



CHARTMETRIC

EXECUTIVE REPORT

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01

CHALLENGE

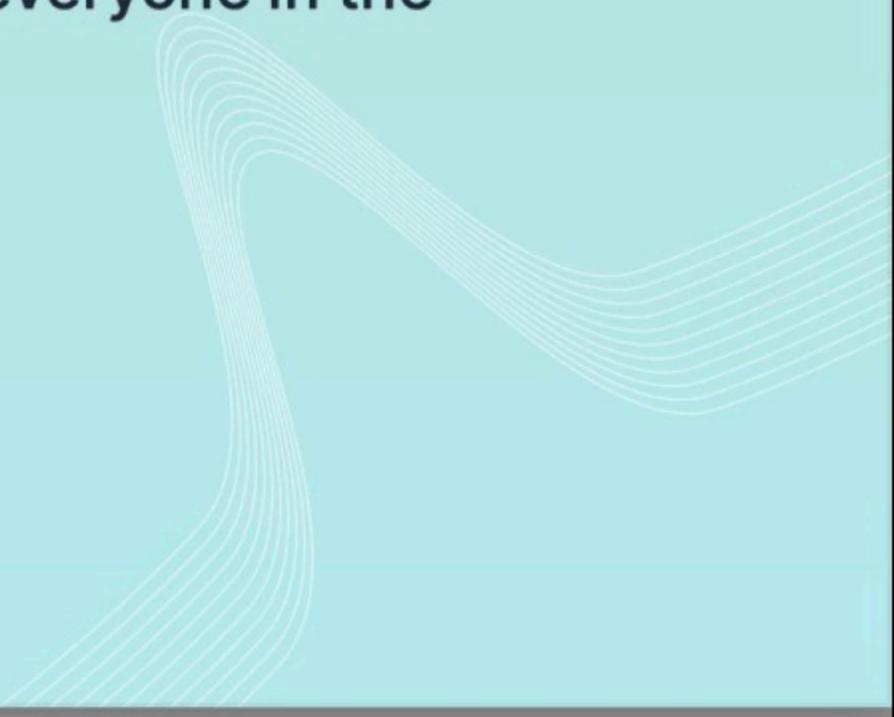
Music Industry's Biggest Dilemma



INTRODUCTION

The company's vision is to help artists advance their music on a global scale!

This is done by presenting stunning and intuitive data analytics that offer actionable steps for everyone in the music industry



MUSIC INDUSTRY CHALLENGE

Millions of artists.
Competitive environment

60,000+ new songs uploaded daily

Fast paced and short release cycles

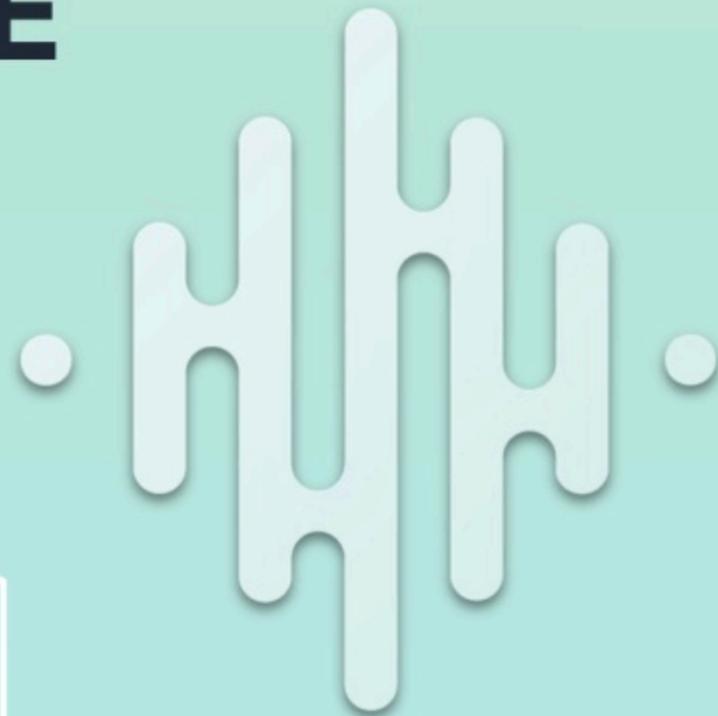
Global outreach with multiple outlets

Overwhelming amount of data

COMPETITIVE ADVANTAGE

There was no never so much data to process with so many triggers for new and existing music

Data analytics offer global comprehensive solutions to artists and industry professionals



SOLUTION

We analyze and present all the information in a fashion that becomes a tremendous advantage for anyone in the music industry

Data is thus properly utilized to help develop artist careers



SWOT ANALYSIS



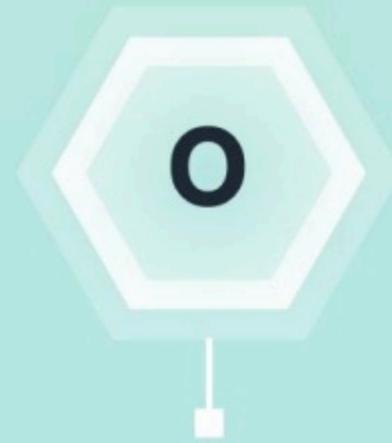
STRENGTHS

Global data consolidation and analytics



WEAKNESSES

Data integrity continuously has to be confirmed



OPPORTUNITIES

Data is pivotal in all aspects of the music industry



THREATS

Amidst competition become the standard for data metrics



02

PRODUCT

Data That Provides Insights
and Solutions

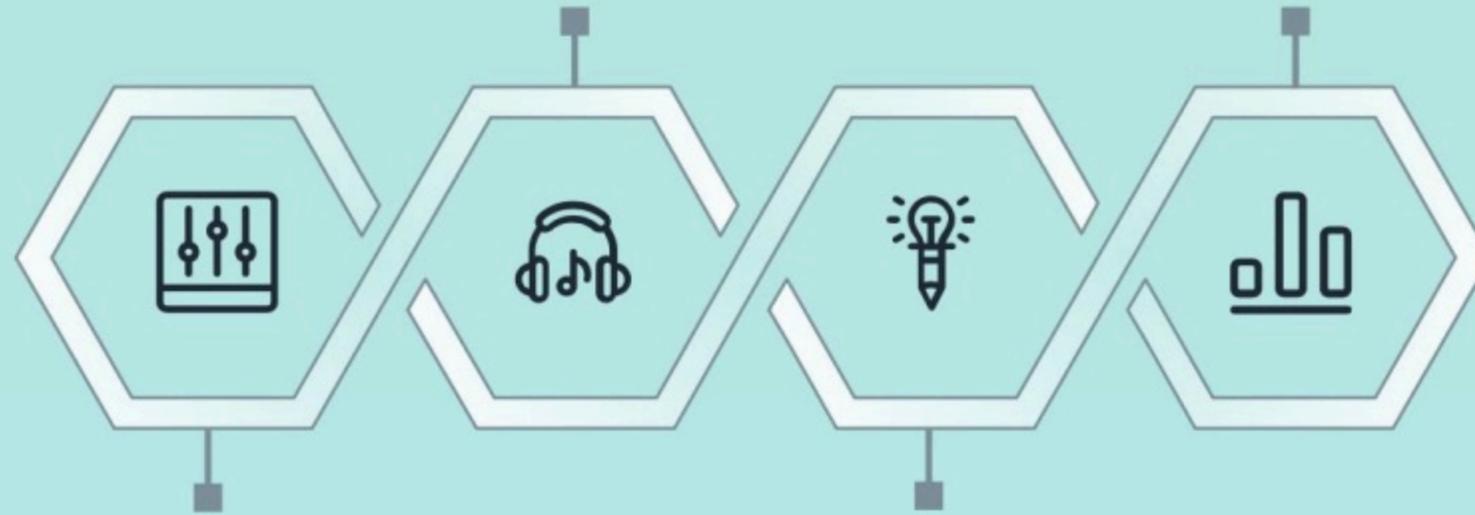
OVERVIEW

PROFILES

Millions of artists,
albums, tracks,
playlists, etc

CHARTS

Multiple charts with
filtering options



ANALYTICS

Daily collection from over
30 major sources

INSIGHTS

Reporting, ranking,
playlisting, etc.

PLANS



7-days trial basis with
limited access

FREE



Access to
one artist profile

ARTIST



Full access to all data,
charts and resources

PREMIUM

CASE STUDY

Playlist Notification for New Single

CHALLENGE

A new single was released and unaware of any support or placements

SOLUTION

View Spotify playlisting pickup from all over the world, with full detail on each playlist including country, popularity, followers, etc

RESULTS

Get notified on all playlisting and charting from one place

Playlist	Track	Date Added	Country	Followers ↓	28-day Cha...
 Today's Top Hits Spotify	Peaches (feat. Daniel Caesar... Position 18/50	Mar 18, 2021 153 Days in List	Unknown	29.3M	287.7K ▲ +1%
 Today's Top Hits Spotify	STAY (with Justin Bieber) Position 2/50	Jul 8, 2021 41 Days in List	Unknown	29.3M	287.7K ▲ +1%
 Top 50 - Global spotifycharts	STAY (with Justin Bieber) Position 1/50	Jul 24, 2021 25 Days in List	Unknown	16.3M	53.4K 0%
 Top 50 - Global spotifycharts	Peaches (feat. Daniel Caesar... Position 20/50	Mar 20, 2021 151 Days in List	Unknown	16.3M	53.4K 0%
 Songs to Sing in th... Spotify	Baby Position 79/100	Jun 6, 2021 73 Days in List	United States	9.9M	30.9K 0%
 Songs to Sing in th... Spotify	Hold On Position 27/100	Jul 15, 2021 34 Days in List	United States	9.9M	30.9K 0%
 Songs to Sing in th... Spotify	I Don't Care (with Justin Bieb... Position 24/100	Jul 15, 2021 34 Days in List	United States	9.9M	30.9K 0%
 Songs to Sing in th... Spotify	10,000 Hours (with Justin Bl... Position 77/100	Jul 15, 2021 34 Days in List	United States	9.9M	30.9K 0%
 Songs to Sing in th... Spotify	Intentions Position 58/100	Jul 15, 2021 34 Days in List	United States	9.9M	30.9K 0%
 Mood Booster (P) Spotify	Holy (feat. Chance The Rapp... Position 77/9	Sep 18, 2020 334 Days in List	United States	6.8M	28.6K 0%

Global Marketing Impact Measurement

CHALLENGE

Trying to setup a global campaign for a new release

SOLUTION

Analyze and review Artist's top metrics, platforms & territories. Get to compare with other similar Artists as well, to optimize ad spend and audience targeting

RESULTS

Create a detailed campaign that offers the most value and exposure for the new release, then measure their impact on various platforms as you go



CASE STUDY

Talent Discovery

CHALLENGE



Seeking to discover the next big breakthrough star that fits key select criteria

SOLUTION

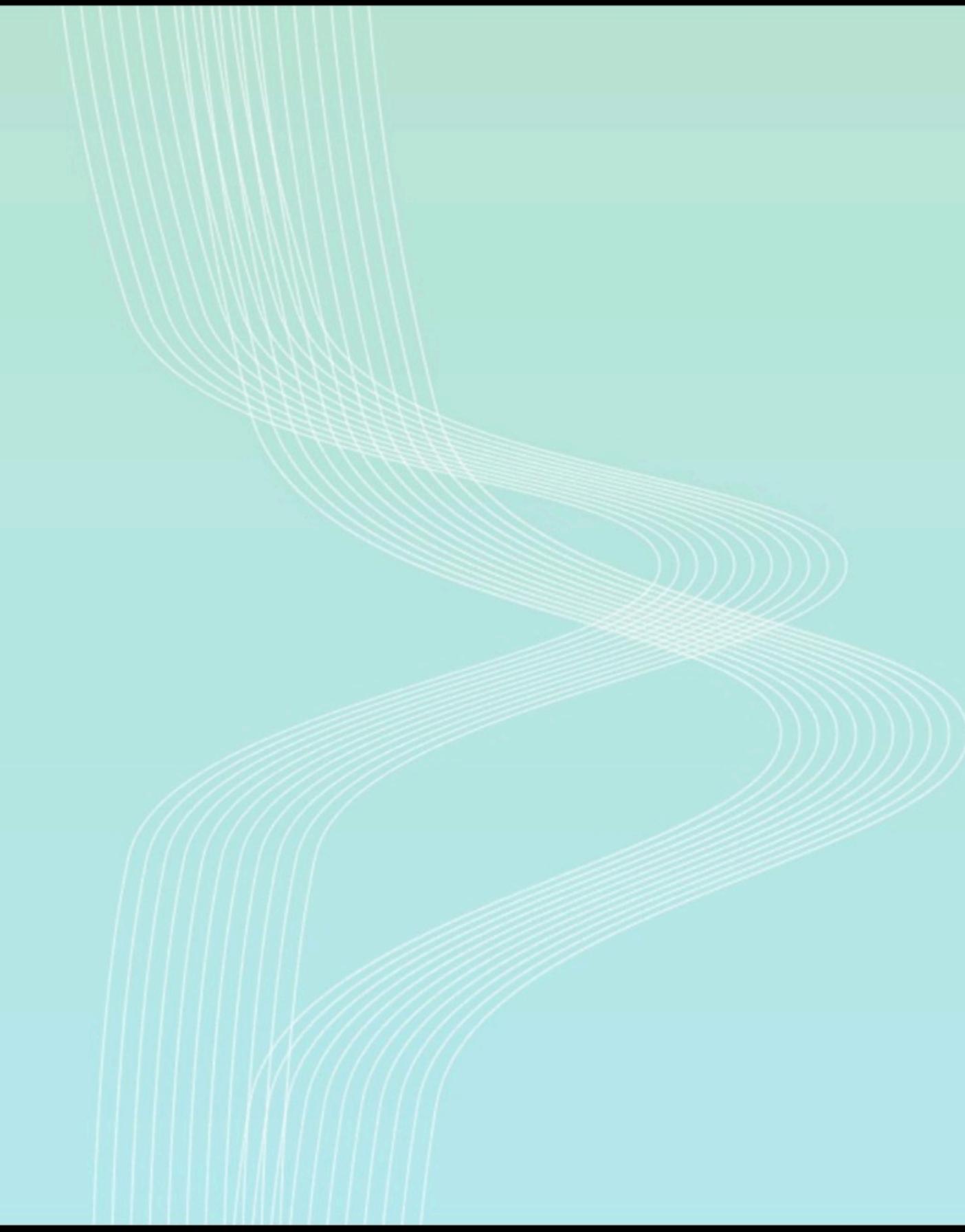
Utilize the Artist List Advanced Filters and A&R discovery tool to filter by various criteria most important to your team



RESULTS

Ability to pinpoint the top unsigned artists that fit follower or consumption requirements. Analyze their current stats, streams and audience engagement

#	Artist	Spotify Monthly Listeners	7-day Growth(%) ↕	30-day Growth(%) ↕	60-day Growth(%)
1	 Stunna Gambino ↗	9,358,712	1,419,946 (+17%)	9,202,974 (+5,909%)	9,156,912 (+4,537%)
2	 Ingratax ↗	8,492,025	2,137,847 (+33%)	7,667,370 (+929%)	8,492,025 (+849,202,500%)
3	 Marcynho Sensação ↗	4,237,514	1,026,944 (+31%)	3,941,097 (+1,329%)	4,236,874 (+662,011%)
4	 Vitinho Imperador ↗	3,627,898	346,760 (+10%)	2,220,569 (+157%)	3,570,351 (+6,204%)
5	 Mont ↗	2,525,468	422,452 (+20%)	1,949,922 (+338%)	2,323,947 (+1,153%)



03

MARKET

Size and Competition