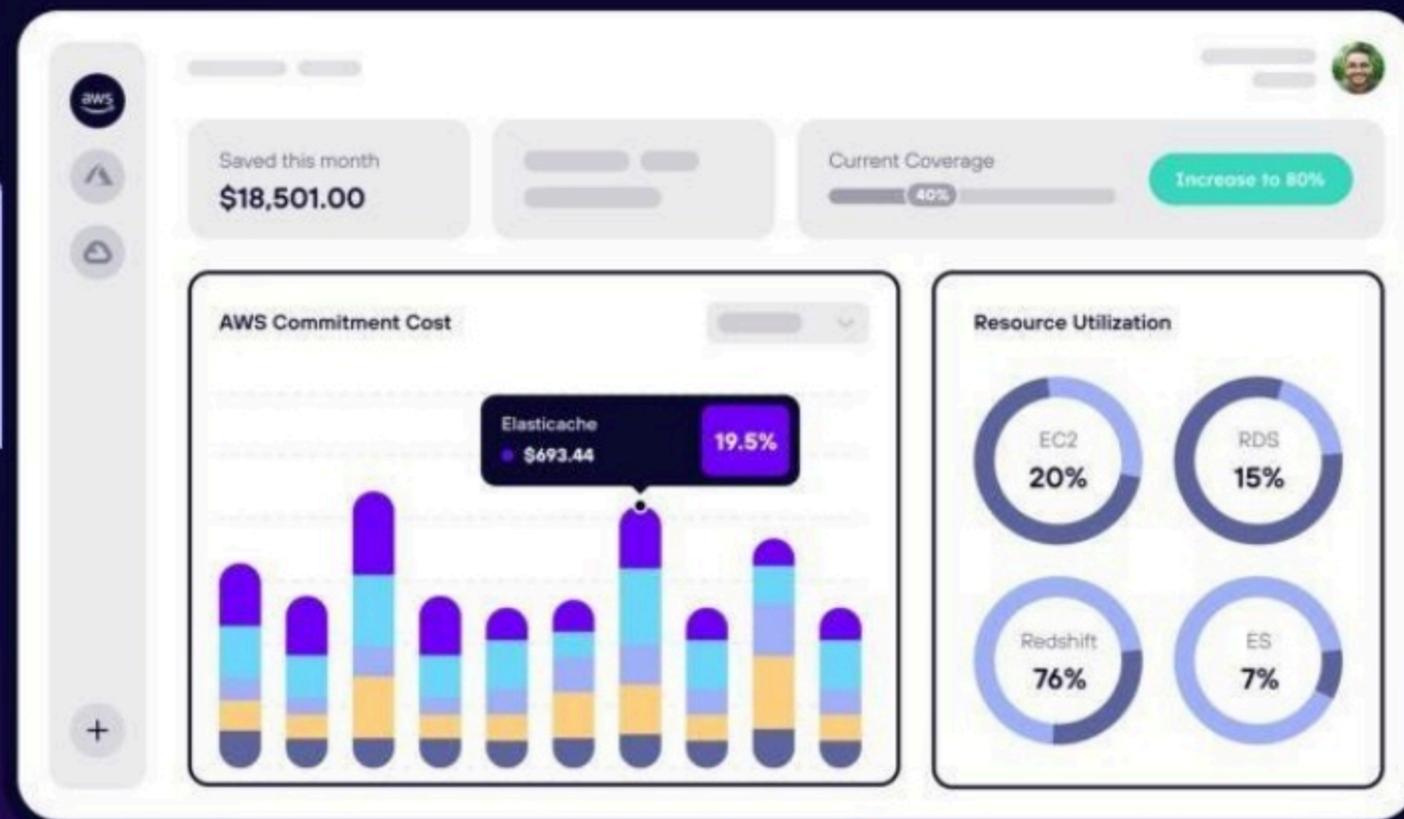


# Archeria



# Founders



**Aran Khanna**

Chief Executive Officer

- › Lead Engineer launching AWS Sagemaker
- › Applied ML Engineer on Azure Fabric Team
- › Published ML Research at ICML & NurIPS



**Nikhil Khanna**

Chief Technology Officer

- › Futures Trader & Quant at D.E. Shaw
- › Quant Pricing at Uber
- › Engineer at Turi (Acq. Apple) & Facebook





## Company

Founded:  
2018

Offices:  
Seattle, WA  
Bay Area, CA  
Remote

Employees:  
18

## Investors

**Amplify**  
PARTNERS

**RIDGE**  
VENTURES

**PSL**

Raised:  
\$10.3 Million

# Problem

As cloud usage increases concern is growing around unexpected & wasted spend.

Adoption of cloud management “best practices” are on the rise.

**\$397B**

Forecasted public cloud spend in 2022

**1/3<sup>rd</sup>**

Estimated wasted cloud spend in 2020

# Problem

Legacy “best practices” prevent dynamic operation on the cloud.



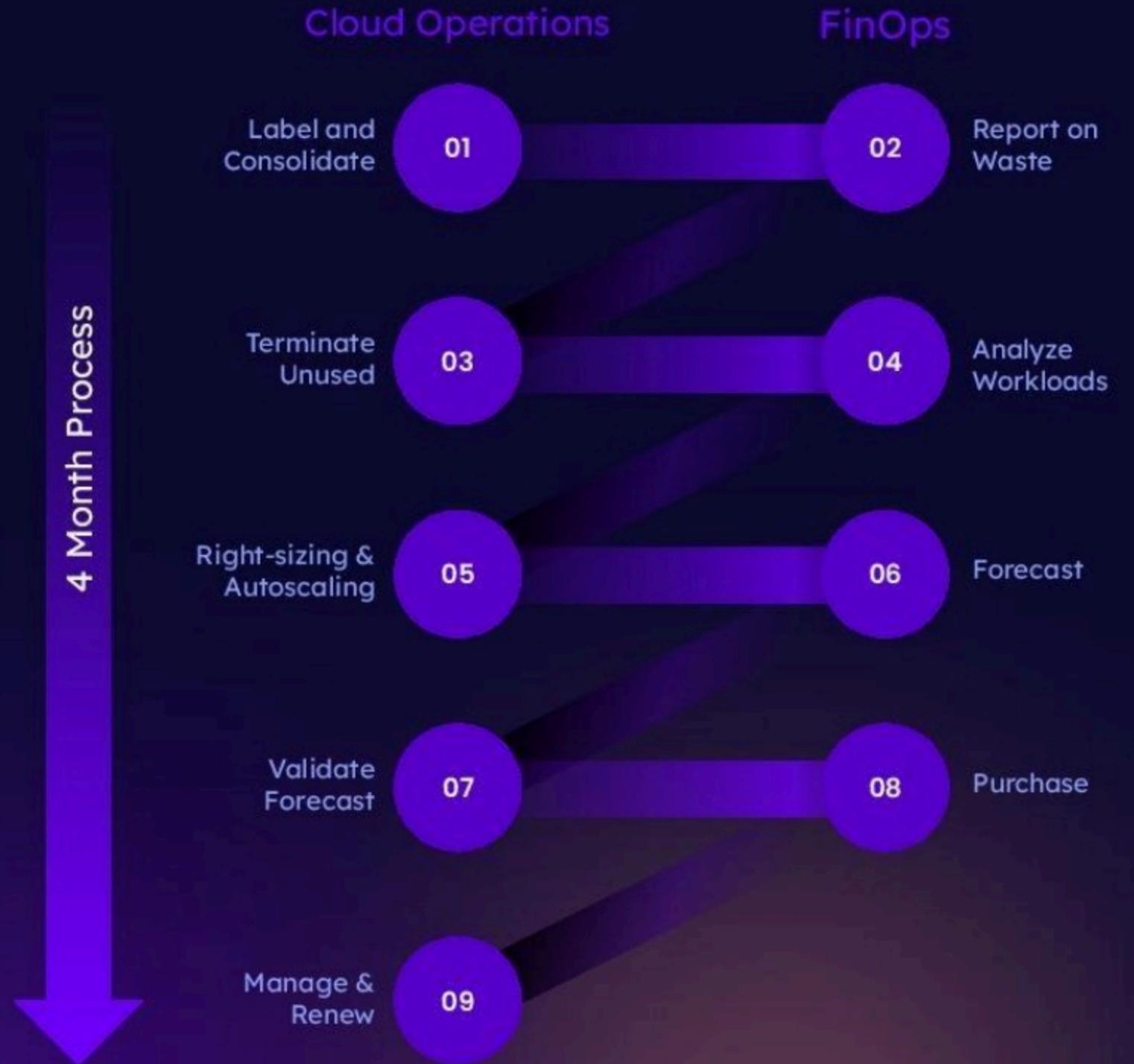
Time consuming continuous back and forth required between teams



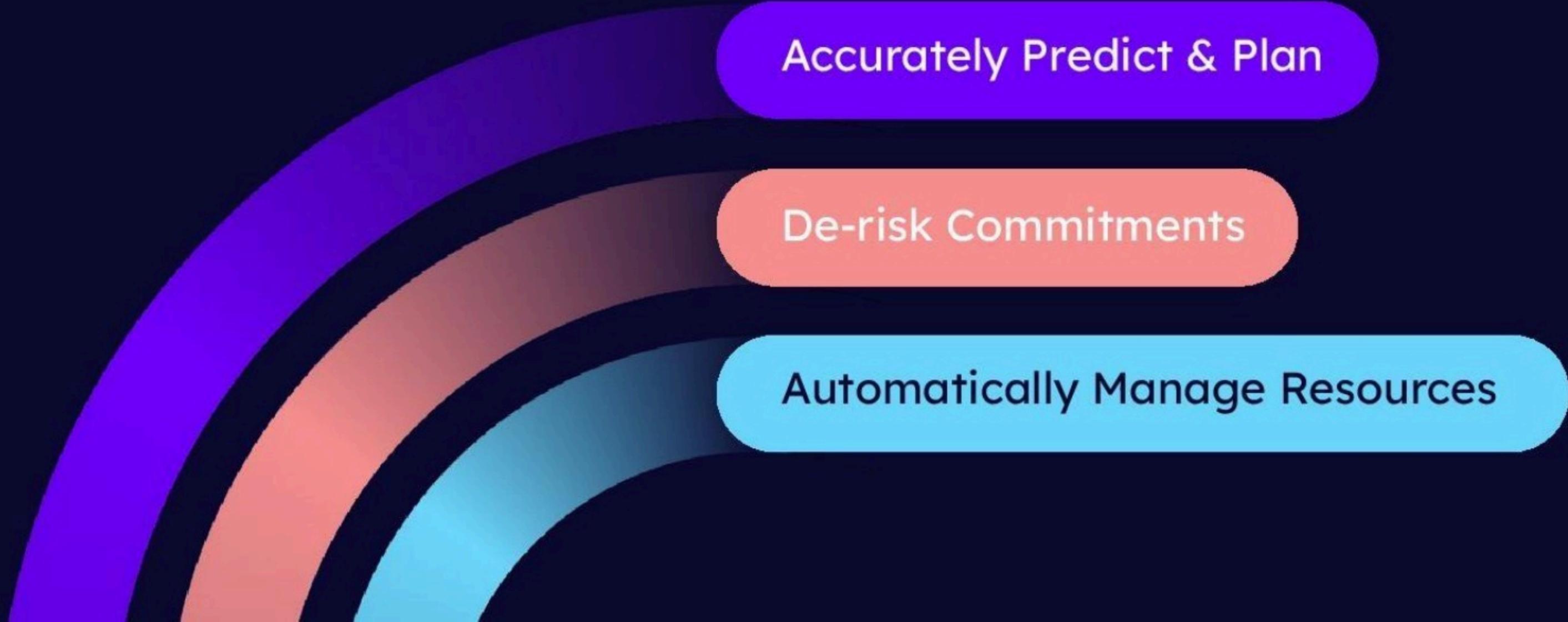
Inaccurate forecasting fails to protect against risk of overcommitment and lock-in



Visibility into spend is only granted after money is already wasted.



# What good are “best practices” and cost optimization tools if they don’t...



Accurately Predict & Plan

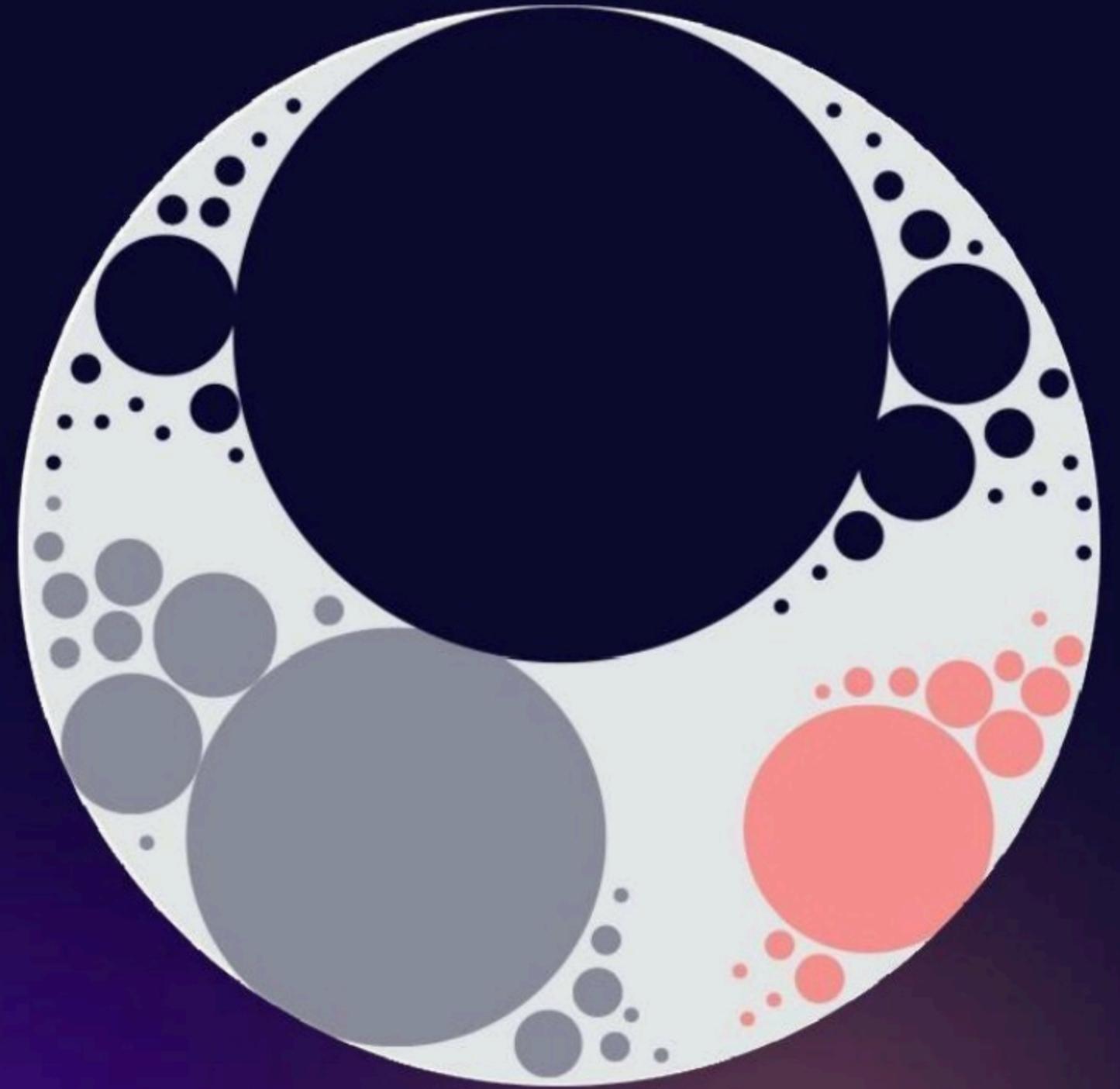
De-risk Commitments

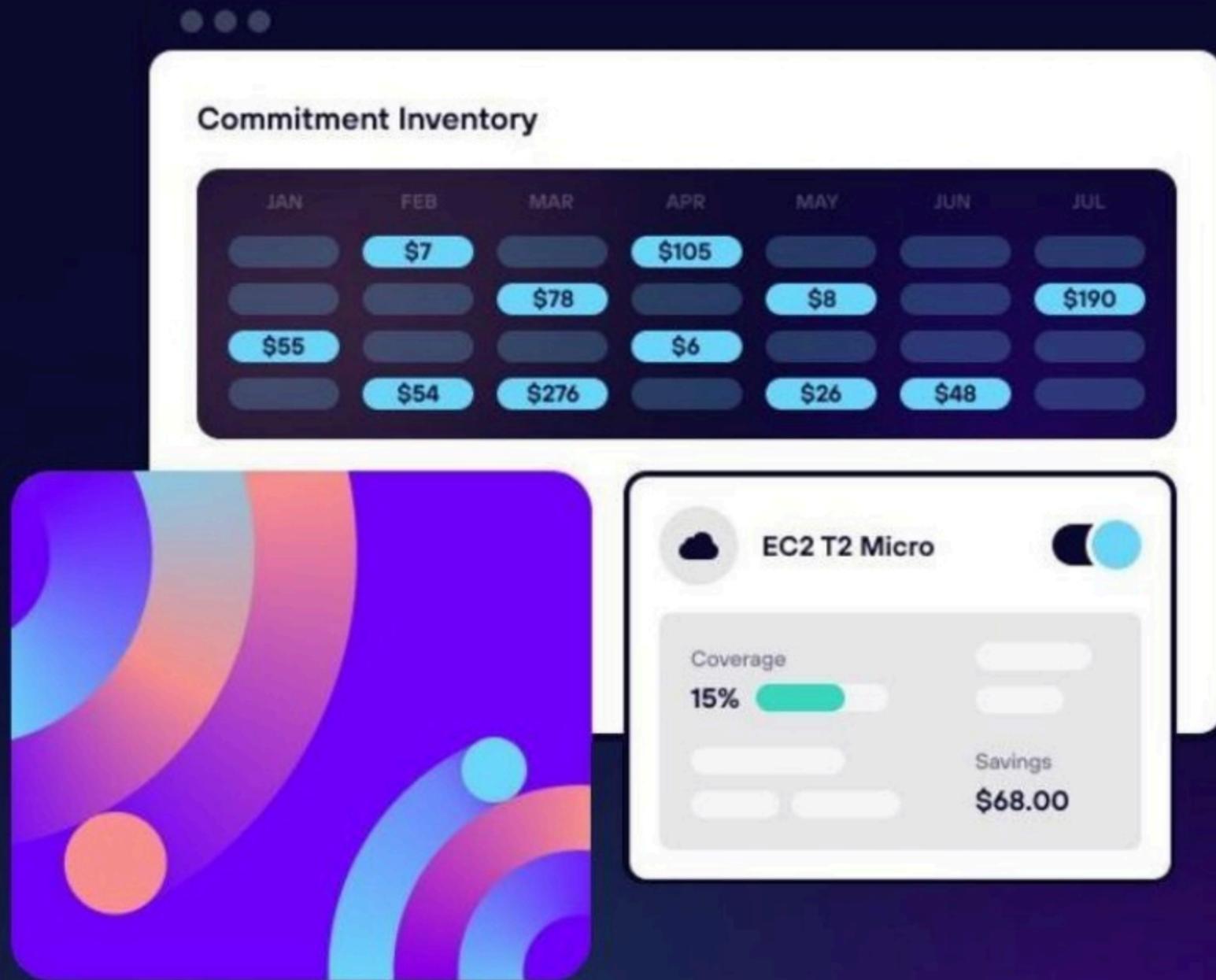
Automatically Manage Resources

# Meet Archer

**A cloud resource automation solution  
that continuously manages and  
de-risks your cloud resources.**

We take a **predictive**  
portfolio approach to  
managing your  
resources...



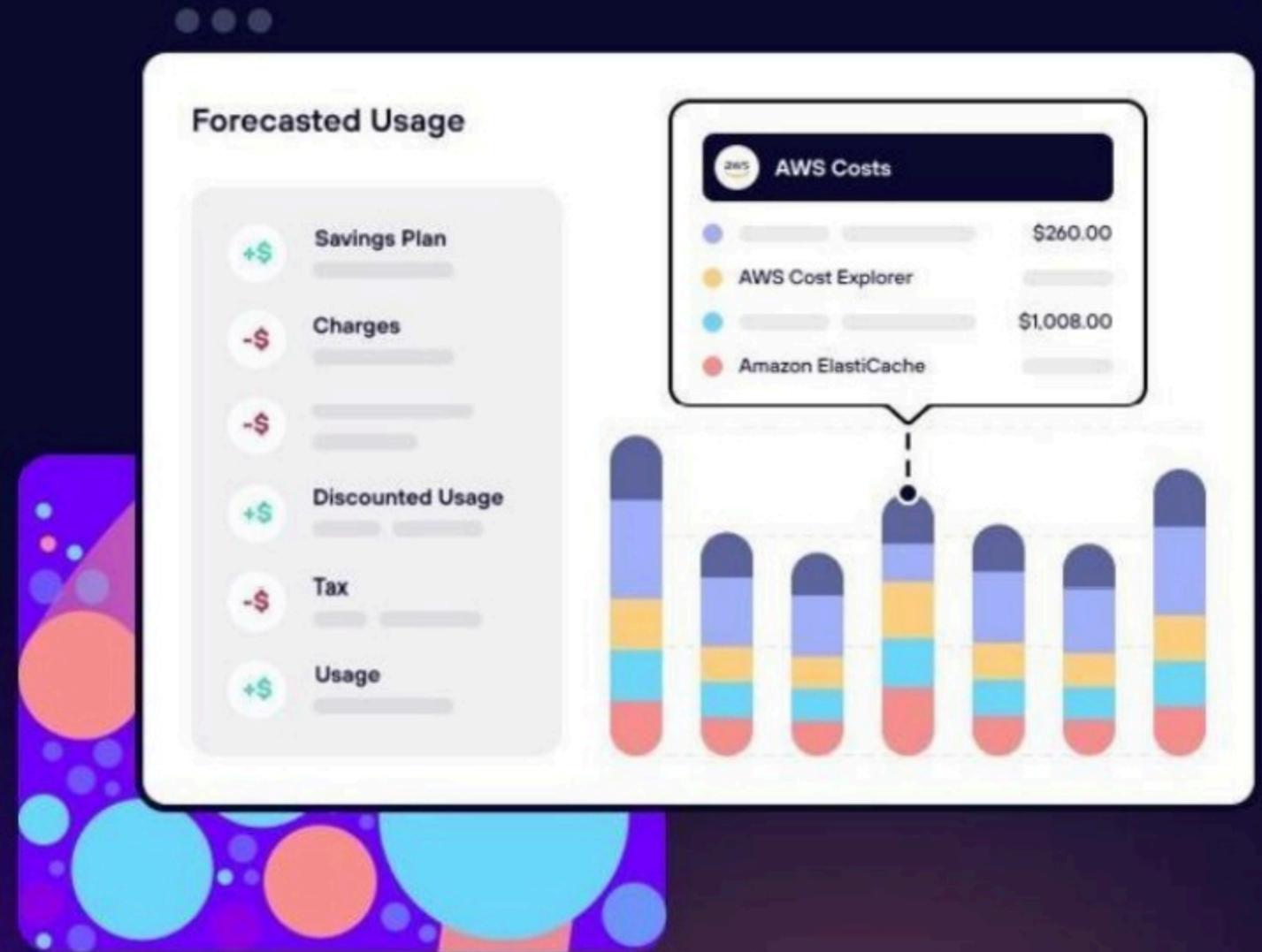


...that starts with granting clear cross-team **visibility** into your infrastructure usage, commitment coverage, and net costs.

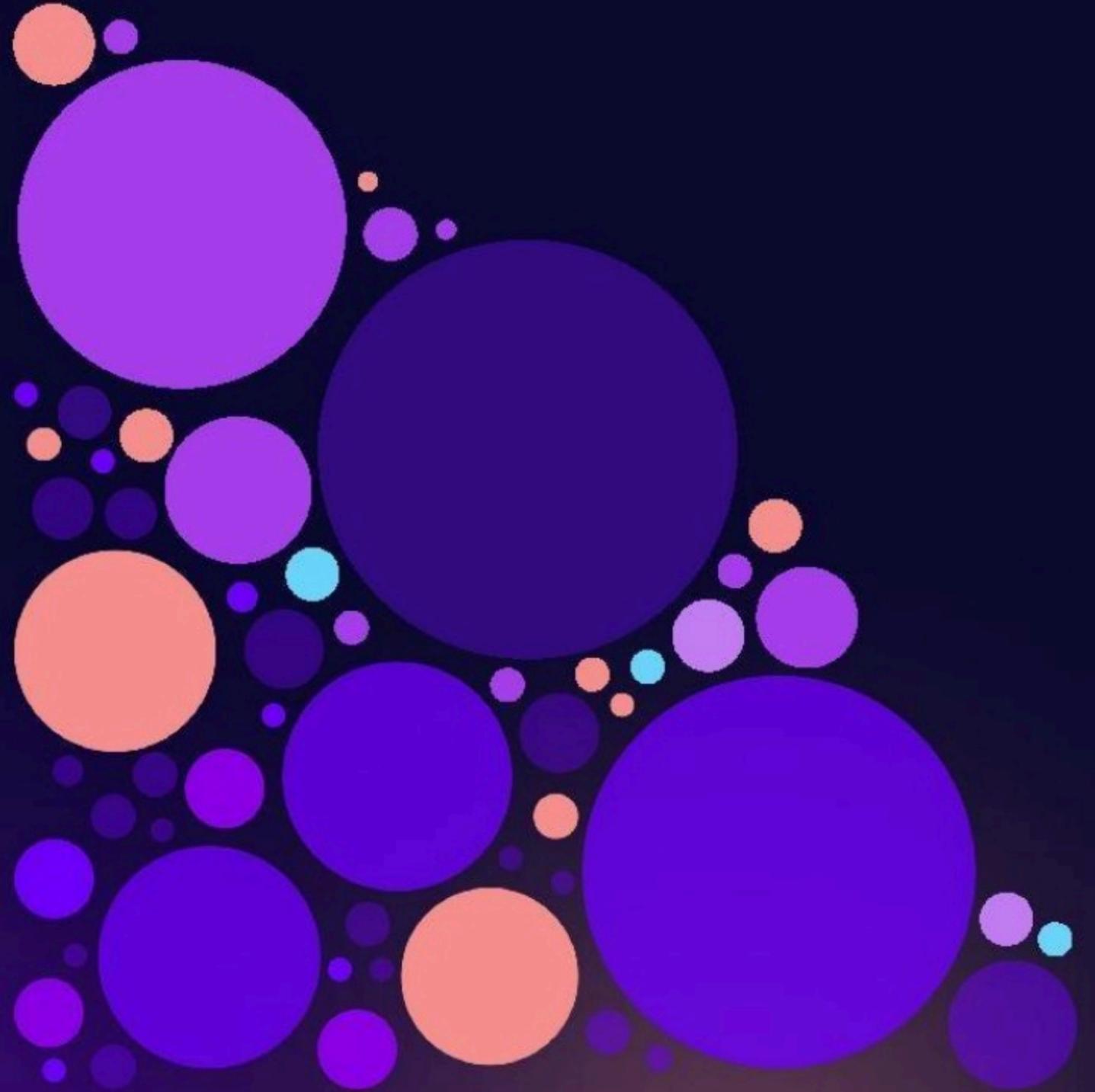
We forecast usage and costs not only using historical usage data but also external factors such as growth, price reductions & migrations



We forecast usage and costs not only using historical usage data but also external factors such as growth, price reductions & migrations



And then arrive an  
**optimal blend** of  
purchasing strategies for  
your entire  
infrastructure.



### Exchange & Buyback Savings



Automatic Savings

\$400k

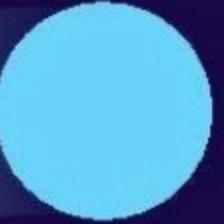
March Renewals

\$4,780.00



Your cloud resource portfolio is **de-risked** through continuous optimization and guaranteed buy-backs.

Finally, **we automate the entire process**, empowering FinOps teams with the visibility & predictability they need, allowing Engineering teams to get back to innovating.



Trusted by

