



Belong Health

Series A Materials

September 2021

Local health plans deserve a partner to deliver fully integrated care models for their Medicare + Medicaid (Dual-Eligible) beneficiaries

Agenda

- 01** Introduction
- 02** Market Overview
- 03** Belong Health Offering
- 04** Anchor Launch Overview
- 05** Pipeline Update
- 06** Financial Forecast
- 07** Appendix

Meet Robert, one of our members. We believe he deserves integrated healthcare that's personalized for his specific needs and keeps him engaged and supported.



Robert: Middle-Aged Dual Eligible Who isn't Engaged in Staying Healthy

- 66-year-old male
- Multiple chronic illnesses: HTN, DM, thyroid disease
- Poverty; difficulty managing money
- Unstable family dynamics



Belong Health is seeking Series A funding that will enable us to deliver a best-in-class Dual-Eligible Special Needs Plan alongside our first partner in our launch market

Anchor Signed

We signed a definitive operating agreement with MVP Health Care on August 23rd, 2021

We will be launching a Dual-Eligible Special Needs Plan January 1st, 2022, with MVP that has an estimated total contract value of

Our new plan will serve their existing market in upstate New York (Hudson Valley and Capital District)

Team Expanding

We continue to build our expert team of operators with a focus on:

- Complex care management and delivery solutions
- Growth and partnership development
- Provider engagement and risk sharing
- Health care analytics
- Health insurance + provider technology

Pipeline is on Track

Our funnel continues to grow at a steady pace and our model is resonating with leading payers and health systems, both of whom represent compelling partners for our proposed offering

Building Tech-Enabled Clinical Model

We are developing a next generation full-stack health plan operating platform, compiling the most innovative approaches from around the market, to deliver our members a superior care model that both supports them as individuals and reduces the cost of care management through proactive whole-person care

Leadership Team



J. PATRICK FOLEY

Co-Founder + Chief Executive Officer

Managed ninth largest MA + DSNP plan in the US @ Cigna-HealthSpring (\$1.5bn in premium) and 5-Star rated MA plan @ Essence Healthcare



DR. JENNIE BYRNE

Co-Founder + Chief Patient Officer

Chief Behavioral Health Officer at CareMore designing Integrated Care Models in advanced primary care



TAHASIN ALAM

Co-Founder + Chief Technology Officer

Co-Founder of Centivo, a leading technology-led insurance platform for self-insured employers



GEN GILLESPIE

Co-Founder + Chief Revenue Officer

Senior sales and strategy leader with national sales responsibility at Lumeris



LEWIS BIGGERS

Co-Founder + Chief Provider Officer

Senior healthcare market operations leader previously managing accountable care at Stanford Health Care



ALON KRASHINSKY

Co-Founder

15+ years experience launching built-for-purpose companies



MAURA MCGINN

SVP, People + Operations

Lead all people + recruitment strategy at Bright Health



NATASHA VANWRIGHT

VP, Care Management

Registered nurse with 20 years of health plan leadership experience



JULIE BEREZ

VP, Partner Operations

Prior leadership experience at RubiconMD and Bain



BRIAN LOVETT

Co-Founder

5+ years experience launching built-for-purpose companies

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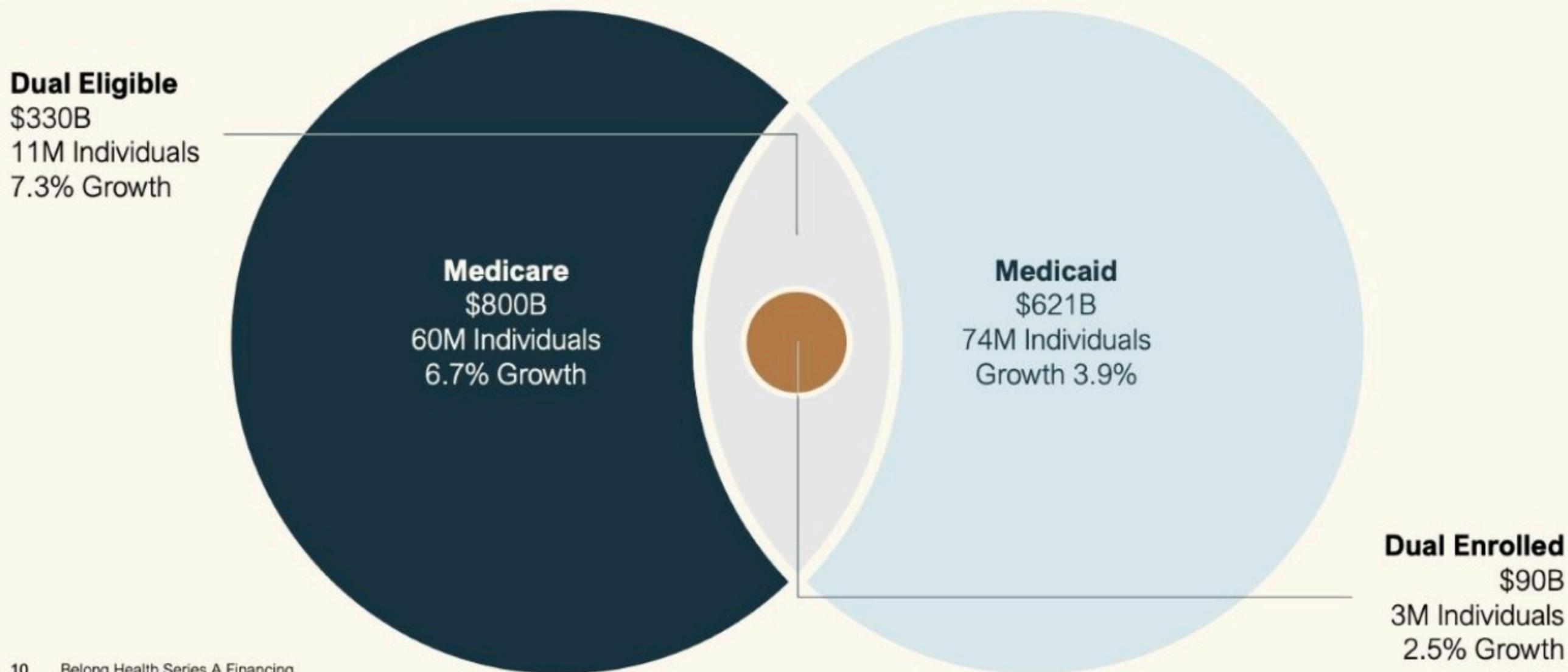
**Medicare Advantage is a
\$320B market with a forecast
5.6% CAGR through 2030**

Congressional Budget Office

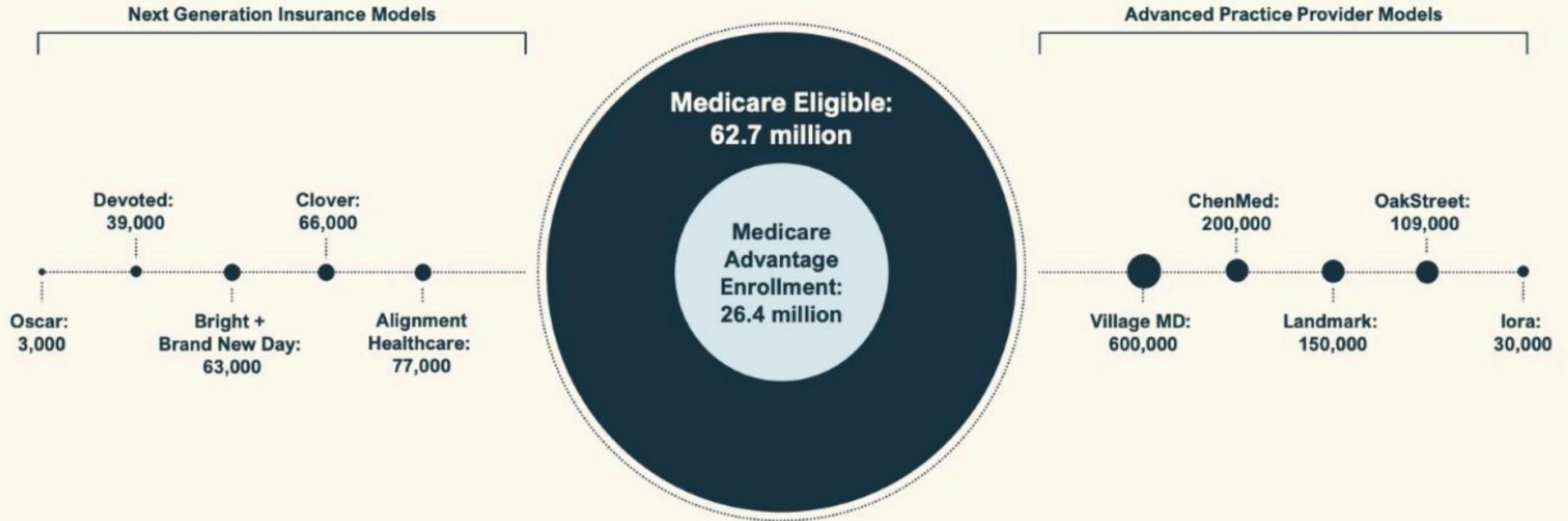
**Age-ins add \$1B in new
annual premium to the
market every 10 days**

*Assumes 10,000 age-ins a day and an average PMPM premium of \$800

In 2019, National Healthcare Expenditure was equal to \$3.8T and is forecast to grow 5.4% per year (1% faster than GDP). SNP eligibility growth currently materially outpacing MA enrollment.



Penetration of innovative healthcare models remains small relative to the total market:



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Our full-stack health plan operating platform delivers the complete set of services, technologies, and clinical assets to supplement a regional partner's existing infrastructure.



We support our partners with all the required operational competencies to successfully deliver our advanced care model to members



Provider Engagement

- Support providers with analytical tools that deliver actionable insights
- Make it simple for providers to deliver detailed documentation
- Review performance data and share best practices
- Create financial arrangements that align incentives

Managed Services Organization

- Deliver streamlined, technology-enabled administrative services built for today
- Empower in-network providers to migrate to risk-based arrangements
- Support any existing partner infrastructure

IPA Management

- Build provider networks and physician-led governance that rewards top performers
- Verify and monitor provider credentials and drive continuous quality improvement
- Manage care coordination activities and drive patients to top performing specialists and facilities

Sales & Brokerage

- Evaluate and engage partner's existing brokers
- Contract with leading field marketing organizations to supplement broker network
- Contract with new brokers and hire sales professionals as required
- Engage community-based organizations to support grassroots enrollment

Our clinical management platform cares for the member across all points on the continuum of their healthcare needs



Care Coordination

Superior documentation + best-in-class technology platform ensures the entire care team has the most up-to-date and comprehensive member data to inform clinical decision making.

Care Management

Comprehensive team-based approach drives better preventative care and disease maintenance and results in fewer unnecessary visits and procedures.

Transitions of Care

Works closely with community-based clinical assets (hospitals, SNFs, and other institutions) to safely manage the transition of care between levels of health care and across care settings to ensure members receive the right care in the right setting.

Social Determinants

Evaluates member needs holistically and works with community-based organizations to find ways to address traditionally non-medical needs to reduce care escalation. Integrated solutions for food security, transportation, and housing.

Behavioral Health

Full suite of in-person and virtual behavioral health services and engaged clinicians (Psychiatrists, Psychologists, Social Workers, etc.) to treat behavioral health issues.