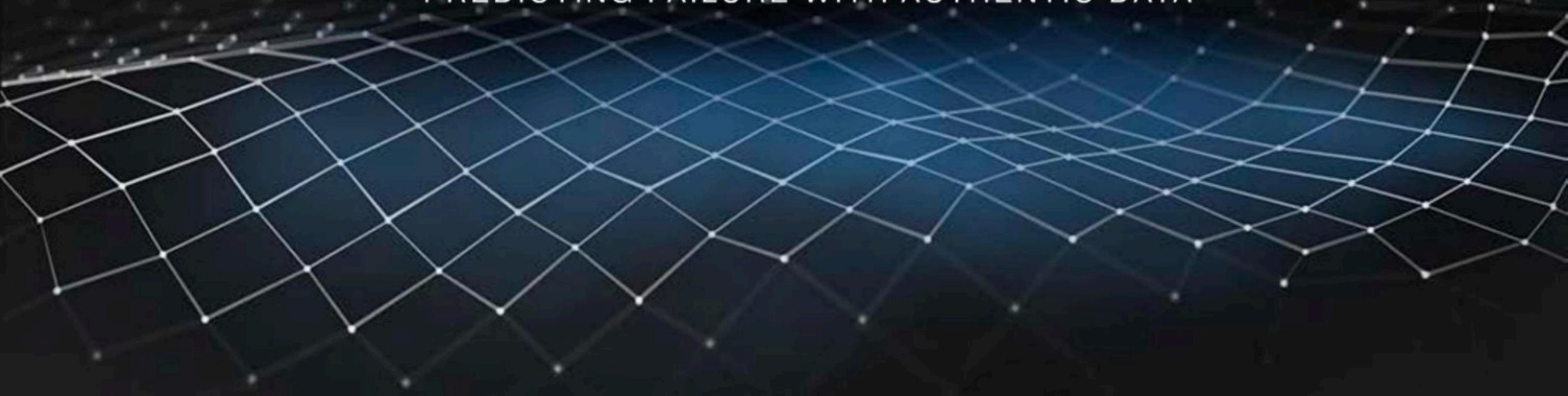




# CIPHER SKIN

PREDICTING FAILURE WITH AUTHENTIC DATA



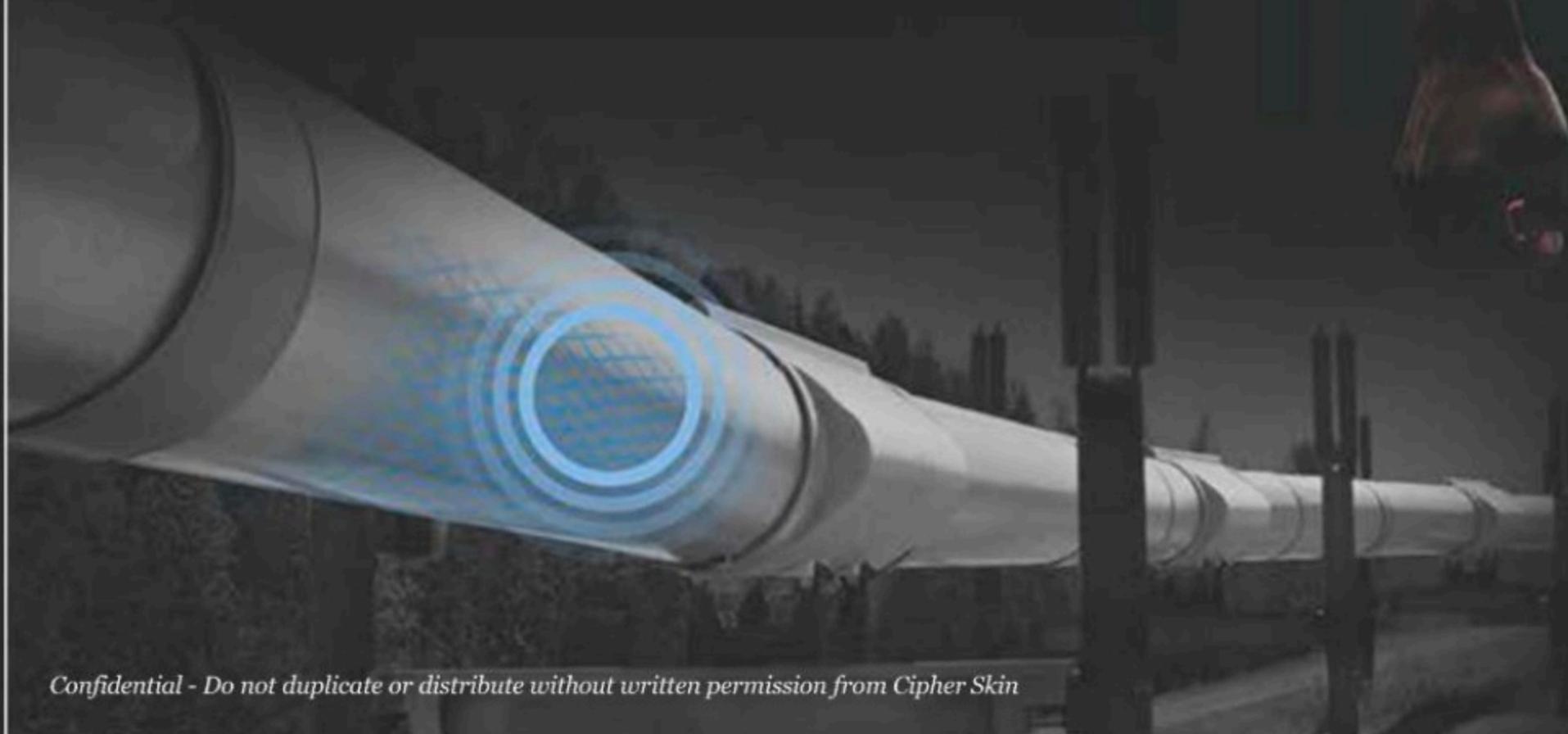


## VISION ///

### COLLECTING DATA TO PREDICT FAILURE

Through unlimited access to complete, genuine data, Cipher Skin makes it possible to predict failure before it happens - at any time, on any object, from the human body to the built world.

CIPHER SKIN





## VISION ///

### A WORLD MADE OF CYLINDERS AND FLAT SURFACES

Cipher Skin wraps cylinders and surfaces in a sensor mesh to measure their movement and behavior.

CIPHER SKIN





## VISION ///

Through the trillions of high-quality data points collected, Cipher Skin enables complex analyses to understand how the objects interact with their environment, thus predicting future failure.

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One cylinder



Two cylinders



Three cylinders





## PROBLEM ///

### A BOOK WITH MISSING PAGES

Personal injuries, pipe leaks, bridge collapses - Failure happens everywhere, costing lives and billions of dollars every year.

Current technology can't predict failure.

It can measure some individual pieces of data but cannot capture a complete picture of an object and its behavior, in time and space, with extreme precision.

Like a book with missing pages, incomplete data makes it impossible to read an object's story and predict its future.





## SOLUTION ///

### WRITING THE COMPLETE STORY OF ANY OBJECT

Cipher Skin unveils the missing pages of the book, enabling us to read the story of any object, from start to finish.

By collecting meaningful and complete data, pinned simultaneously on the whole object and over a long period of time, Cipher Skin uncovers the interactions between the object's components, rather than just isolated parts.

Cipher Skin opens up infinite and exciting possibilities for machines to perform deep data analyses on any moving object.





## CIPHER SKIN TECHNOLOGY ///

### DIGITAL MIRROR™ REAL-TIME DATA VISUALIZATION

The trillions of data points collected from the Cipher Mesh are transmitted wirelessly to a software application that models movement in 3 dimensions and gives a real-time representation of the object.

Cipher Skin's unique dataset creates a Digital Mirror™ of the behavior of the monitored object, from the human body to the built world.

CIPHER SKIN





## CIPHER SKIN TECHNOLOGY ///

### CIPHER CLOUD DATA AGGREGATION

#### **Cloud connection via API**

All data transmitted from the Cipher Mesh is collected over time and managed in the Cipher Cloud.

#### **Unique, complete database to predict failure**

Through the rich datasets it generates, Cipher Skin enables analysis that leads to the prediction of structural and functional failure.





## PRODUCTS ///

### CIPHER SKIN SMART SLEEVE

The first product designed and manufactured by Cipher Skin is a smart sensor sleeve that enables the user to visualize, through the Digital Mirror™, 3D real-time movement and integrity of one cylinder.

**Cipher Skin Knee BioSleeve**  
Training and Recovery

**Link to  
Cipher Skin Knee BioSleeve promo**

**Cipher Skin Pipe Sleeve**  
Pipe Monitoring and Breach Detection

**Link to  
Cipher Skin Pipe Sleeve Demo**



## MARKET POTENTIAL ///

### MULTIPLE APPLICATIONS

By 2023, the total addressable market for a few Cipher Skin applications will exceed \$700 billion. The majority of this TAM lies in the life sciences, and the remainder existing in industrial monitoring.

#### Sample application areas

##### Bio

- Athletics: training and recovery
- Heat stroke prevention
- Remote employee monitoring
- Remote patient monitoring

##### Industrial

- Pipe monitoring and breach detection
- Stress test monitoring (pipes, tanks, etc.)

\$700 Billion  
Market Size

\$9 Billion by 2026  
Oil & Gas Monitoring

\$27 Billion by 2023  
Remote Monitoring

\$650 Billion by 2024  
Life sciences





## WHY INVEST NOW ///

- 12 MONTHS**  
 Full Commercialization of Cipher Skin's Sleeve  
 One cylinder
- 24 MONTHS**  
 Full Commercialization of Cipher Skin's Leggings  
 Two cylinders
- 36 MONTHS**  
 Full Commercialization of Cipher Skin's Tee-Shirt  
 Three cylinders

### ENGINEERING & LEGAL

Software Development  
 Database Development

Full Stack Software Engineer  
 Back End Software Engineer  
 Software Engineer – Mobile iOS  
 Data Scientist  
 QA Engineer

Pilot Manufacturing  
 Material & Equipment Costs

University Research  
 Sponsorships

Patent filing  
 FCC Licensing

### SALES & MARKETING

Sales Representatives  
 Customer Success Manager

Product Marketing  
 Development  
 Trade Shows

### Series A Funds

### Detailed Proforma

### OPERATIONS

Costs of goods of operating  
 and supporting pilots

Office operations



# APPENDIX ///

## CUSTOMER-SPONSORED CO-DEVELOPMENT

### SAMPLE APPLICATIONS

### PRODUCTS DEVELOPED SO FAR

PIPE SLEEVE

KNEE AND ARM BIOSLEEVES

BIOHELMET

### UPCOMING PRODUCTS

BIOLEGS

BIOSHIRT

### CIPHER SKIN TEAM



## CUSTOMER-SPONSORED CO-DEVELOPMENT /// CONVERTING EARLY PARTNERS INTO LONG-TERM CUSTOMERS

Over 90 days, Cipher Skin provides support to early customers in the application development and testing phase, with established milestones. We convert them into long-term customers through multi-year data subscription.

CIPHER SKIN

### Purchase of Cipher Skin's Product Package

The customer purchases Cipher Skin's product package:

- Customized data delivery vehicle for the customer's application
- Digital Mirror™ Software Application (data visualization - iOS - iPad)
- Data storage and unlimited access to the Cipher Cloud

### Product Testing and Feedback

During the testing phase, Cipher Skin provides:

- Periodic software updates
- Customer Support
- Technical Support

### Multi-year Customer Partnership

Upon successful product testing, the customer converts to a multi-year contract:

- Aggregation and management of the customer's data
- Access to Cipher Cloud anonymized database
- Access to insights and predictive analytics

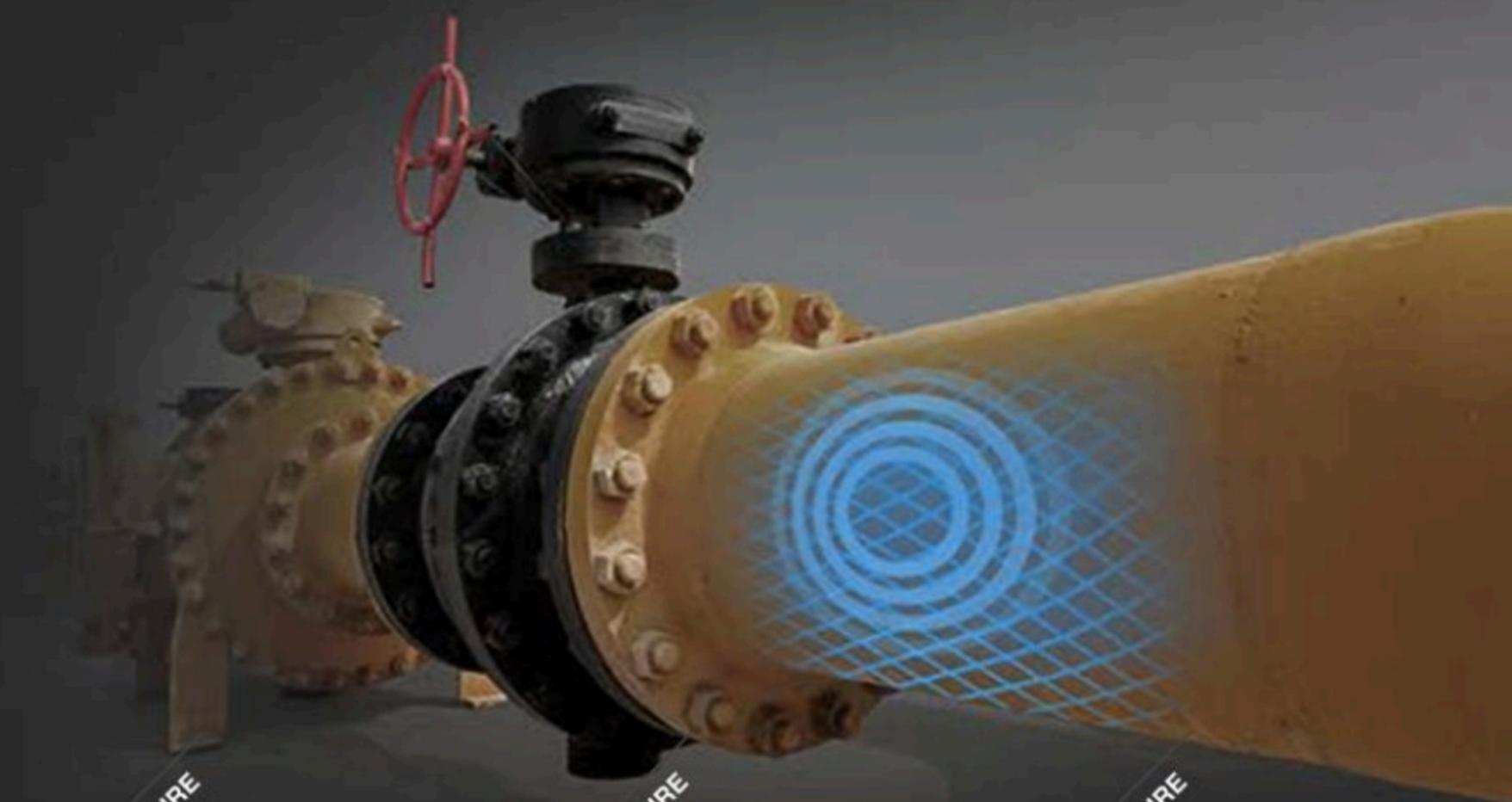


## SAMPLE APPLICATIONS ///

### PIPELINE MONITORING

There are hundreds of pipeline breaches every year, costing billions of dollars in maintenance and damages. What if you could detect them in real time and prevent them from happening?

Multiple data points from CIPHER SKIN sensors, taken continuously and pegged to a common timeline, allow for the prediction of the next section of pipe to fail.



CIPHER SKIN



## SAMPLE APPLICATIONS ///

### ATHLETICS

#### Next-Level Performance Training

Through its patented sensor network, Cipher Skin is able to capture a complex series of data points well beyond simple movement. Cipher Skin helps create a holistic picture of athletic performance, allowing elite athletes to take their game to the next level.

#### Sample Sensor Measurements

BODY POSITION

HEART RATE

RESPIRATION RATE

12-LEAD EKG

CUTANEOUS GLUCOSE

GALVANIZATION

CUTANEOUS CONDUCTIVITY THRESHOLD

SUPERFICIAL NERVE CONDUCTIVITY

TEMPERATURE THRESHOLD

SWEAT CONTENT

ELECTROMYOGRAPHY

AND MORE

