sales



Tam Ngo
Head of Growth



Andrea Rajic
Marketing Manager
deel.

Yoni Heiblum
Senior Developer



Omer Mizrahi
Senior Developer



Elinor Weiss
Principle Design Expert



Avishag Csillag
Senior Developer



The revolution of remote work

01.

90% of employees going to large HQ

02.

Heavy real estate portfolio, capital intensive

03.

Over **80%** of workers lived within an hour-and-a-half commute of their workplace

2019

2022



01.

90% of employees working from main office

02.

Transition to remote saves up to **\$11k** per employee

03.

Over **60%** of employees are distributed and not located near HQ

GO GLOBAL OR GO HOME

VIRTUAL-FIRST COMPANIES



slack

airbnb

DOORDASH

coinbase

Dropbox



okta

Quora

shopify



HubSpot

Going remote-first is hard



Feel burned out



Feel employer disengagement



Feel disconnected from colleagues



39%

Higher quit rate

Companies struggle with

#1

Help employees feel connected

#2

Create optimal work environment

#3

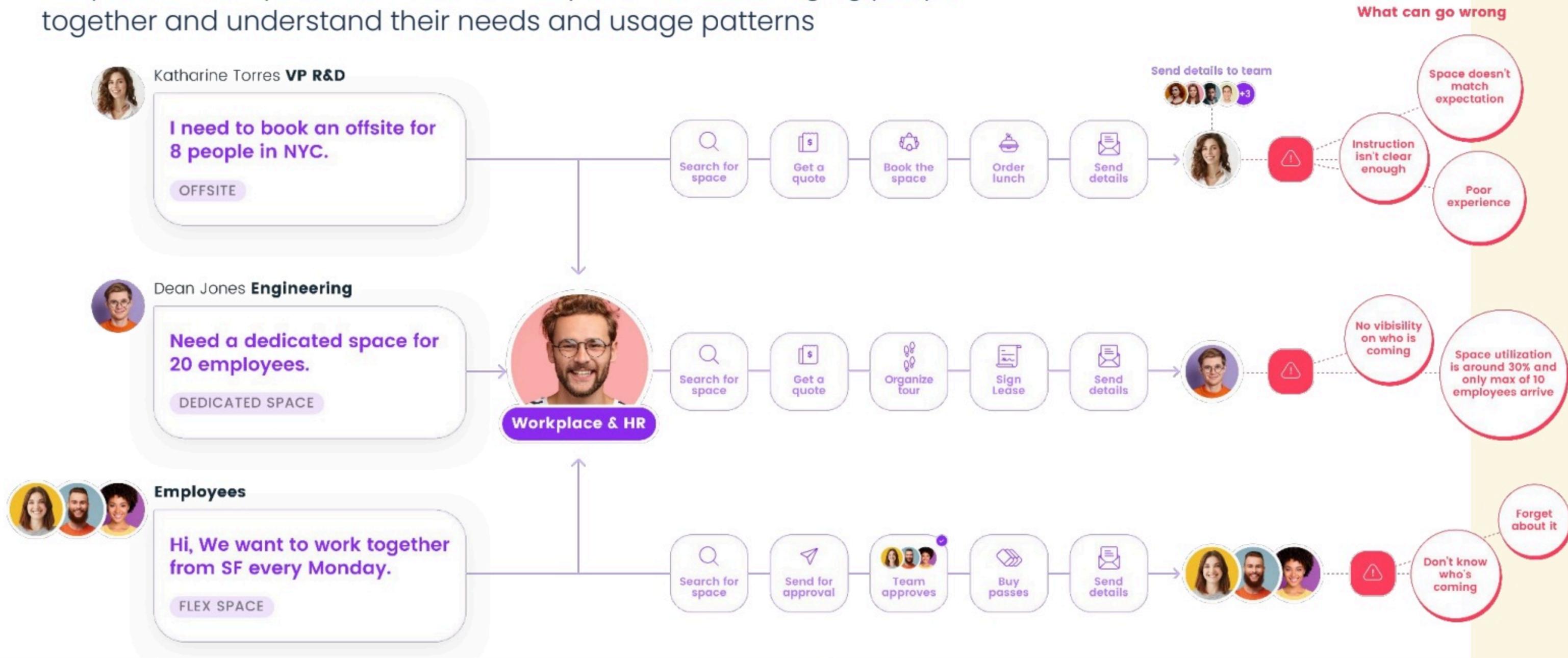
Redefine and adapt their real estate needs.



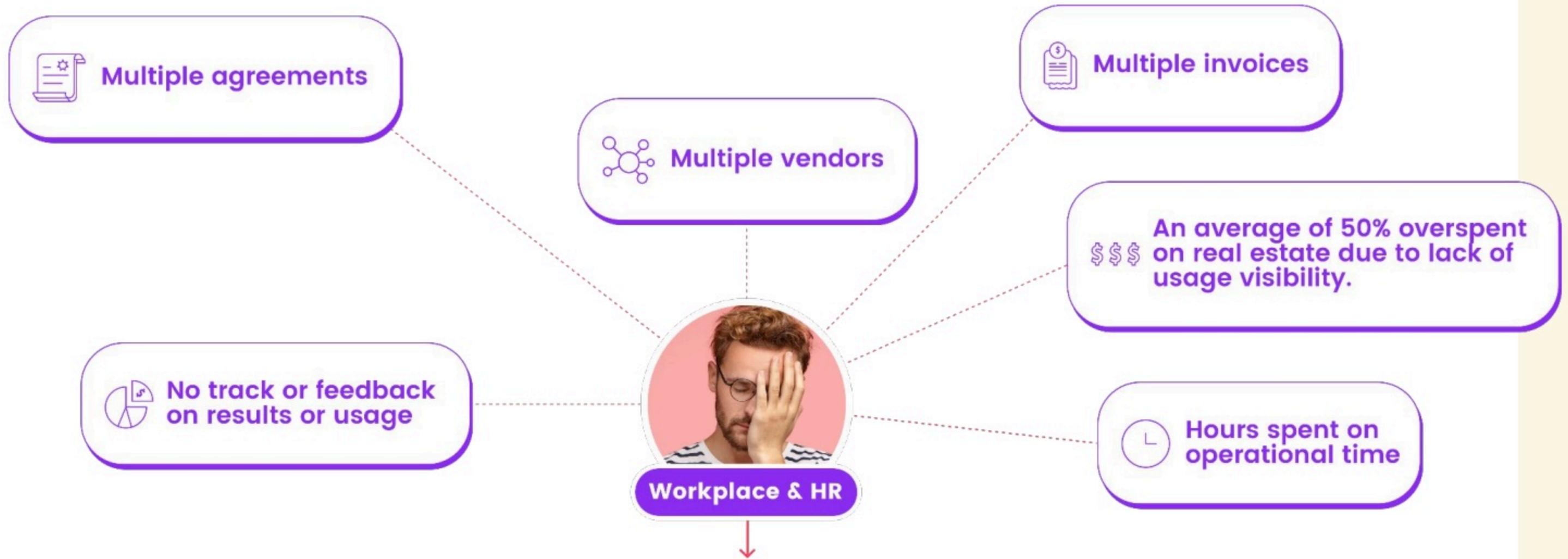
Companies need a new way to accommodate their employees and enable them to **connect** with their colleagues, wherever they are, all while being able to **measure** their efforts and be mindful of **cost**.

How it's done today

People and workplace leaders manually orchestrate bringing people together and understand their needs and usage patterns



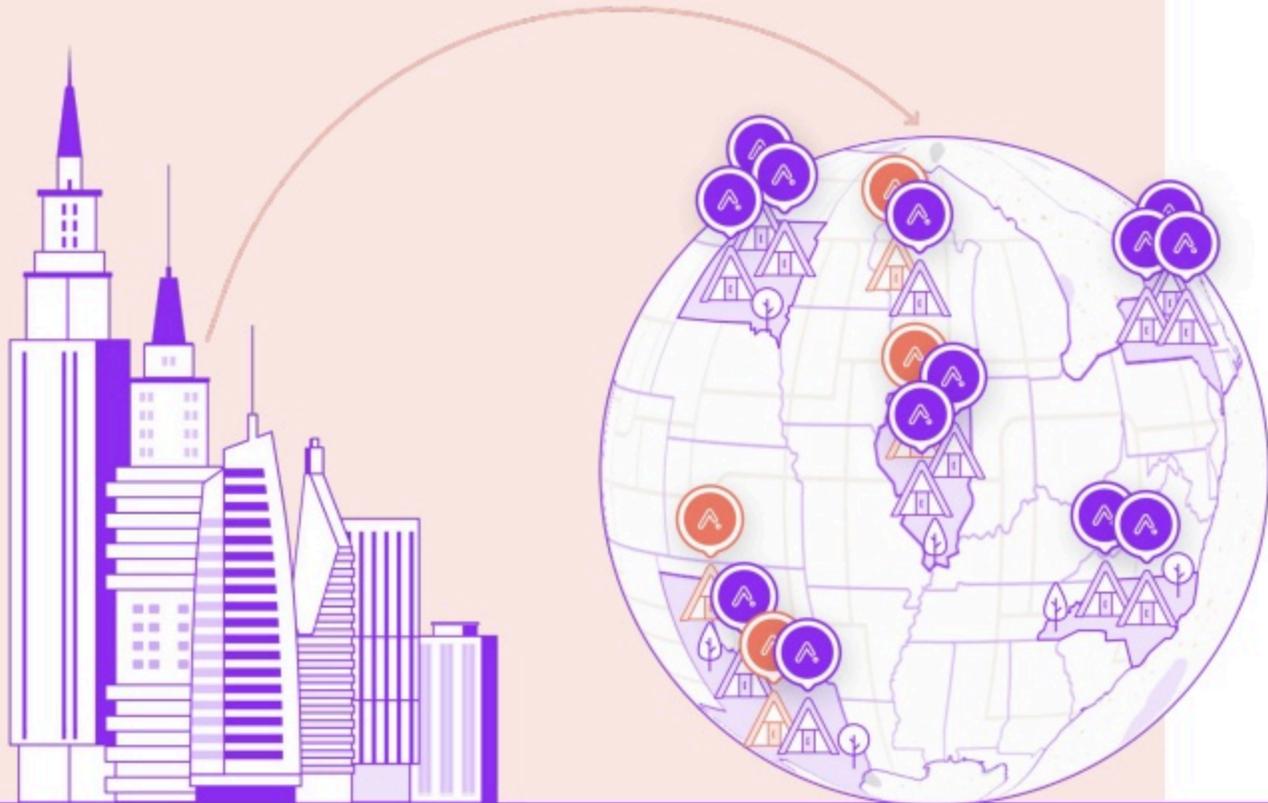
Main Issues



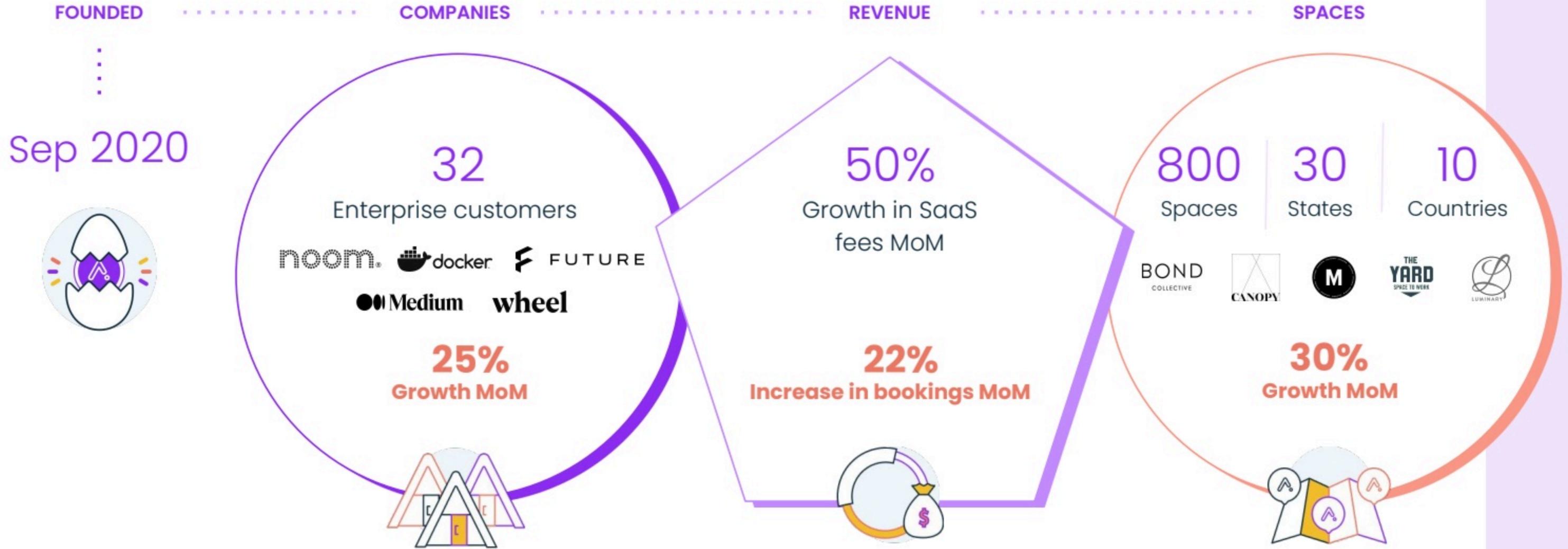
No concrete solution for distributed workforce

Gable

Centralized management suite that makes it easy for your team to search, book and optimize use of flexible workspaces and company headquarters



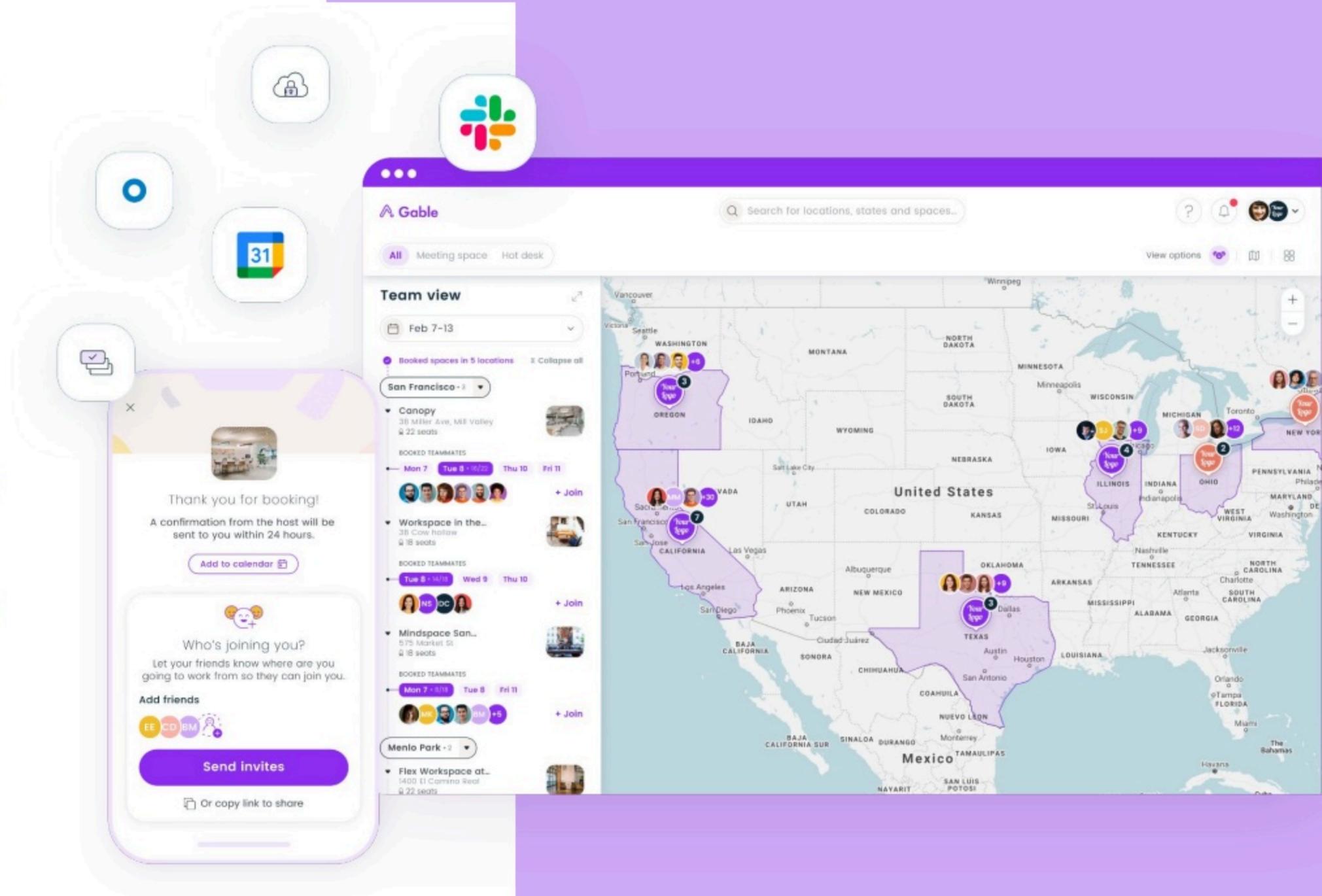
Where we are



Employee view

One platform to book workspace for individual work or collaboration. Anywhere, anytime.

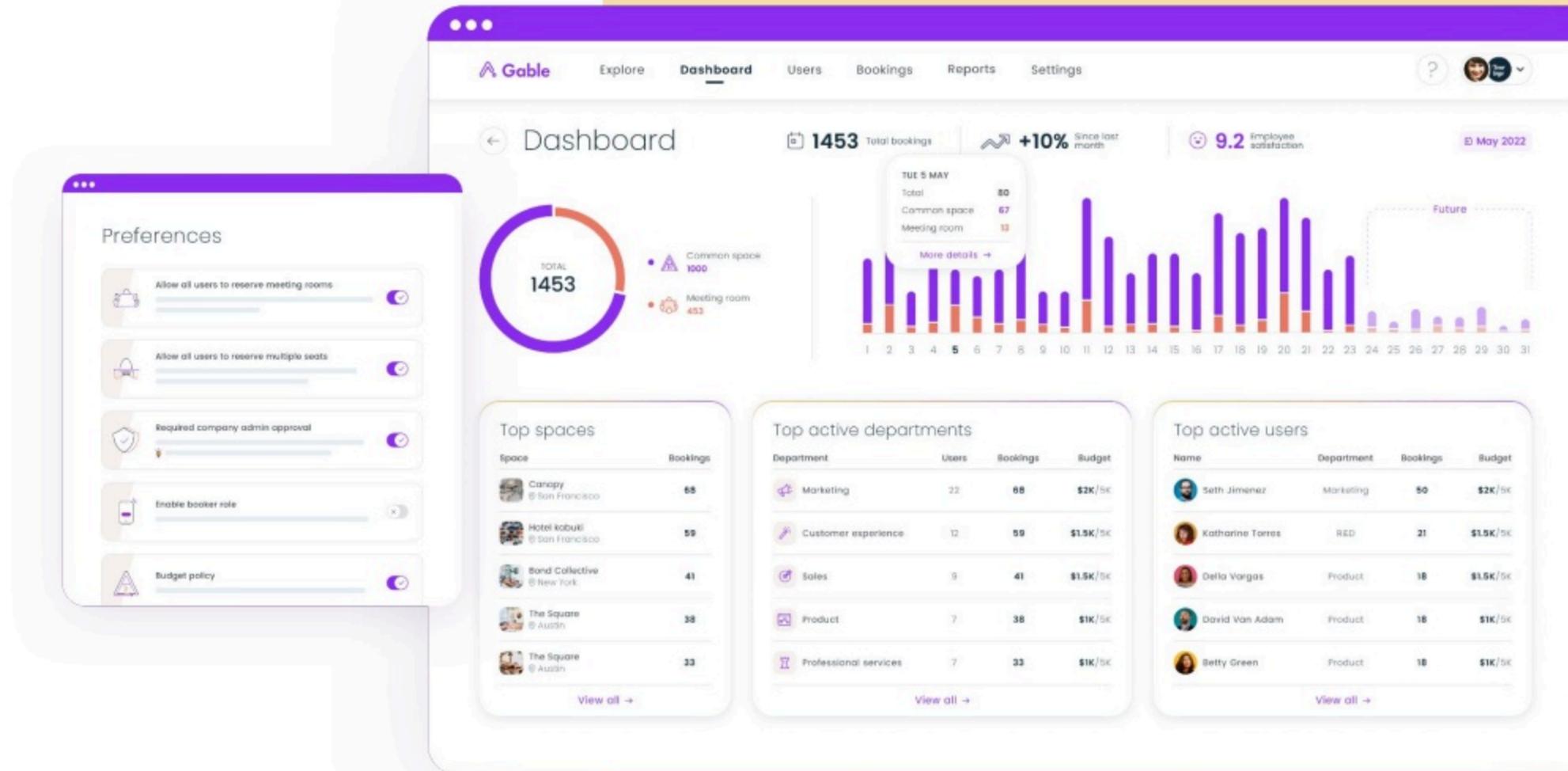
- ✓ Cross-platform support
- ✓ Pre-reserved seats for guaranteed seating
- ✓ Team view to encourage collaboration
- ✓ Integrated into Slack and Google Calendar
- ✓ Secured sign-on



Management and insights

Control center that enables employers to manage budget and space usage.

- ✓ Advanced policies for employee, department and company-wide budget
- ✓ Role-based access and booking capabilities
- ✓ Seamless integration to HRIS to apply organizational permissions
- ✓ Visibility to employee satisfaction, usage and engagement
- ✓ Budget utilization and forecasting



Host view

Asset-light and scalable platform that curates hundreds of spaces

- ✓ Automatic onboarding for space types — hot desks, offices and meeting space
- ✓ Management dashboard for booking approval and tracking
- ✓ Integration with Stripe and Google Calendar

The screenshot displays the Gable Host View dashboard. At the top, there are navigation links for Home, Reservations, Calendar, and Manage listings, along with a 'Switch to guest' button and a user profile icon. The main dashboard area is titled 'Dashboard' and features three key metrics: Total earnings for Jan 2020 (\$5,685), an option to 'Add & manage your listing', and '12 Upcoming Reservations'. Below these is a section for '12 Reservations requests' with a list of pending bookings, including names like Seth Jimenez, Katharine Torres, Scott Maldonado, and Della Vargas, along with their booking details and 'Approve' buttons. On the right, there is a calendar view for 'Upcoming' reservations for January 2021, showing dates with reservation counts and user avatars.

What kind of space are you listing?

Home Hotel Coworking space

Now, let's narrow things down

Common space

Meeting room

Entire space

\$ 5,685
Total earnings for Jan 2020

Add & manage your listing

12 Upcoming Reservations

Upcoming
January 2021
Jade Glow Place

Su	Mo	Tu	We	Th	Fr	Sa
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30
31						

12 Reservations requests

	Seth Jimenez 2 Hours ago	Jade Glow Place	Jan 25, 2021	1 Seat	Approve
	Katharine Torres 5 Hours ago	Jade Glow Place	Jan 25, 2021	2 Seats	Approve
	Scott Maldonado 6 Hours ago	Over the rainbow	Jan 27, 2021	1 Seat	Approve
	Della Vargas 1 day ago	VIP workspace	Jan 27, 2021	Entire place	Approve

Partnership with over 800 spaces

800 spaces across 30 states in 10 countries | %30 growth MoM



BOND
COLLECTIVE



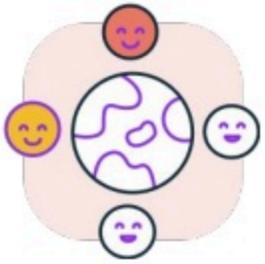
THE
YARD
SPACE TO WORK



CommonGrounds
WORKSPACE

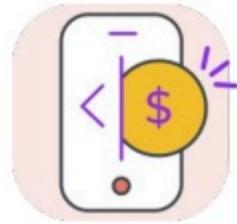
VENTURE X
THE FUTURE OF WORKSPACE

Why they choose Gable



Culture

Spark collaboration and engagement



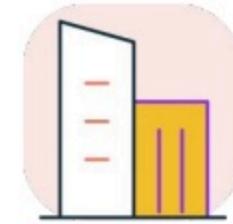
Cost

Maximum flexibility and savings on pay-as-you-go model



Control

Unified platform for visibility, enforcement and insights on employees' space usage



Scalable

Asset-light and scalable real estate platform



What Gable does for us is show our employees that we're innovative and think about hybrid work differently... We're looking into how employees are using spaces and making decisions about the future of work.

Imran Syed, COO

Postclick



Case study PostClick



235

EMPLOYEES



10

STATES



63%

EMPLOYEES
USAGE



82%

BOOKING
INCREASE MOM

Resolved pain points

- ✓ Transform an office-based culture to a distributed one
- ✓ Employees want to collaborate, but not within the construct of the 9-5 setting.
- ✓ No central budget and spending, increased operational effort

Case study Wheel



Resolved pain points

- ✓ Transform an office-based culture to a distributed one
- ✓ Support massive hiring agnostic to location, with emphasis on collaboration and engagement – 60% employees remote and new
- ✓ No central budget and spending, increased operational effort to find space. Don't want to commit until utilized.



The difference with Gable is night and day. We established relationships, trust, and credibility immediately. Customization and flexibility are essential for us, and the team at Gable is setting us up for success at every step. Gable creates a clear path from striving for a distributed environment and actually implementing it in a way that works

Gabby Lorestani,
Head of People

wheel

